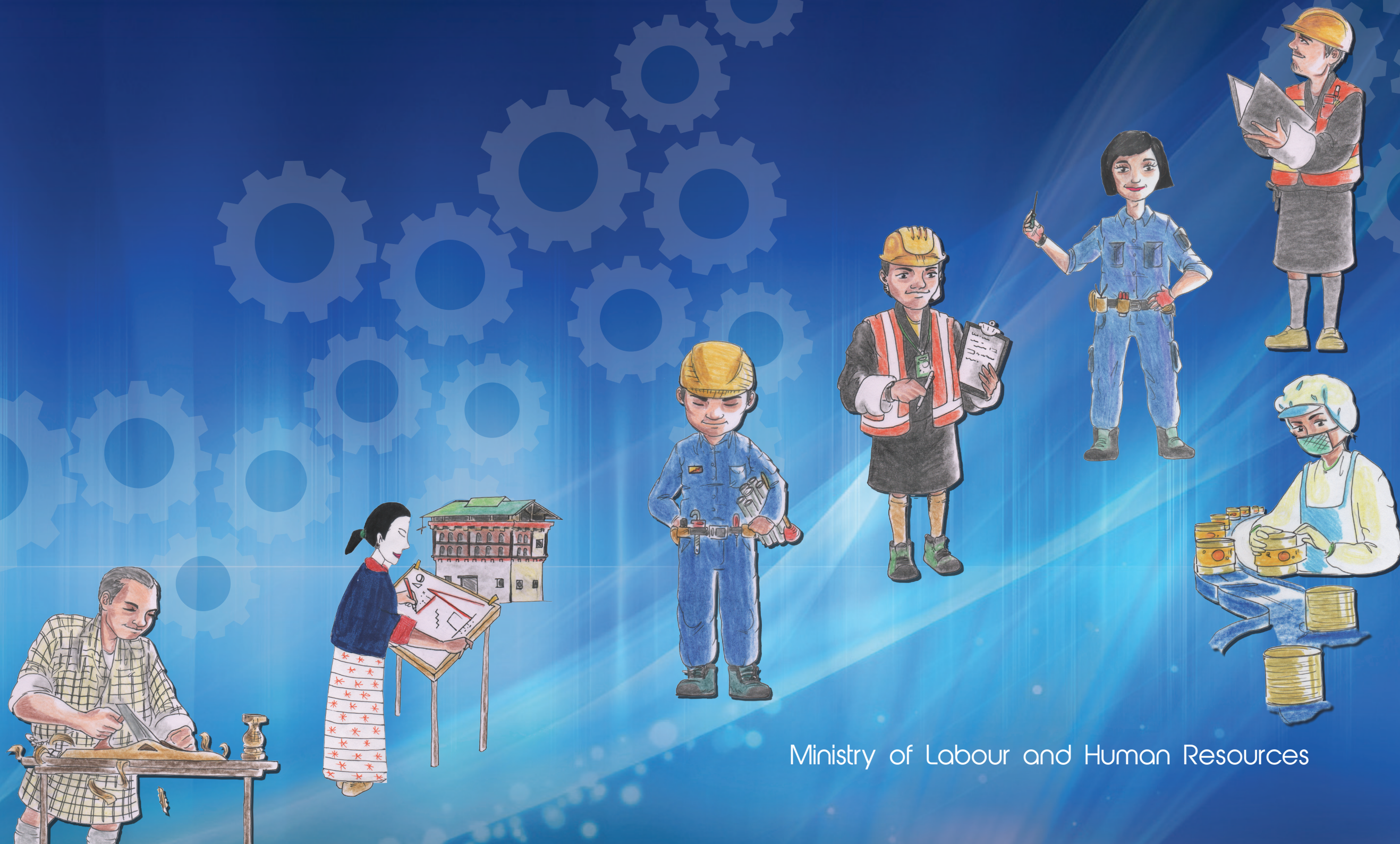


“Our nation’s vision can only be fulfilled if the scope of our dreams and aspirations are matched by the reality of our commitment to nurturing our future citizens”

His Majesty the Druk Gyalpo

NATIONAL WORKFORCE PLAN (2016-22)

Tourism, Construction & Production Sector



Ministry of Labour and Human Resources

In Dedication to the 60th Birth Anniversary
of our beloved Fourth Druk Gyalpo



NATIONAL WORKFORCE PLAN (2016-22)

Tourism, Construction & Production Sector

Developed by

Human Resources Development Division, Department of Human Resources,
Ministry of Labour and Human Resources

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“The government has provided education to our youth. But for the nation to prosper for all time, a sound education must be succeeded by access to the right jobs and responsibilities, so that our youth may bloom as individuals and at the same time serve their Nation well.”

“The greatest and the most valuable wealth we have in Bhutan is our people. We can never go wrong if we invest in human resources – no matter how much it cost, that investment will give our Nation rich dividends and what we lack in number, we must make up in talent.”



His Majesty's address at the 2012 National Day Celebration
and 2015 Graduate Convocation

FOREWORD



The quality of human resources is fundamental to any socio-economic development of a nation. In the recent years, the Royal Government has accorded high priority and commitment to resolve the increasing unemployment, especially among youth, and the underemployment issue in the country. While there are programs initiated to address the skills requirement of those entering the labour market for better alignment with the industry need, the government has also been working towards a mechanism to collect labour market signal for the future jobs in the industry for proper guidance to our students, training providers, and tertiary education institutions.

The National Workforce Plan (NWFP) developed by the Ministry of Labour and Human Resources (MoLHR) is an effort towards aligning the labour supply (which are driven by our Technical and Vocational Education and Training (TVET) and Tertiary Education system) to the employer's demand, thus resulting in productive and effective workforce and more competitive Bhutanese businesses. The NWFP also seeks to equip students with skills required by the industry, and foster acquisition of higher skills and learning among the workforce for greater productivity within the industry.

The first NWFP has been developed for three economic sectors; ***Tourism, Construction and Production***. These three sectors are identified as one of the five jewels, and priority sector as per our Economic Development Policy (EDP) due to its growth and employment potential. As emphasized in the findings, Bhutan will see jobs for high skilled, medium skilled and skilled in these three sectors.

In developing the NWFP, the MoLHR has relied heavily on collaboration and partnership with different stakeholders. The NWFP have been developed involving more than 2500 representatives from the industries, industry bodies, TVET institutions, tertiary institutions and relevant government agencies. Therefore, it's a document representing input and views of our industries and stakeholders within the three sectors. Therefore, I am sure that you will continue to extend your cooperation and enthusiasm during implementation of the strategies highlighted in the plan.

I congratulate the Department of Human Resources (DHR), particularly the Human Resource Development Division (HRDD) for successfully formulating the NWFP, which will now serve as an important guiding document on labour market signal for the two plan periods. My appreciation also goes out to all different agencies and individuals for their full support and cooperation during the development process.

With best wishes and Tashi Delek!

A handwritten signature in blue ink, reading 'Ngeema Sangay Tshempo'. The signature is stylized and fluid.

Ngeema Sangay Tshempo
Minister, Ministry of Labour and Human Resources

Message from the Director



The National Workforce Plan (NWFP) is the first of its kind developed by the Department of Human Resources (DHR), the Ministry of Labour and Human Resources (MoLHR). The NWFP seeks to provide assessment on the skills requirement in three important sectors; tourism, construction and production. During the execution of MoU between MoLHR and Industries in 2014, it was observed that none of the industries in the country- from smallest to the largest does not have manpower or human resource plans. This has not only affected our industry's effort to attract young job seekers, university graduates and talents in the private sector, but for the TVET and tertiary education institution to deliver job relevant training and courses. While our industries are not able to find the right talents, Bhutan also faces situation of increasing unemployment, especially among the youth. The NWFP, is therefore an intervention to close the gap between supply and demand of workforce in the country.

The DHR would like to acknowledge the assistance provided by the Australian government through support from Department of Foreign Affairs and Trade (DFAT) and Queensland University of Technology (QUT) in building capacity of relevant officials in workforce planning and development. From the conceptualization to the launch of the NWFP, it took one year. More than 2500 different establishments in the three sectors participated and contributed towards this plan. Different levels of survey and consultation took place.

This document is also a result of effort put forward by Tenzin Choden, Officiating Chief of the Human Resource Development Division (HRDD) with the DHR, who took a lead role in preparation and formulation of this document. Her hard work, and support from different individuals, industries and agencies have been key to the development of the NWFP. Henceforth, this plan will now form as the main basis for workforce development in three sectors during the 11th and 12th FYP period. I believe that this document will provide good source of information to our TVET providers, tertiary education institutions, government agencies, sector bodies in the three sector, and industries in developing relevant policy and program intervention from their sides.

Tashi Delek!



Kinley Wangdi
DIRECTOR

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INTRODUCTION

INTRODUCTION

National Workforce Plan (NWFP) has become an urgent priority for Bhutan with complex labour market challenges, among which at the heart of everyone is the rising unemployment, high underemployment, and increasing youth unemployment in the country. Bhutan also faces shortage of skilled workers as indicated by regular inflow of foreign workers to fill those gaps. Further, our labour market is undergoing a transition, wherein job generation is seeing a visible shift from the civil service sector, which used to be the major employing sector, to the private sector. This requires careful and systematic reforms within our HRD institutions, especially the tertiary/higher education and the Technical and Vocational Education and Training (TVET) providers to evolve with the labour market transition and dynamics.

The National Human Resource Development Policy (NHRDP) 2010 of the Ministry of Labour and Human Resource (MoLHR) was the first national level effort in terms of drawing attention to the need for a coordinated and collaborative human resource development effort in the country. The NHRDP was developed with the objective to bring concurrence and cohesion among different human resource development activities within the country and to align the Economic Development Policy (EDP) 2010, to the workforce development effort. The policy has highlighted the need for the MoLHR to project HRD needs and situation in the country, assess the outcome and impact of HRD institutions and services, examine the quality and effectiveness of HRD services so that they are conducive to the employability and achievement of strategic goals of the nation, and to visualise future HRD challenges and trends in different sectors of the economy. Since the development of the NHRDP, the MoLHR has provided its HRD advisory role to human resource committees of different sectors, issued National HRD Advisory series with focus on different labour market themes, and developed HRD plan and guidance for different economic sectors.

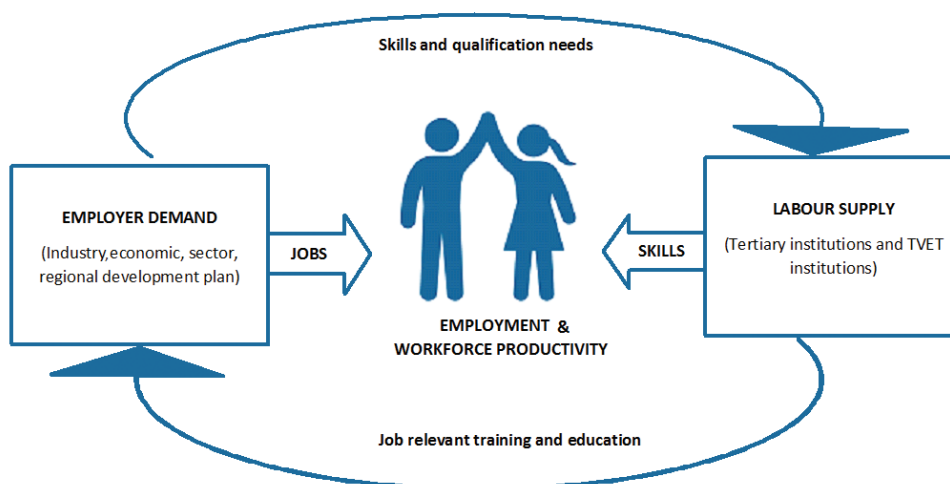
The NWFP is an effort to bridge the gap between employer demand and labour supply so that jobs generated from the economic or sector growth matches with the skills supplied by the tertiary and TVET institutions, leading to employment and workforce productivity. The sectors identified for the first NWFP are the **tourism, construction, and production**. These sectors are considered one of the five jewels and are identified as priority sectors in the 11th FYP as well as in the EDP 2010 due to its growth and employment potential. The main objective of the NWFP is to:

- Ensure that the three identified economic sectors have access to appropriate and adequate workforce for its growth and productivity;
- Guide and inform on the demand (critical jobs) in the three sectors for appropriate interventions from the tertiary education and TVET institutions; and
- Identify appropriate workforce development strategies and interventions that will lead to employment generation and address the mismatch in the labour market.



The focus of the NWFP is to identify the critical jobs (also known as skills shortage) and critical capabilities (also known as skills gap) within these three sectors for 2016-18 (short-term) and 2019-22 (medium-term). Critical jobs are those jobs which the industry has difficulty sourcing people and which requires immediate or long-term HRD interventions. Critical capabilities are those skills which are required across all level in the sector and can be addressed through training and development interventions.

Figure 1: NWFP as a means to bridge the gap between labour supply and employer demand



While the NWFP is being developed, HRD institutions within the country are also in process of developing their own action plans. The Tertiary Education Roadmap is being developed by the Department of Adult and Higher Education (DAHE), and the TVET Blueprint is being drawn up by the Department of Human Resources (DHR), MoLHR. Both these documents will provide a strategic direction in bringing guided intervention and reforms within the tertiary education and the TVET institutions. The focus will be on increasing relevance (social and economic), effectiveness (training and management) and internal efficiency (cost and sustainability) within these institutions. The NWFP on the other hand will provide understanding on the critical demand and workforce issues, within the industries, so that tertiary education and TVET institutions are able to align their program and policy intervention to match the labour market dynamics and changes.

Workforce planning is a continuous process as highlighted in the following workforce planning and development model. It starts with the understanding of profile, demography and strength of current workforce. Workforce strategies are developed to align with the needs, priorities and development within the sector, to ensure that it meets its legislative, regulatory, service and production requirements and organisational objectives. In this case, the workforce development strategies will be developed to close the gap between the existing supply and the demand from the industry.



While developing the NWFP, a sector assessment study was carried out to profile the existing workforce and the economic situation of the three identified sectors. Focus group discussions, interviews, and sector validation meetings were conducted at different level to verify and validate the findings and results of the assessment study. A comprehensive employer survey was carried out with about 2500 industries to assess the critical jobs and critical capabilities within these three sectors. Critical job is categorised into mission critical jobs, critical jobs and hard-to-fill jobs. Mission critical jobs are those jobs that have been identified critical to the businesses' capacity to deliver its organisation's mandate and services; critical jobs are those jobs where there is critical shortage locally, meaning there are simply not enough people with the skills, qualification and experience required to undertake the available jobs; and hard-to-fill jobs are those jobs where people are available in the labour market but they are not interested to take up the work for range of reasons, which may include location, working condition, pay, working hours among others. Critical job demand will be assessed for two time frames; immediate short-term requirement from 2016 to 2018 and medium-term requirement from 2019 to 2022.

Critical capabilities, also known as skills gap, are those training and development needs required within the existing workforce to enhance their competency and productivity within the organisation. Skills gap can be addressed through various short-term or long-term training and development interventions.

In order to get accurate information during the employer survey, capacity of over 2800 business establishments in the three sectors were built in HR planning and forecasting. The training was implemented in partnership with six local training providers and covered all businesses in the 20 dzongkhags. The training focused specifically on identifying HR issues within their organisation, assessing critical skills gap and shortage, and making the industry familiar with HR terminologies used in the employer survey. A working group of those trained in workforce planning was formed to provide support during the development of the NWFP and an executive level committee comprising of sector and key agency heads was formed to provide policy guidance and direction to the NWFP.

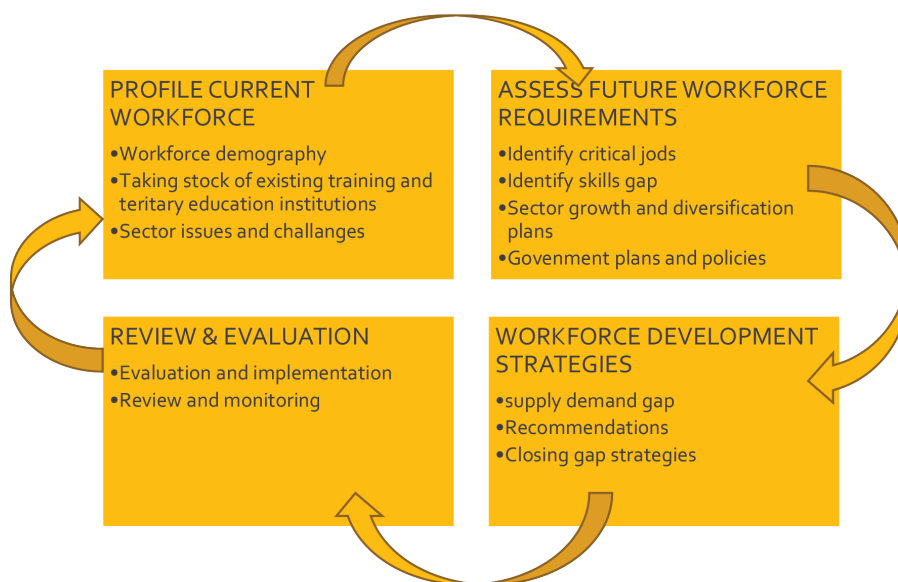
Throughout this document, skill has been categorised into four levels; high skilled, medium skilled, skilled, and low skilled. High skilled includes those within the major occupation of professionals and managers requiring tertiary level education. Medium skilled includes technician and associate professional requiring diploma level skills or qualification. Skilled includes clerks, service and shop workers, craft and related workers, plant/machine operators and skilled agriculture workers requiring certificate level skills or training. And lastly low skilled workers include those under the elementary occupation category requiring little or basic training on-the-job.

The NWFP document has four main parts; first the key features of existing workforce and workforce development situation; second the key findings, which provides a brief summary of sector assessment study, interview and dialogues with key stakeholders, industry outlook and demand outlook findings and results; third the workforce development strategies, which are recommendations to the government, and training and tertiary education providers, in order



to address workforce issues highlighted in the key findings; and lastly the sector outlook, which contains detailed analysis on the sector profile and demand profile collected from the employer survey with 840 tourism, 790 construction and 841 production establishments.

Figure 2: Workforce planning and development model



KEY FEATURES OF EXISTING WORKFORCE AND HRD INTERVENTIONS

Typically, as an economy climbs up the development ladder, the agriculture sector loses its dominance as the lead contributor to the GDP and employment, giving way to rise in employment in the industry and service sector. Transition can also be seen with the shift in the economic activities and business development within the sub-sectors. Over the decades, the industry and service sector has grown making its share to the GDP of about 84%. Agriculture, despite its GDP share, has the highest employment share and there has been concerted effort from the government to foster productivity and diversification within the sector. Efforts have also been made towards building a stronger private sector. The Bhutan 2020: A vision for Peace Prosperity & Happiness foresees the private sector 'as the engine of the nation's future for economic growth' and also 'essential for the enlargement of nation's tax base'. The private sector is expected to create wealth of nation for the much needed economic development and generate adequate employment opportunities to absorb the growing job seekers in the country. The Royal Government of Bhutan (RGOB) is committed in removing all impediments and obstacles to the development and growth of the private sector. The RGOB is also committed in developing a favourable environment that respects and honours fair commercial practices and promotes entrepreneurial initiatives.

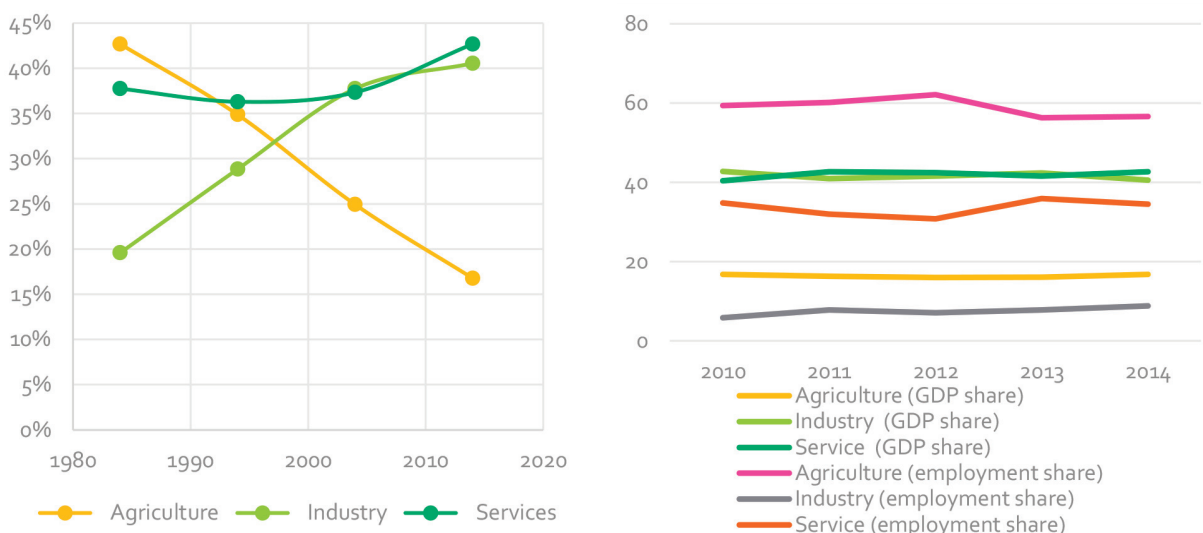
The EDP 2010 provides strategies and economic diversification plans for industries to move into higher value-added segments by promoting private sector participation. EDP 2010 envisions



promotion of a green and self-reliant economy backed by an IT enabled society and aims to achieve economic self-reliance by 2020 and full employment of 97.5%. Some of the strategies set out to achieve these objectives are diversification of economic base with minimum ecological footprint, harnessing and value addition to natural resources in a sustainable manner, increasing and diversifications of exports, promoting Bhutan as organic brand and promoting industries that promote brand Bhutan. Therefore, the existing economic development efforts are geared more towards creating an attractive environment through guided business investment, infrastructure development and other incentives for business growth.

In the last 50 years, there has been gradual transition within the three broad sectors. In 1980s, agriculture was the biggest contributor to the GDP. Over the years, the industry and the service sector has grown as the largest contributor to GDP. Further, the share of employment in this sector has evolved.

Figure 3: Sector’s share to GDP in last 40 years (left) and sector share to employment & GDP (right)



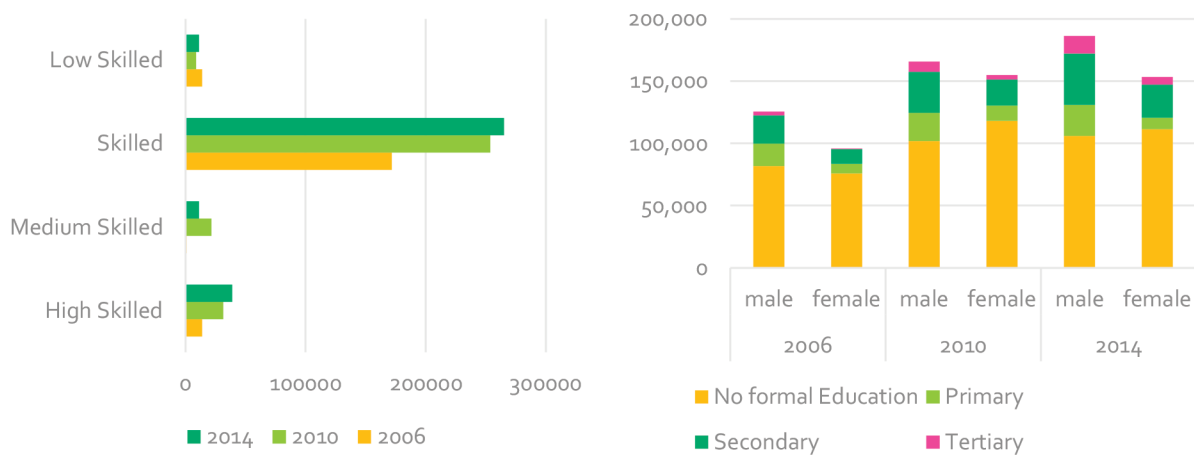
The following highlights some of the key features within our current workforce and HRD institutions

SLUGGISH TRANSITION IN WORKFORCE PROFILE

Bhutan is predominantly an agrarian society as indicated by the profile of our economic sector and workforce engagement in the last many decades. The profile of workforce by level of qualification, major occupation or sector engagement has not evolved much in the last ten years. The Labour Force Survey (LFS) 2014, indicated that labour force participation rate is 62.6% and more than half of the workforce is engaged in the agriculture or the primary sector. This figure was reported to be 56.7% as per LFS 2014.

Skilled agriculture worker still continue to be one of the major occupations in which our workforce is engaged. There has been a marginal increase in the number of skilled workforce as indicated by the workforce engagement as craft and related workers, technical and associated professional and plant/machine operators. Similarly the education profile of our workforce has seen slow transition since illiteracy among the employed continues to be the highest. The LFS 2014 indicates that 46.4 % of the workforce is illiterate. The trend of illiteracy for the LFS conducted in 2006, 2010 and 2014 indicates similar proportion. Illiteracy among women continuous to be higher compared to men. The percentage of those who have completed tertiary education is comparatively low, although it has gradually improved over the years. Therefore, the state policy of enabling higher in-country capacity and access to the middle and higher secondary education graduates to acquire tertiary and higher education (Education Blueprint) will see a positive impact on the quality and level of workforce. Higher educated workforce with relevant qualification is expected to translate to better jobs and greater diversity within the industry.

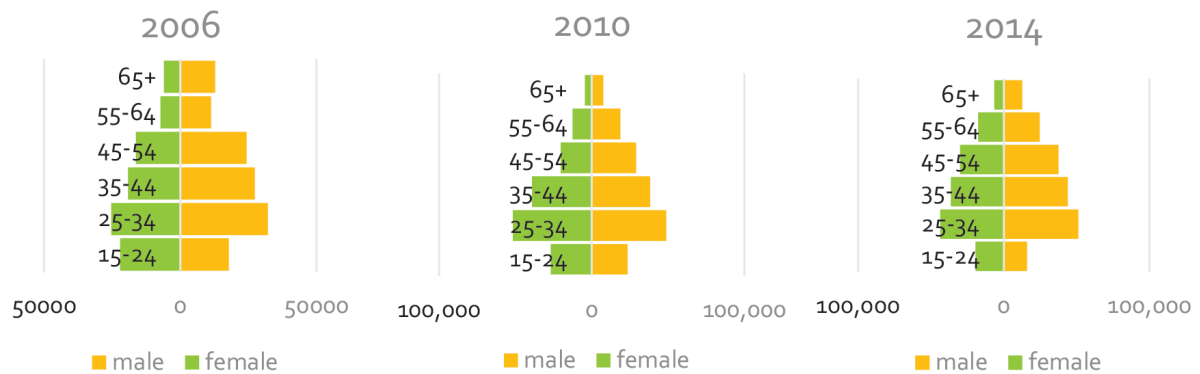
Figure 4: Workforce by level of skills (left) and qualification (right)



Similarly, the age profile of workforce is mostly within the age bracket of 25-34 and 35-44, which is indicative of fairly young workforce and a developing economy. Over the years, the workforce demography in these age brackets have expanded but similar composition was seen in 2010 and 2014. Women’s engagement in the labour force is also seeing a positive trend with increasing number of women engagement in the workforce. However, share of women in unemployment and underemployment is also comparatively high. The recent LFS conducted in 2013 and 2014 indicates increasing gender gap in the labour force participation and higher unemployment among women. Women workforce are mostly engage in agriculture and retail/wholesale businesses which require higher physical efforts, lower skill and has lower income generation prospect.



Figure 5: Profile of workforce by age group

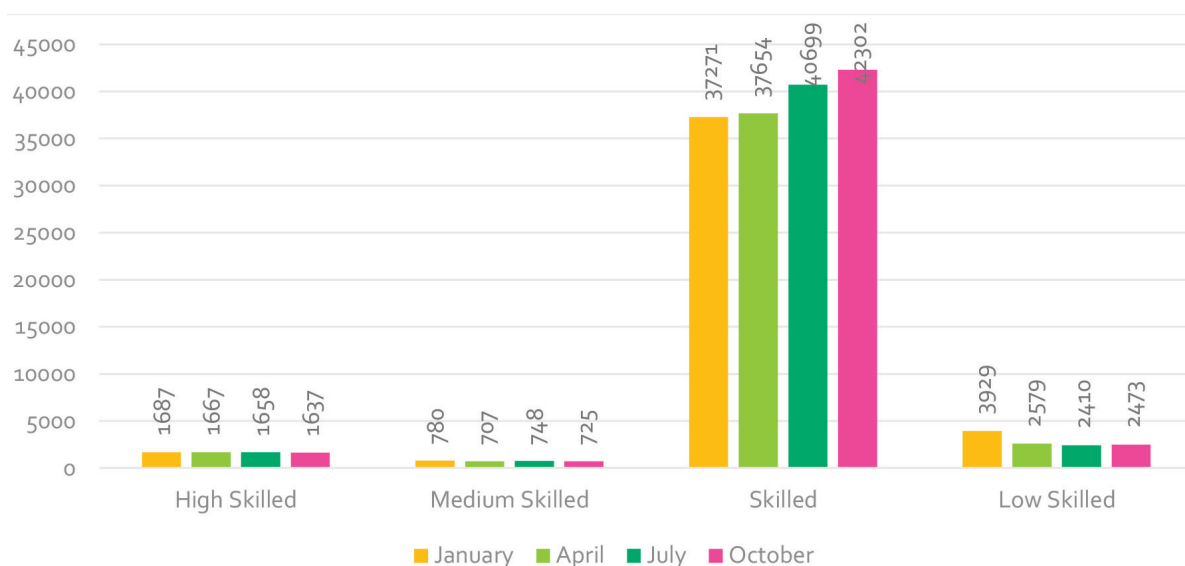


FOREIGN WORKERS AND OVERSEAS EMPLOYMENT

A situation where a country imports foreign workers and exports national workforce is something prevalent in almost all economies, and Bhutan is no exception. Despite existing situation of unemployment and underemployment, Bhutan imports fairly large number of skilled foreign workers, primarily engaged in the construction and production sectors. An observation was made on the inflow of foreign workers in all quarter of 2015 and what was interesting is that in all the quarters, the composition of import in different occupational categories continued to be the same. A large number of foreign workers are engaged in skilled level by major occupation category of crafts and related workers, which includes skilled workers in construction, machinery and related trades. Bhutan also imported good number of high skilled workers in managerial and technical professional occupation category. The Department of Labour (DoL), which is the main agency that regulates foreign workers has recently imposed restriction on certain trades like plumbing, electrician, and cooks among many others. The DoL carefully assesses the supply available within the TVET and tertiary institutions according to which they decided on whether or not to provide approval for request for certain trade or occupation.



Figure 6: Foreign workers by level of skills in all quarters of 2015



As mentioned above, majority of foreign workers are engaged in the construction related work or activities since Bhutan has workforce shortage in the sector. This is also an area, where our TVET institutions are struggling to attract candidates. About 88% of the foreign workers are engaged in the hydro-power and other construction related works and 6% are engaged in the production sector. The major occupation of import in the construction sectors are concrete workers, mason and carpenter. The sector also import high numbers of civil engineers, welders and heavy vehicle drivers, and the situation of skills gap in the construction sector is expected to continue with many infrastructure and mega hydropower development projects in the pipeline.

Overseas employment was conceived in the 10th FYP period. The policy then was that placing scarce human resources for employment outside Bhutan should be the last resort for resolving unemployment in the country and that plan and strategies should as far as possible cater to the domestic human resource requirements and needs (NHRD Advisory 2012). In the 11th FYP, with rising unemployment and limited employment opportunities within the industry, overseas employment has been adopted as one of the strategies for fostering employment.

Against an ambitious target to send 30,000 for employment overseas in the 11th FYP period, a total of about 1500 has been sent as of December 2015 and about 800 has been sent in the production, construction and tourism related occupations. The MoLHR has been cautious with the implementation of overseas employment program since Bhutan has shortage of skilled workers which is expected to aggravate with industry growth and diversification against the smaller pool of workforce supply. The expectation is that 100% of these workforce will return in the medium or long run, therefore, careful assessment is being made on the kind of occupation and trades



selected for overseas employment with intention to match them with the labour market demand in the future in the country. While the best practice is to import workers in area where there is critical skills shortage and export from those in which there is surplus, the labour market signal to guide the process is weak and needs strengthening.

DEVELOPMENT WITHIN TRAINING AND TERTIARY INSTITUTIONS

Graduate unemployment is a very recent challenge and can be attributed to the development within our industry as many of the organisations that generated employment for the university graduates, in the past, are now employing lesser graduates against the supply. Further, most students pursuing studies on their own lack information on labour market demand. The National HRD advisory 2014 indicated that about 4000 to 4500 graduates will enter to labour market annually in the 11th FYP period against about 2200 jobs requiring university graduate within the existing industries. Composition of graduate unemployment in both 2013 and 2014 was more than 30%. While tertiary education is expected to provide an individual with value education (Tertiary Education Policy 2010), the long-term success of any institutions and system of higher education hinges upon a higher degree of external efficiency, best captured by strategic alignments and making the courses offered by colleges and universities relevant with changing local, regional and global environment. In most developed economies, the higher education institutions are placing more emphasis on leadership and entrepreneurship skills and similarly developing economies are placing more emphasis on matching graduates to labour market and delivery of science and technology for creating new projects.

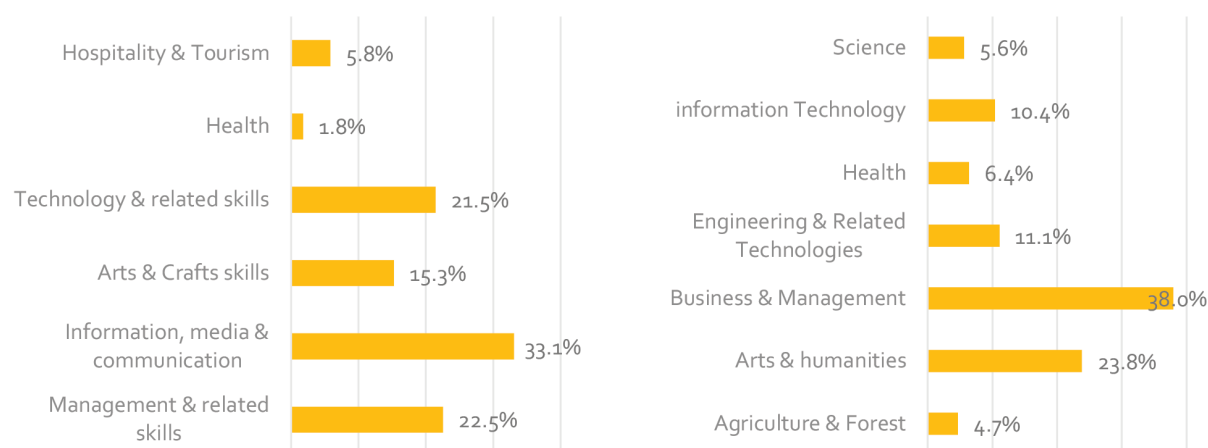
Tertiary education institutions in Bhutan are receiving greater pressure from the students and the industry to deliver programs that guarantees job. The Funding and Financing Mechanism for Tertiary Education 2013 intends to fund only viable programs and to create a greater dynamism within the tertiary institutions. A Tertiary Education Roadmap is being drawn up to bring reforms within the institutions and to address challenges with the tertiary education system.

TVET on the other hand is steadily emerging as an area of interest in many global debate and government priorities for education and national development agenda. Similarly in Bhutan, TVET is gaining momentum and political interest as it is seen as one of the key strategies for fostering employment and generation of much needed skilled workforce in the country. TVET is also seen as a driver of skills, knowledge, and technology needed to foster productivity and growth within our industry. Capacity, cost and efficiency are some of the issues that need to be addressed within the TVET sector. The Education Blueprint 2014 stresses access to TVET to be increased to 40% of the secondary graduates against the current figure of about 19% (totalling programs offered through formal and alternative mode of TVET delivery).



Both the tertiary education and TVET institutions have an important role to play in providing skilled and educated workforce needed by the economy. Currently a wide range of programs in the area of management, ICT, science and technology, health and others are being offered through these institutions as highlighted in the following figure. Bhutan currently has more than 80 TVET providers, two universities and 11 colleges. Most of the TVET and tertiary education programs are in generic field.

Figure 7: TVET program (left) and tertiary program (right) by broad field in 2014¹



SCHOOL-TO-WORK INFORMATION

School-to-work information are those data on the kind of skills needed by employer (demand information) and the kind of employment found by the training and education graduates in the labour market (graduate tracer study). Though no school-to-work information is expected to be perfect, the information can be beneficial to the government, education and training providers, and the students themselves. While it allows for the government to evaluate on the overall performance on any HRD intervention and the performance to training/education providers in terms of relevancy of their course to the demand of the labour market, it enables the training and education providers to be dynamic to labour market requirements and preparing graduates for greater employability. For the students, the information can enable them to develop a clear understanding on which skills are in demand and what kind of jobs are available in the economy.

Most of the school-to-work information is currently being provided by the MoLHR. The demand information is currently being provided through the issue of annual labour market bulletin and job perspective information for secondary and tertiary graduates. These are mostly short-term immediate requirement in the labour market. Information on the medium-term and long-term

¹Figure source: 3rd National HRD Advisory (left) and 2nd National HRD Advisory (right)



workforce requirements are none existence for both public as well as private sector. The MoLHR also issues annual HRD advisory with focus on specific labour market theme and labour force survey to assess workforce profile in the country. These advisory are shared with government, training and education providers and the students. Specific advices are provided to correct some of the labour market issues in the country.

Tracer studies for both the tertiary education graduates as well are TVET graduates are very weak. Information on graduate destination is not carried out either by the colleges, TVET providers or the TVET/tertiary governing body. The first beyond graduation survey was conducted by the MoLHR as part of the 2nd NHRD advisory work. A similar survey was carried out independently in 2014. In most cases, students fail to get access to information on the employment prospects on different courses.

SCHOOL-TO-WORK TRANSITION PROGRAMS

The MoLHR provides most of the school-to-work transition programs, which are mostly focused on young job seekers. About 20,000 to 25,000 jobseekers are expected to enter the labour market annually in the 11th FYP (1st National HRD Advisory series). Out of this, about 16,000 will be fresh out-of-school jobseekers with secondary and tertiary level education as indicated in the following table. Most of them, especially those with middle and higher secondary level education, will require skilling and re-skilling support so that they can be aligned with the requirement of the labour market.

Table 1: Forecast of secondary and university graduates entering the labour market (2016-22)

Qualification	2016	2017	2018	2019	2020	2021	2022
Class X ²	3250	3314	3449	3445	3454	3373	2866
Class XII ³	5964	5740	6191	6155	6580	6356	6495
University Graduates ⁴	4486	5102	5498	6005	6511	6963	7470
Total	13701	14155	15137	15606	16545	16692	16831

²Calculated based on students enrolled in the primary education system. Assumption made based on existing trend: 20% of 10th grade and 10% of 11th grade will enter the labour market

³Calculated based on students enrolled in the education system. Assumption made based on existing trend: 40% of higher secondary students will enter the labour market

⁴Forecast made from 2nd National HRD Advisory projection of university graduates



The MoLHR provides different school-to-work transition program for the new entrants through short-term skilling and internship support. In the 11th FYP, Guaranteed Employment Program (GEP) was designed to match skilling and internship efforts to employment. A post-graduation skilling program called Graduate Skills Program (GSP) was designed to address skilling of increasing unemployment among university graduates. Entrepreneurship skilling support is also provided to those interested to set up their own business. Some of the school-to-work transition programs currently being implemented by the MoLHR are:

Internship/skilling	Program title	Modality of delivery and approach
Skilling	Youth Employment Skills (YES)	Skills delivered in partnership with private and public providers; funding based on employment guarantee; targeted to jobseekers with middle/higher secondary qualification; areas identified by providers through Rapid Market Appraisal (RMA)
Skilling	Graduate Skills Program (GSP)	Skills delivered in partnership with private providers; funding based on employment guarantee; targeted to jobseekers with university degree; skills area identified by providers through RMA.
Skilling	Skills for Employment & Entrepreneur Development (SEED)	Skills provided in partnership with in-country or ex-country providers; targeted to those aspiring entrepreneurs interested to set up their business; trainees put through entrepreneurship program post-skilling; skills focused on production sector.
Skilling	Apprenticeship Training Program (ATP)	Skills delivered based on request for apprentice from the Industry; wide range of industries and participants covered; implement through cost-sharing modality with the industry.
Skilling	Special Skills Development Program (SSDP)	Delivered in partnership with CSO, organization and local communities; targeted to special groups like women, disabled, disadvantaged, and others.
Internship	Pre-Employment Engagement Program (PEEP)	Targeted to middle/higher secondary and vocational job-seekers; maximum duration ranges from 3 months (fully funded) to 6 months (cost-sharing) with monthly minimum wage of Nu. 3750/- provided by MoLHR with flexible/voluntary top-up by the Industry, candidates explore internship with different industries or Industry request intern to MoLHR.
Internship	University Graduate Internship program (UGIP)	Targeted to university graduate job-seekers; maximum duration ranges from 3 months (fully funded) to 6 months (cost-sharing) with monthly minimum wage of Nu. 3750/- provided by MoLHR with flexible/voluntary top-up by the Industry, candidates explore internship with different industries or Industry request intern to MoLHR.
Internship	Direct Employment Scheme (DES)	Funding support based on Employment guarantee by the industry; Jobseekers attached with different sectors; Duration ranges from 1 to 3 years; Salary incentive provided by MoLHR with mandatory top-up of Nu. 3750/- by the Industry. University graduates: Nu. 7500/- Class XII/TVET graduates: Nu. 5250/- Class X: Nu. 3750/-
Skilling	Entrepreneurship training program (basic and advance level)	Provided to any individual interested to acquire entrepreneurship or business development skills for self-employment or setting up their business; training ranges from 14 to 60 days; post-training support is provided with licencing procedures and funding from financial institutions (which depends largely on the viability of business proposal).





KEY FINDINGS

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Some of the major challenges highlighted frequently by the industries are the lack of experienced workers, the lack of internal resources to support training and development of their workers, and the lack of skilled and qualified workforce in the labour market. Employers also indicated high turnover due to lack of worker's commitment to the job and workplace. Some of the other workforce issues were the lack of technological innovation within the industry, wage rate disparity and high competition among the businesses. Employer also indicated that workers negotiated for higher salary and work flexibility.

The key findings highlighted in this section are summarized analysis of the sector assessment, focused group discussion, meetings and interview with key stakeholders and findings from the industry outlook and demand outlook results.

CRITICAL SKILLS SHORTAGE WILL CONTINUE TO BE AN ISSUE WITHOUT RIGHT INTERVENTION

Skill mismatch is a big concern in the country and this has been clearly demonstrated from the findings of survey conducted with the three sectors. While our graduates are not able to find a job, the industry themselves found it very difficult to get skilled and qualified people. In fact, more than 33% of the industries in all the three sectors said that they face skills shortage, meaning they are running under capacity. An overwhelmingly high number of them indicated that the skills they are looking for are not available in Bhutan and others said that talents are not available in their business location. Majority of industries said that this is having a big impact on the productivity and performance of their businesses. Many said that they were losing their market to their competitors and earning lesser income due to lack of right human resources to perform the jobs.

The skills gap is high particularly in the construction sector followed by production sector. The construction source huge number of foreign workers. Many industries sourcing foreign workers said that skills are not available in the country or individual with skills are not willing to take up the available jobs. Others said that foreign workers are cheaper, easily available and more efficient in getting the work done. Attrition within the sector is also very high. Considering that about 90% of the industries are small and cottage scale, many indicated attrition of 1-5 workers on average in the last three years. Many of them have left for similar jobs in a different organisation.

The three sectors highlighted the following hard-to-fill jobs, critical jobs and mission critical jobs. Hard-to-fill jobs will require interventions from the government as well as the industries in terms of making the job and workplace more attractive. Similarly, training providers will have to carry out stronger advocacy for these trades. The critical jobs are the areas where there is critical shortage in the labour market. Industries are simply not able to find talents for these jobs within their business



location or in the country. Therefore, intervention in education and training is required. Mission critical jobs on the other hand are those jobs which will be in demand as long as the industry develops and grows.

The industries within the tourism and construction sector are homogenous. Tourism industry comprises of hotel, resorts and tour operator businesses. While construction sector has those businesses related to construction, maintenance of infrastructure. Wide range of businesses operates within the production sector. Therefore, some of the mission critical jobs identified in the production sector are relevant to only certain category of industry within the sector.

There are also cases wherein certain occupations are identified as hard-to-fill as well as critical and mission-critical. In the case of construction sector, mason has been identified in all the three categories and in the case of tourism, cook and F&B has been identified in all the three categories.

Table 2: Hard-to-fill, critical and mission critical jobs in the three sectors

	Tourism	Construction	Production
Hard-to-fill jobs	Food & beverage, cook, marketing officer, facility care taker, manager, housekeeper, tour operator, helper, reservation & ticket officer, specialized guide, Chef	Electrician, manual labourer, plumber, mason, construction machine operator, site supervisor, construction carpenter, civil engineer, heavy vehicle driver, welder	Carpenter, farm caretaker, food processor, livestock caretaker, manager, manual worker, marketing officer, mechanic operators, mining engineering, product designer
Critical jobs	Cook, manager, food & beverage, chef, language guide, guide, housekeeper, customer care officer, marketing officer, reservation & ticket officer	Mason, carpenter, welder, manual worker, construction machine operators, solid waste plumber, civil engineer, site supervisor, construction manager, electrician, traditional structure/house builders/experts	Chemical engineer, metallurgist, chemist, fabricator, mining engineer, product designer, sawyer, marketing expert, carpenter, plant & machine operators, Zorig artisan
Mission critical jobs	Manager, cook, food & beverage, chef, housekeeper, customer care officer, ticketing & reservation officer, front desk, helper, guide	Mason, construction manager, site supervisor, plumber, manual worker, carpenter, electrician, civil engineer, welder, construction machine operator, traditional structure/house builders/experts	

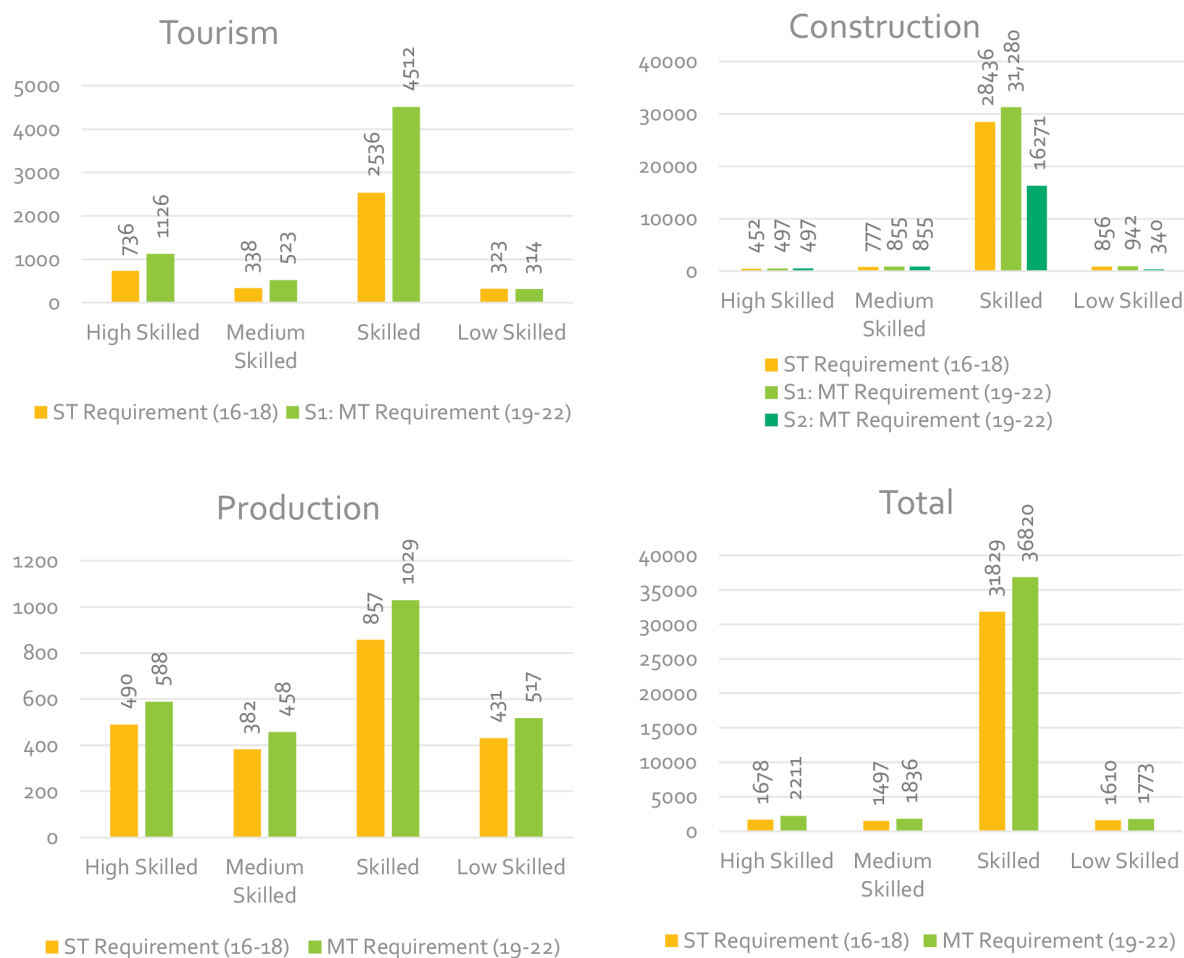


HIGH JOB DEMAND FOR SKILLED WORKFORCE

Employment prospect in these three sectors looks very positive, provided there are right HRD interventions; the sector has potential to create employment for different skilled categories. The tourism sector will generate about 3900 jobs in 2016-18 and about 6500 jobs in 2019-22. The construction sector will create about 30,000 jobs in 2016-18 and about 33,000 in 2019-22 and the production sector about 2200 jobs in 2016-18 and about 2500 in 2019-22. The mechanisation in the construction sector will generate more high-paid and high-end jobs in construction trades. All three sectors will have high demand for skilled workforce requiring vocational or other form of skills training. There is also high demand for medium skilled and high skilled workforce.

Many of the industries have indicated expansion and diversification plan, which is expected to affect the current workforce requirement. More than half of these industries indicated that having right people with the right skills and qualification will be an important factor for them to see their expansion and diversification plan take shape.

Figure 8: Critical job demand in the three sectors by level of skills



CRITICAL SKILLS GAP IS A BIG CHALLENGE IN THE INDUSTRY

The MoLHR, since its inception, has accorded high priority on the HRD of all non-government sectors, which largely constitute the private and public-owned organisations. The first HRD masterplan for the private sector was drawn in the 9th FYP period. Commitment was made to allocate 50% of the total 9th FYP HRD Budget outlay for the sector though it was never materialised during the implementation of the plan. The need for a separate comprehensive HRD masterplan for the sector was felt necessary as the government recognised that majority of the prospective job seekers were not attracted to join the private firms and companies, though jobs were available in these sectors. The HRD support intervention was therefore, used as a means to enhance the human resource capacities of the sectors, enhance the employability of new generation of Bhutanese workforce, breed new generation of entrepreneurs, enhance the competitiveness of Bhutanese products both in the domestic and international markets, and contribute towards the achievement of the national goal of self-reliance and the national vision of Gross National Happiness.

Preparing a comprehensive HRD masterplan for the private sector has continued and evolved in the 10th FYP as well as in the 11th FYP period. The MoLHR also mobilises resources through the government and project funded assistance to implement the plan. Implementing the HRD masterplan for the sector has been a big challenge; first the lack of resource to implement specialised long-term trainings which requires huge budget and partnership with ex-country providers; second the inability of most industry and industry body to support in the training delivery process; lack of greater drive on the importance of focused HRD initiative from both the government as well as the industry themselves; and lack of information on the impact of the training and development initiative.

The MoLHR has been aspiring to take the role of a facilitator rather than an implementer of the HRD program. This has been somewhat realised for public owned corporations who set aside financial resource to build capacity of their workers, but it has been a big challenge for other category of industries since majority of them accord little to no priority on the training and development of their workers. Further the sector bodies which are mandated to provide HRD support to their member industries lack resources and has priority on other basic issues. It was clearly indicated that very little or no support is provided in terms of training and development. The sector also does not accord priority on the HR and workforce issues within their member industries.

It was noted that the firms themselves spent very little or no resource on capacity development of their workers. In fact the survey indicated that only about 13% of the industry has trained their workers in 2014 (the percentage being comparatively higher in tourism sector and least in construction sector), most of which were funded by an external agency with no cost on their part. It was highlighted several times that they see no motivation to train their workers since attrition within the industry is very high. Worker are easily able to find similar jobs in different organisation since there are critical shortages within the industry.



Though some of the sector or industry body provides training and development support to the member industries, very few have availed such support. Further, very few industries have benefited from the HRD support of the MoLHR.

While the industries by themselves, did not provide any training, most of them acknowledged the importance and benefit of the training. A very high number of industries indicated that the training has had positive impact on the confidence and performance of their workers and it has directly increased the overall performance and productivity of their business. All three sectors have outlined wide range of training requirements. These are the critical skills shortages within the existing workforce. Support through training and development will enable the sector to realize its full potential so that it can grow and sustains it business and ultimately generate steady employment for the economy. It has been wildly recognised that a strong and stable private sector equals good jobs in the economy for those with skills and required qualification.

Table 3: Skills gap in the three sectors

Sector	Skills gap
Tourism	Cuisine and cooking training, F&B, food safety & hygiene, front desk, guide training, hospitality & hotel management, housekeeping, specialised language training, ticketing & reservation, accounting, communication & customer care, facility maintenance skills, finance, first aid, HRM, IT skills, management, leadership, marketing, soft skills
Construction	Construction estimation, cost management, construction project management, material testing and calibration, quality & safety, green technology, machine operation, building finishing, HVAC, accounts, business management, finance, OHS, procurement, risk management, effective dispute resolution, tunnel/road/structure engineering, environment management plan and bioengineering, hydropower construction engineering, specialised plumbing technology, electrical engineering, geotechnical and spot hazard mapping, quality testing, environment impact and auditing
Production	Advance bakery, accounts, finance, e-business strategy, export strategy, food safety, HRM, hydrological analysis and planning, hydrological modelling, hydropower execution, leadership, management, livestock handling and care, supply chain management, water resource management, wood-work, product finishing, new product design and development, micro hydropower design, machine operation and maintenance, packaging technology, OHS

INDUSTRY'S LINKAGE WITH INDUSTRY BODY AND HRD INSITUTIONS

The industry's linkage with the industry body is quite impressive. More than 80% of the business establishments indicated that they are associated with either one or more industry bodies. However, the frequency of interaction between the individual business establishments and the industry body is weak. Many indicated that though they are member, they have not received any



support from the industry body. Few others have said that they receive information on new tenders (construction), marketing strategies (tourism), and general information about the market. Though most of these industry bodies are mandated to provide some form of training and development support, very few have received such support since there are issue of fund with most of the industry bodies. They also have other priorities which weigh heavier than the workforce issues and challenges faced by their member businesses.

The industry's direct linkage with any of the training or tertiary education institution is negligible. Majority of the establishments saw no benefit of such linkages as they felt that it was irrelevant. Very few of them were aware of partnership in form of internship, apprentice or on-the-job training. They were also unaware of the influence they could have in making curriculum or content of any training or tertiary education program relevant to their needs.

Industry-institute linkages is one of the main strategies being adopted by both TVET and tertiary education provider to design courses/modules more relevant to the labour market needs. Most of these institutions have been liaising through the focal government institutions and the industry bodies to reach out to greater number of industries. While there are direct linkages with some of the prominent industries, those are mostly time-bound and ad-hoc in nature. Reaching the industries though the sector association could be a good strategy since majority of the business establishments are associated with the industry body.

COMMON RECRUITMENT PRACTICES

While skills and qualification for any job is vital, most industries indicated preference for individuals with specific sets of employable skills among others. Recruitment criteria were grouped into four; first personal characteristics which included attitude, personal appearance, physical strength and loyalty; second skills & competencies which included skills in communication, writing, problem solving, analytical thinking, customer relation and creativity; third qualification either at secondary, vocational or tertiary level; and lastly work experience in similar or different field.

Majority of the industries in all the three sectors indicated their strong preference to hire someone with attitude, loyalty, communication skills, customer relational skills, creativity among others. Majority of the tourism related industries indicated preference for those with communication, customer relation skill and commitment to work with the industry for longer term. Within the construction sector, work attitude was highlighted important.

On an all, it was clear that rather than hiring someone with the required skills and qualification, the industry prefer hiring someone who has work experience in similar field. This is indicative of industry aversion to train a person once hired. In fact, only handful of industries gives job orientation on hiring a new recruit. Rather they would hire an individual who can perform their job on day-one. Most industries indicated that qualification was the last factor that they looked



at. However, there is no denying that a workforce with high skills and qualification would result in higher productivity within the industry. These workforces would also be able to multi-task and take up different job roles. For example, in the construction sector, an individual with bachelor in construction management can take up the roles of site supervisor, contract manager, general manager and procurement officer. Similarly in the tourism sector, an individual with Bachelor in Business Administration can take up the roles of finance officer, manager, procurement officer and marketing officer.

While the indication and preference is to hire an individual with prior work experience and competencies, industry demonstrated higher level of satisfaction with workers with higher skills and qualification. More than 80% of the industries indicated that they are satisfied with the competencies of graduates from the in-country training and tertiary education institutions. Therefore, as the industry grows and becomes stronger, we can expect greater employability preference for those with higher skills and qualification.

GENDER PREFERENCE AND NATURE OF EMPLOYMENT

The profile of workforce in the three sectors gives different indication on gender profile and type of employment. While there are thousands of jobs available in the construction sector, these are mostly contract-based since the construction firm are operational only when they get construction businesses sourced to them. More than half of the businesses indicated that they rely on the government sourced project to sustain their businesses.

The construction sector employs very less regular paid worker. Majority are contract or temporary workers. It employs about 600 female workers which constitute only 8.9% of the total national workforce (LFS 2014). This number has not evolved in the last one decade. Therefore, the nature of jobs in this sector is male dominated and mostly contract based.

Tourism on the other hand maintains almost equal ratio of female to male workforce as regular paid workers. The sector has mostly regular paid worker and lesser temporary workers. Similarly, female engagement in the production is at par with the male workforce. Most of them are engaged as own account/ family worker, meaning they are the proprietor of these businesses or are working in the family business. Very few female are engaged as regular paid worker, which indicates the industry's preference to employ male workers.

While there are policies in place to encourage higher female participation in the TTI programs, which are mostly in the construction trade, the industry's preference to hire male worker and the nature of jobs within the industry might put a female who have undergone the training in a disadvantage position. Therefore, understanding gender preference and nature of employment within the sector is important while designing any skills delivery intervention.



Sector	Gender profile	Nature of employment
Tourism	High female engagement	High number of regular paid workers and own accounts workers Lower number of temporary workers
Construction	Only 8% of the national workforce are female	High number of temporary workers Lower number of regular paid worker
Production	Higher female engagements as own-account or family workers Lower female engagement in regular paid jobs	

ECONOMIC PLANS DRAWN UP WITHOUT IMPLICATION ON WORKFORCE REQUIREMENT

Bhutan has different sector, regional and national development plans and strategies. The EDP was drawn up in 2010 and the economic plan is currently being reviewed. The current government has identified production, construction, tourism, SME and mining as the five jewels of the economy. Similarly the transport 2040 vision has been drawn up with plans to develop sophisticated road and transportation infrastructures in the country. All these plans are expected to have huge implication on the kind of human resources required to carry out the plans. The smooth and successful execution of these plans will require having right people at the right time for the right job. However, none of these plans are clear on the human resource implications, the kind of skills and qualification required and size of workforce required to carry forward the task. In most cases, it is left up to the HRD institutions to make assumptions on the number and kind of skills that will be required. Very often, these assumptions go wrong leading to under supply or over supply, thus causing unemployment of those with skills and qualifications.

During the 10th FYP, IT/ITES was identified as one of the priority sectors and major investment was made in the infrastructure development of the sector. The indication when the plan was drawn up was that there would be jobs in the sector because of which many students pursued bachelors in IT. In reality, the sector mostly created jobs for middle and higher secondary graduates with short-term skills training in graphic/design or communication. Many of those who had bachelors in IT were jobless. The sector currently requires IT graduates with specialised skill in software development and other areas, which are currently not available in the country. Therefore, the importance of complementing any development or economic plan with workforce requirement or human resource implication has not been realized or adopted by many planners.





WORKFORCE DEVELOPMENT STRATEGIES

WORKFORCE DEVELOPMENT STRATEGIES

STRATEGY 1: HIGHER INVESTMENT AND PRIORITY IN SKILLING

The MoLHR provides skills to about 2500 individual every year. The six Technical Training Institutes (TTIs) and the two Institutes for Zorig Chusum (IZCs) currently has an annual intake capacity of about 800 students. Others are trained through the alternative skilling programs such as Skills Training Program (STP), Apprentice Training Program (ATP), Special Skills Development Program (SSDP) and Village Skills Development Program (VSDP). These programs are implemented either in partnership with the private training providers or the industry/community.

In the 11th FYP period, approximately 20,000 to 25,000 job seekers from secondary and tertiary education institutions are expected to enter the labour market annually (1st NHRD Advisory 2013). About 16,000 of them will be fresh out of school with secondary and tertiary level education. Most of them will require some form of skilling or re-skilling support to smoothly transition and align themselves to the world of work. Currently, majority of these job seekers are trained through the STP program, which is a need based HRD intervention geared towards addressing the immediate HR requirement in the labour market. The main objective of the program is to provide employable skills to youth seeking employment in the private sector and to facilitate private sector development through supply of skilled workforce. Some of the STP initiatives in the 11th FYP are Youth Employment Skills (YES), Graduate Skills Program (GSP) and Skills for Employment and Entrepreneur Development (SEED). These programs are implemented in partnership with in-country and ex-country training providers and cater to wide range of job seekers with different qualification background.

Different policy intervention by the government and the industry is needed to address skills shortage in the country; hard-to-fill jobs will require intervention in terms of job redesign, developing clear job roles and responsibilities by the industry, and opportunity for attractive skilling initiative among others; Mission-critical jobs will require intervention to ensure that quality provider are there to constantly supply workforce in these areas; and critical jobs will require greater priority on skilling effort from both the TVET and tertiary education institutions and flexibility on access to foreign workers.

As indicated in the key findings, there will be high demand for skilled workforce requiring vocational and short-term skills training. In the short-term, the three sectors will require 1678 high skilled, 1497 medium skilled, 31829 skilled and 1610 low skilled workers. In the medium term, 2211 high skilled, 1836 medium skilled, 36820 skilled and 1773 low skilled workers are required. While the high skilled and some portion of medium skilled will be addressed by the tertiary education institutions, the



skilled and other portion of medium skilled will have to be addressed through the existing skilling programs of the MoLHR.

Recommended actions	Key implementing agency	Timeline
Increase intake capacity of the existing TTIs for construction trades	DHR, MoLHR	By end of 11 th FYP
Develop innovative skills delivery in the TTIs, and skilling program implemented in partnership with private providers	DHR, MoLHR	In 11 th FYP and 12 th FYP
Increase capacity of alternative skilling programs like STP and ATP to complement the formal TVET programs offered through the TTIs/IZCs	DHR, MoLHR	In 11 th FYP and 12 th FYP
Diversify and introduce programs which are critical shortage in the three sector	DHR, MoLHR	In 11 th FYP and 12 th FYP
Encourage establishment of private provider in areas where there is skills shortage	DOS, MoLHR	In 11 th FYP and 12 th FYP
Introduce higher level skills training in the TTIs	DHR/DOS, MoLHR	In 11 th FYP and 12 th FYP
Encourage accreditation of programs offered by the training providers for the three sectors	DHR/DOS, MoLHR	In 11 th FYP and 12 th FYP
Develop greater coordination between the training providers and industry through the industry body	Industry Bodies and MoLHR	By end of 11 th FYP

STRATEGY 2: POSITION TERTIARY EDUCATION INSTITUTIONS TO BE RELEVANT TO THE LONG-TERM WORKFORCE REQUIREMENT

Tertiary education institutions have very important roles to play in the country. It has been widely acknowledged that countries that put higher investment on tertiary education have positive effect on the overall productivity of the workforce and growth of the industries. A quality tertiary education is essential for economics to move up the value chain in the production process. Further, expanding access to primary and secondary education will fuel growing demand for post-secondary opportunities within and outside the country. Quality tertiary education also has direct impact on the quality and it would raise the level of primary and secondary education system through supply of skilled workforce needed by these institutions.

The tertiary education institutions will have an important role to play in supplying relevant high skilled and medium skilled workforce in the country. While the existing demand is for skilled workforce over high skilled and medium skilled, with the development, strengthening and stability within the industry, more jobs will be generated for those having higher level of skills and qualification.

Recommended actions	Key implementing agency	Timeline
Complement economic development plans, sector development plans, investment plan or infrastructure development plans with clear workforce and skills requirements and implications	Respective sector agencies, GNHC, MoEA & MoLHR	In 11 th FYP and 12 th FYP



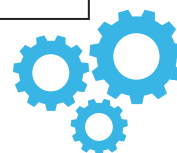
Develop mechanism within tertiary education institutions for greater flexibility to respond to labour market signals and demand	DAHE & RUB	In 11 th FYP and 12 th FYP
Develop mechanism within the tertiary education providers to collect and share data and analysis of tertiary education outcome	DAHE & RUB	In 11 th FYP and 12 th FYP
Encourage tertiary education to play greater role in lifelong learning	DAHE & RUB	In 11 th FYP and 12 th FYP
Develop greater linkage and partnership between the tertiary education providers and the industry bodies	DAHE, RUB & Industry body	In 11 th FYP and 12 th FYP

STRATEGY 3: COMPLEMENT EDUCATION AND TRAINING WITH EMPLOYABILITY SKILLS

In addition to the hard/core skills and qualification acquired through the TVET and tertiary education institution, additional skills are required to be competent in the labour market. These are globally termed as 'employability skills'. Employability skills are necessary for an individual for getting, keeping, and being successful in the job. They are also called generic and transferable skills, since it is relevant across different kind of sectors and industries. This should not be interpreted as to imply that employability solely depends on these skills but rather it would complement the 'skills and knowledge' thus strengthening individual's ability to be more competitive in the labour market. Some of the employability skills relevant across different sector and industries within and outside the country are highlighted below. Currently information and support on employability skills are neither available during training/education nor during transition to work. Some of employability identified by the industry are:

<i>Critical and innovation thinking:</i>	Creativity, entrepreneurship, resourcefulness, application skills, reflective thinking, decision making
<i>Interpersonal/ Intrapersonal skills:</i>	Communication skills, organisational skills, teamwork, collaboration, sociability, empathy, compassion, work attitude, loyalty & commitment, integrity, leadership, Self-discipline, ability to learn, independency, flexibility, mobility, adaptability, self-awareness, self-motivation, integrity, risk taking
<i>Global citizen:</i>	Awareness, tolerance, openness, respect for diversity, adaptability, intercultural understanding, ability to resolve conflicts, respect for environment
<i>Media and ICT skills:</i>	Ability to obtain and analyze information through use of ICT, express ideas through media and ICT, ethical use of ICT
<i>Work experience:</i>	Experience in similar field, generic work experience, internship

Recommended actions	Key implementing agency	Timeline
Make information on employability skills required to job seekers available through the employment service centres and career counselling unit with the training/ education institutions	DoE, MoLHR	In 11 th FYP and 12 th FYP
Assist job seekers in acquiring employability skills in partnership with private training providers	DoE, MoLHR	In 11 th FYP and 12 th FYP
Ingrain employability skill during training and education delivery within the training/education system	DoE, MoLHR in partnership with training and education providers	In 11 th FYP and 12 th FYP



STRATEGY 4: PROVIDE GREATER FOCUS ON ENTREPRENEURSHIP EFFORT

Entrepreneurship is seen as one of the strategies for fostering establishment of new industries and generation of new employment prospects in the country. With focused attention from the government in the production and the Small & Medium Enterprise (SME), coordinated intervention in skilling, establishment process and continued development support from different players are necessary.

Most countries facing unemployment and underemployment issue has realized that entrepreneurship development and support can be one of the important strategies for fostering new industries and new jobs. Bhutan has potential in this area with many untapped business opportunities.

Recommended actions	Key implementing agency	Timeline
Complement skilling effort with entrepreneurship development	DoE, MoLHR, training providers	In 11 th FYP and 12 th FYP
Develop and implement entrepreneurship camp among young (9 to 13 years of age)	DoE, MoLHR in partnership with primary schools	By end of 11 th FYP
Provide training and development support to new enterprises	DHR/DoE, MoLHR	By end of 11 th FYP
Develop a national entrepreneurship strategy	DoE, MoLHR	By end of 11 th FYP
Foster establishment of Business Incubation centres in different occupation/trades	DoE, MoLHR	In 11 th FYP and 12 th FYP
Foster greater collaboration and cohesion among different entrepreneurship promotion and implementing agencies	DoE, MoLHR	By end of 11 th FYP

STRATEGY 5: COLLECTIVE EFFORT IN IMPROVING JOB AND WORKPLACE

While comprehensive policy are there in place to improve the quality of tertiary education and TVET institutions, complementary policy should also be there in place to raise the quality of jobs and workplace. If industries do not create quality jobs and if existing workplace situation within the industry does not improve, the situation of graduate preference for government jobs will continue. The industries had numerous recommendations on resolving some of the existing workforce challenges, which came across clearly during dialogues and interview with the industry and sector bodies. While some of the recommendation has to be initiated by the Government, others can be tackled by the industry themselves. The industry indicated requirement for strong support for their workers training and development needs. Most industries, as inferred from the analysis and finding, are not in position to fund worker skilling, re-skilling and up-skilling initiatives. The industry body, with the exception of few, also lack fund to support training and development of



their member industries. The MoLHR should provide strategic and greater support in workforce development in the economic sectors.

Other recommendations are to; develop a national wage policy with clarity on wages for different skills category; collective effort from the government, learning institutions and the industry to promote dignity of work at the workplace; and increasing internal management and workers motivation. The MoLHR needs to create stronger advocacy on occupational health and safety, employment rules, importance of human resource management and other similar areas.

Recommended actions	Key implementing agency	Timeline
Provide strategic and greater support for workforce development in focused economic sectors in the 12 th FYP HRD masterplan of the MoLHR	DHR, MoLHR	In 12 th FYP
Develop a national wage policy	MoLHR	By end of 11 th FYP
Increase internal management and workers motivation	Industry/Sector body, Industries	In 11 th FYP and 12 th FYP
Redesign job roles and foster flexibility at work places	Industry/Sector body, Industries	In 11 th FYP and 12 th FYP
Promote 'skills for job and job for skilled' , dignity of labour, and pride for work and workplace	MoLHR in partnership with industry/sector body	In 11 th FYP and 12 th FYP

STRATEGY 6: STRENGTHEN HR DEVELOPMENT SUPPORT FOR THE ECONOMIC SECTORS

Skills gap has been highlighted as one of the biggest challenges in all the three sectors. Most firms are small and cottage scale with little to no resources to implement training and development programs for their employees. The prevalent issue of job hopping and high attrition has worsened industry's willingness to invest in training with the exception of very few large scale and medium scale firms. Majority of industries do not keep budget for re-skilling and up-skilling of their workforce. The sector association on the other hand have little resources which are thinly spread across many industries.

The MoLHR has been supporting HRD of non-government sector, which constitute the private, public owned, CSOs and other government delinked agencies. HRD masterplan is prepared in alignment with the FYP of the government. The implementation of the masterplan is heavily depended on external resources (project funded assistance) and bilateral and multilateral donor offers.



HR development of workforce can be used as positive intervention for attracting talents and fostering new learning opportunities which can have impact on the productivity and performance of the worker/organisation in particular and the nation at large.

Recommended actions	Key implementing agency	Timeline
Implement skills gap areas under the 'HR Development for private sector' program	DHR, MoLHR	In 11 th FYP and 12 th FYP
Develop mechanism for MoHLR to support industry body in providing training and development needs of their sector	DHR, MoLHR	In 11 th FYP and 12 th FYP
Develop innovative programs that can be implemented in partnership with employers to address their workers up-skilling needs	DHRR, MoLHR	In 11 th FYP and 12 th FYP
Recognize in-service HRD support as a strategy for private sector development	RGoB	In 11 th FYP and 12 th FYP
Support Life-long learning through re-skilling and up-skilling support	All training and tertiary education institutions	In 11 th FYP and 12 th FYP
Support up-skilling and higher learning support through cost-sharing mechanism	DHR, MoLHR	In 12 th FYP

STRATEGY 7: FOREIGN WORKERS APPROACH

The skills shortage within the construction sector is one of the highest and will take long time and effort to address, while skills shortage in the tourism and production sector can be easily addressed with proper skilling interventions. The three sectors are expected to create about 37,000 jobs in short-term and about 42,000 jobs in the medium-term, majority of which will be in the construction sector. While the supply of skilled individual are being churned out of the TVET and tertiary education institutions, the supply will fall short of labour market needs.

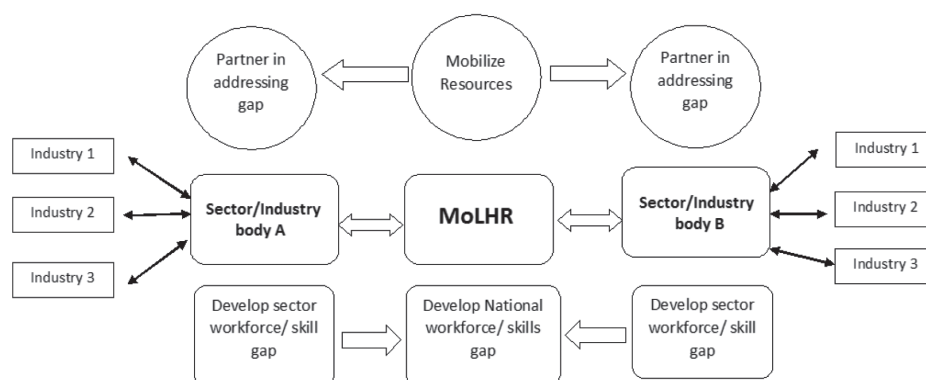
Recommended actions	Key implementing agency	Timeline
Develop mechanism to collect information on skilled workforce supply for guided decision making in foreign workers approval	MoLHR	By end of 11 th FYP
Develop mechanism to share foreign workers information to HRD agencies, TVET and tertiary education providers for necessary interventions	DoL, MoLHR	By end of 11 th FYP
Prioritise skilling effort to replace and discourage foreign workers in high skilled, medium skilled and skilled	DoL, MoLHR	In 11 th FYP and 12 th FYP
Consider sourcing of foreign workers in critical job category only	DoL, MoLHR	In 11 th FYP and 12 th FYP
Maintain the existing foreign workers ceiling for construction sector and discourage foreign workers in non-construction sector	DoL, MoLHR	In 11 th FYP and 12 th FYP



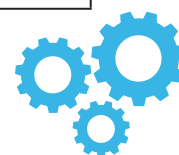
STRATEGY 8: IMPROVE WORKFORCE PLANNING PROCESS

Institutionalising the national workforce planning and development effort requires greater commitment from the government, considerable financial resources and collaboration among different stakeholders. While no workforce demand data is expected to be perfect, it provides an important guide for the government to make appropriate policy decision, for the TVET and tertiary education provider to design appropriate courses, and for students to assess labour market requirements which they can base their decision on. A comprehensive national strategy for the development of workforce planning information bases will ensure that right information and decision are made over time. There is need for collaborative efforts on development of an appropriate strategy for ensuring that relevant qualitative and quantitative information for the development of workforce plan is available. Policy support, areas of cooperation, and role of stakeholders needs to be defined through intensive dialogues. Such forward looking strategy will increase the complementarities of intervention and reduce the risk of isolated efforts and wasted investments. There is also need to develop capacity of different players, industry body and workforce planning body, partnership agencies in gathering skills requirement, consolidating and analyzing data.

Figure 9: Workforce plan information and support flow



Recommended actions	Key implementing agency	Timeline
Institutionalise mechanism for collecting workforce and skills needs data from sector/industry body	MoLHR	In 11 th FYP and 12 th FYP
Institutionalise mechanism for beyond graduation survey for TVET and tertiary education graduates (six months, 2 years after graduation)	MoLHR in partnership with training and tertiary education providers	In 11 th FYP and 12 th FYP
Make short-term, medium-term and long-term demand assessment available to all career counselling units, tertiary education and TVET institutions	MoLHR	In 11 th FYP and 12 th FYP
Increase sector/industry body's engagement in workforce development	Sector/industry body	In 11 th FYP and 12 th FYP
Built partnership and collaborative approach to workforce development	MoLHR, sector/Industry body, training & tertiary education providers	In 11 th FYP and 12 th FYP
Institutionalise school-to-work transition information to students, education providers and training providers	MoLHR	In 11 th FYP and 12 th FYP

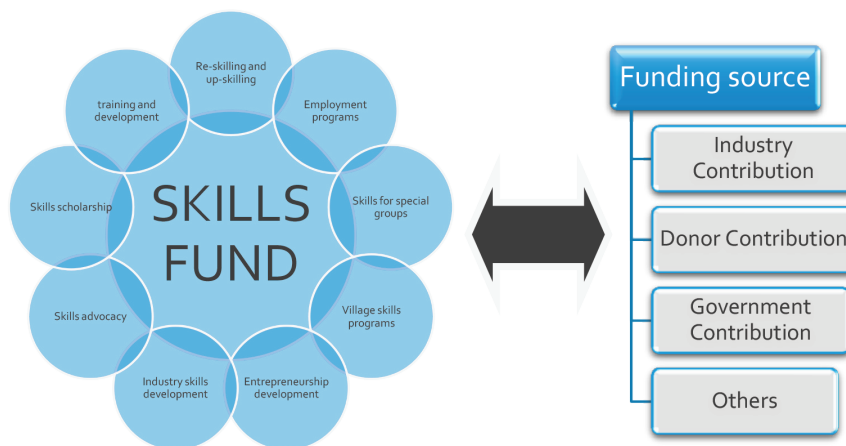


STRATEGY 9: DEVELOP A SUSTAINABLE FUND FOR SKILLING EFFORT

The need for a human resource development fund was felt necessary during the development of the 9th FYP HRD masterplan of the MoLHR. Subsequently, proposal for establishment of similar fund under different titles (TVET, skills or employment fund) has been proposed in the Employment Policy as well as the TVET policy. The intention behind having a skilling, TVET or employment fund is felt due to the ad-hoc nature of way skills are funded. In the 9th FYP, more emphasis was provided to the in-service HRD which was largely supply oriented and funded through bilateral and multilateral donor ad-hoc offers. The first project for 'HRD of the private sector' was initiated through Sustainable Development Agreement (SDA) with fund of Nu. 3 million, which later continued in the 10th FYP with increased fund of Nu. 30 million. In the 10th FYP, World Bank supported skilling initiative specifically for the IT/ITES sector. Over the years, focus has shifted more towards school-to-work transition programs, with increasing number of unemployed youth entering the labour market. In the 11th FYP, these programs are mostly funded through project tied assistance from the Government of India (GOI). The GOI also funds the Guaranteed Employment Program (GEP) with the MoLHR.

All skilling initiative are project based, meaning they are time bound and target oriented. Once the project is complete, new source of fund needs to be secured for carrying forward the skilling initiatives, which by no means is guaranteed. Therefore, there is a need for a sustainable fund for skilling effort in the country, if the number of increasing skilled and qualified workforce requirement from the Industry is to be met. The fund should cater to diverse range of programs and diverse range of beneficiaries including those requiring re-skilling and up-skilling support.

Figure 10: Skills fund for diverse programs and beneficiaries



Recommended actions	Key implementing agency	Timeline
Develop modality, approach and implementation of 'Skills fund'	MoLHR	By end of 11 th FYP
Initiate establishment of the 'Skills fund'	MoLHR	In 12 th FYP





**RECOMMENDED
PROGRAMS &
INSTITUTIONS**

RECOMMENDED PROGRAMS AND INSTITUTIONS

TOURISM

Programs/institutions	Existing	Recommendation
Royal Institute for Hospitality and Tourism (RITH)	Diploma in Hospitality and Tourism	Upgrade to Tourism and Hospitality College Offer bachelors program in Hospitality Management, Tourism Management, and Chef Specialized 6-12 months PG diploma/ certificate program in cuisine/cooking, bar-tendering
Private training providers (existing: BISHT, Bondey Institute, Yarab Institute)	Certificate training in Front Desk, F&B, Housekeeping, cooking and bakery	Provide accredited certificate and diploma programs in front desk, F&B, housekeeping, cooking, bakery, specialised culinary arts, event management, ticketing & reservation, travel & tour package design and management, language training, eco-tourism, community tourism, specialised guide training
Apprentice Training Program (ATP)	Ah-hoc as and when there is demand from the industry	Provide planned support to the tour operators in areas of hiking, bird watching, geographical expedition
Skills Training Program (STP)	Partnership with private training providers and funding support provided for training in front desk, F&B, housekeeping, cooking and bakery	Expand partnership with ex-country training providers in critical training areas Expand partnership in provision of non-viable skills program with private training providers
Department of Adult and Higher Education (DAHE)	Provides about 250 annual ex-country training scholarship for higher secondary graduates	Provide support for: 1. Bachelor in Hospitality Management, 2. Bachelor in Tourism Management, 3. Bachelor in Chef
In-service HRD programs	Support provided as per the HRD Masterplan of the MoLHR Support provided by TCB through its training unit	Explore training and development support mechanism through the industry bodies Prioritised training in critical skills gap requirement identified by the industry



CONSTRUCTION

Programs/institutions	Existing	Recommendation
College of Science and Technology (CST)	B.E Civil Engineering, B.E Electrical Engineering	<p>Provide internationally certified Masters' program in structural engineering, civil engineering, and electrical engineering</p> <p>Provide specialised 6-12 months PG diploma/certificate program in road engineering, hydropower engineering, structural engineering, building designing, environmental engineering</p> <p>Add traditional structure/house construction into engineering curriculum</p>
Jigme Namgyel College	Diploma in Civil Engineering, Diploma in Mechanical Engineering, Diploma in Surveying	<p>Increase intake capacity</p> <p>Provide life-long learning opportunities for those engaged in the sector</p> <p>Provide bachelor in Power Engineering and Geo-technical Engineering</p> <p>Provide short-term specialised courses in surveying</p>
TTI (Chumey, Dekiling, Khuruthang, Samthang, Rangjung)	Carpentry, masonry, plumbing, welding, electrical, mechanical, mechanical fitter, welding & fabrication, automobile mechanics, heavy vehicle driving (503 graduated in 2015)	<p>Increase intake capacity</p> <p>Introduce specialised short courses in construction trades</p> <p>Provide higher level trainings (diploma)</p> <p>Accredit courses offered by TTIs</p> <p>Provide structured on-the-job training with major construction project through the industry bodies</p> <p>Introduce new courses in construction machine operation and traditional house/structure construction</p> <p>Add construction entrepreneurship modules</p>
STP	Partnership with private providers to offer trainings not provided by the TTIs (Eg: site supervision training)	<p>Provide short-term immediate requirement training in partnership with local and external training providers</p> <p>Enhance intake capacity</p>



ATP	Ah-hoc as and when there is demand from the industry	Planned support for ATPs in mega government funded construction projects (hydro-power, infrastructure and building construction) in areas of tunnelling, Explore ex-country ATP in tunnelling engineering, railway engineering, ropeways, sewerage engineering, aviation
Internship programs	Direct Employment Scheme (DES) and short-term internship programs	Design salary incentive mechanism for the hard-to-fill jobs.
In-service HRD programs	Support provided as per the HRD Masterplan of the MoLHR	Explore training and development support mechanism through the industry bodies Prioritised training in critical skills gap requirement identified by the industry

PRODUCTION

Programs/institutions	Existing	Recommendation
College of Natural Resources (CNR)	Agriculture and forestry programs (both bachelors and diploma)	Add entrepreneurship modules with the training in agro processing
Rural Development Training Centre (RDTC)	Livestock training	Advocate program to attract young job seekers Provide livestock/farm management training Collaborate with MoLHR to provide skilling and training/development support Accredit program in accordance to BVQF
National Post-harvest centre (NPHC)	Post-harvest training	Advocate program to attract young job seekers Provide entrepreneurship skills Diversify training areas Collaborate with MoLHR to provide skilling and training/development support Accredit program in accordance to BVQF
Skills training fellowship		Explore fellowship support in various production fields with entrepreneurship competency component



STP	Short-term in-country and ex-country training for critical sectors	Expand and strengthen SEED program for employment and development of new businesses in the production sector
Power Training Institute (PTI)	Not operational	Provide specialised program in: 1. Hydro-power engineering, 2. Water resource management, 3. Hydrological analysis and planning, 4. Hydrological modelling, 5. Hydro-power execution, 6. Micro hydro-power design and implementation, 7. Geomatics engineering and application, 8. Disaster management, 9. Hydro-power operation and maintenance, 10. Controls and instrumentation, 11. Wind power technology, 12. Solar power technology
College of Arts and Crafts	Proposal drafted	Provide high skilled training in any 13 traditional arts and craft skills Provide contemporary arts and design programs
Sherubtse College	Arts and humanities programs	Provide: 1. Bachelors in CG & Animation, 2. Bachelors in IT (with specialisation in software development) Add script writing, screenplay writing and creative writing into BA English program
In-service HRD programs	Support provided as per the HRD Masterplan of the MoLHR	Explore training and development support mechanism through the industry bodies Prioritised training in critical skills gap requirement identified by the industry





SECTOR OUTLOOK AND DEMAND

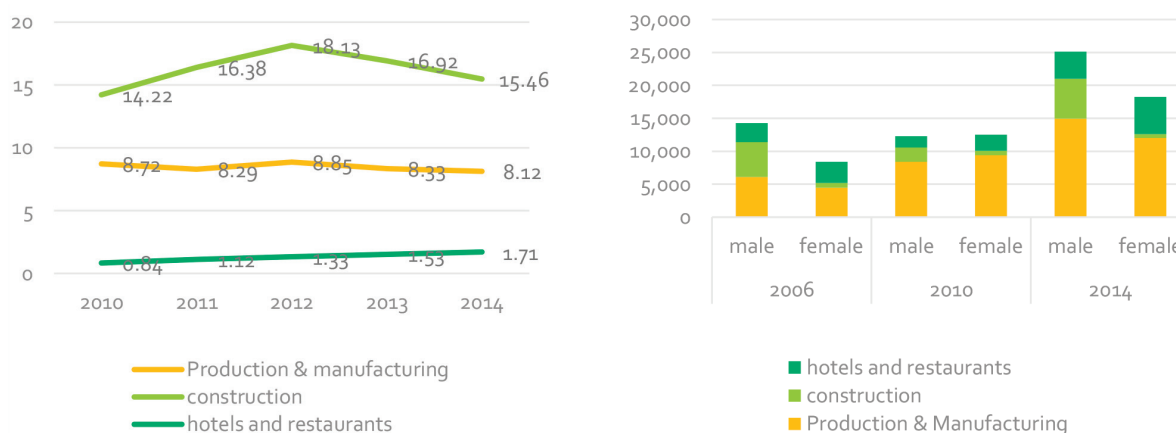
SECTOR OUTLOOK AND DEMAND

Tourism, construction, and production has been identified as one of the priority sectors in the EDP based on their growth and employment prospect. Tourism will be guided by 'high value low impact' policy and efforts will be made to encourage and promote tourism throughout the year and used as a means to diversify economic activities in the rural areas (EDP 2010). Construction is one of the fastest growing sectors contributing 15.46% to the GDP (2014) and this sector will see requirement for very high skilled workforce with new construction projects, hydro-power construction and the implementation of strategies highlighted in the Bhutan Transport 2040. Similarly, the production sector is also gaining momentum, especially in areas of agro-based and value added production. The Business Opportunity and Information Centre (BOiC) has specifically placed emphasis in fostering establishment of new businesses in the production sector and supported more than 100 entrepreneurs with focus on agriculture and livestock. Therefore in the next few years Bhutan can expect to see development of many small and medium businesses in agro and food based production.

The GDP share of these three sectors has been consistent over the last few years. The construction sector's share to GDP has been steady within the range of about 16%. Production and manufacturing sector contributed about 8% and hotel and restaurants about 1.7% in 2014. Higher sector contribution to GDP share has not necessarily translated to job generation. While hotel and restaurant share to GDP is comparatively lower, workforce engagement in this sector is seeing an increasing trend and is higher than the construction sector. There is also a big increase of workforce engagement in the production sector. While we see negligible female employment in the construction sector, the hotel and restaurant employs higher number of female workforce. Despite the fact that Bhutanese workforce engagement in construction sector is low, it does not mean that the sector is not generating jobs. In fact, the sector imports the highest number of foreign workers to meet the skills shortage.



Figure 11: % share to GDP at current price (left) and workforce engagement by gender in three sectors (right)



In this section, we will look at the industry outlook and demand outlook in the three sectors differently. Industry outlook covers profile of the industries, recruitment practices and the industry's linkages with sector bodies and tertiary/TVET institutions. The demand outlook will provide clearer understanding on the critical jobs and capabilities in the three sectors with analysis on implication of skills shortage and skills gap.

Capacity of more than 2800 industries representing the three sectors was built in 'HR planning and forecasting'. The two-day training provided participants with skills to assess skills shortage and skill gap within their organisation and created awareness on the workforce terms used in the employer survey. More than 3000 industries participated in the survey and survey data for 2471 industries (840 construction, 790 tourism and 841 production establishments) were used for the analysis and findings.

In assessing the critical job demand for 2016-18, the figures collected from the surveyed industries have been extrapolated to the actual number of industries within the sector. In assessing the critical job demand for 2019-22, growth of new establishments within the existing sector was considered. Similarly training and development requirement has been accounted for actual number of workforce in the sector.





**TOURISM
SECTOR**

TOURISM SECTOR

INDUSTRY OUTLOOK

SECTOR PROFILE

Currently there are about 1200 licensed tour operators out of which 527 are registered with Association of Bhutanese Tour Operators (ABTO), a mutual benefit organisation registered under the Civil Society Organisations Act of Bhutan. 34 tourism related businesses are registered under the Company Act of Kingdom of Bhutan and 139 hotels and resorts are certified by the Tourism Council of Bhutan (TCB) as tourist standard hotels. Similarly TCB has certified 10 tourist standard bars. In total there are roughly about 1500 licensed business establishments in the tourism sector.

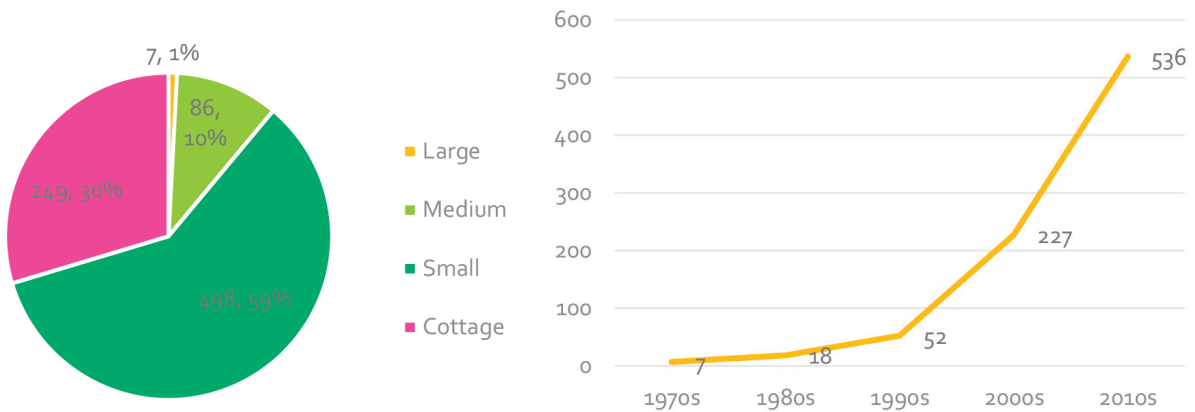


A total of 840 tourism establishments participated in the employer survey which constitutes a large share of the tourism industry. While more than a thousand tour operators are licensed, most of them are one-person run business operations without any formal setup, operational as and when they get clients. The survey indicates that 1% of the surveyed industry are large scale, meaning they employ more than 100 individuals; 10% are medium scale employing between 20 to 99 individuals; 59% are small scale employing between 5 to 19 individuals and 30% cottage employing 1 to 4 individuals.

Tourism sector started receiving greater attention and drive post 1990s with the initiation of 'high value low impact' policy. Many businesses and establishment were set up to cater to the growing number of tourist arrival in the country. In fact, about 133,000 tourists arrived in the country in 2014 against 40,000 in 2010. The EDP 2010 highlights the importance of further strengthening the sector by bringing development in high-end health services, traditional medicines, establishment of festivals and spiritual centres and development of performing arts services. The sector is considered as one of the most important after hydropower, for its growth and employment prospect. As indicated in the following figure, there has been drastic growth in the number of establishments in the tourism sector. From the surveyed industries, 7 establishments were licensed and operational in 1970s, 18 in 1980s, 52 in 1990s, 227 in 2000s and 536 in 2010s, indicating growing number of establishments over the years.



Figure t1: Tourism industry by scale of business (left) and year of establishment (right)



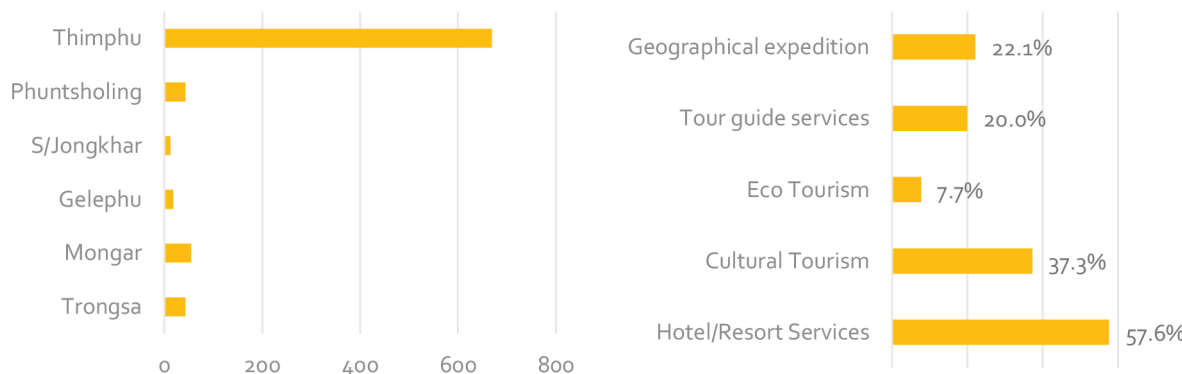
The 20 districts are divided into 6 regions for this study. Thimphu region includes those businesses in Thimphu, Paro, Wangdiphodrang, Haa, Gasa and Punakha; Phuntsholing regions includes those businesses located in Samtse and Chhukha; Gelephu region includes Dagana, Sarpang and Tsirang; Tronga region includes Trongsa, Bumthang and Shemgang; Samdrup Jongkhar region included Samdrupjongkhar and Pemagatsel; and Mongar region includes Mongar, Trashigang, Trashiyangtse and Lhuentse.

Majority of the tourism related businesses are in the Thimphu region. Very few businesses are operating in the other five regions. 38 businesses have indicated that they have their business office located in more than one district. More than half of tourism industries are engaged in hotel and resort services and the other half is engaged in tour operator businesses. 37% are engaged in cultural tourism related activities. Around 20% of them are engaged in tour guide services and geographic expedition services. A very small portion of them are engaged in eco-tourism.

The commission of three domestic airports in South, Central and East and the development/ construction of new services and infrastructure in these regions is expected to foster benefit of tourism sector in regions outside Thimphu. The sector has also been identified as one of the five jewels and initiatives are being drawn up to achieve higher yields with increased tourist arrival thought-out the year. Therefore, businesses are expected to increase in the sector to cater to growing number of tourist arrival.



Figure t2: Tourism industry by regional location (left) and area of business engagement (right)



An assessment was made to see the profile of workforce by gender, level of qualification, nature of employment and category of work engagement. As highlighted above, about 89% of the tourism industry is small and medium in nature, therefore, most businesses have employment within the range of 1 to 9 workers.

The sector has larger share of female workforce engagement, which corresponds to the result of the LFSs conducted by the MoLHR. There is an indication of lower employment for the vocational graduates, which can be attributed to the fact that most tourism and hospitality related training providers were established post 2010. Currently Bhutan has four hospitality related training institutes; three are located in Thimphu and one in Paro. The Royal Institute for Hospitality and Tourism (RITH) offers diploma program in hospitality and tourism for 50 students annually, whereas the other three providers provide series of short-term certificate level trainings in areas required by the industry. Most of these short-term training are funded by the MoLHR. In subsequent years, there will be higher number of skilled workforce in the industry with greater number of trained human resources being churned out by these training institutes.

The industry employs comparatively good number of workforce with tertiary level qualification against the low number across other sectors. The situation is expected improve with more students perusing tertiary education and entering the tourism sector. Tourism sector employs comparatively higher number of managerial and professional level occupation category against other occupational category.



Table t1: Workers by qualification and gender (top) and by occupational category (bottom) in industry

No of workers	female	temporary worker	vocational	degree	masters'	IX & below
1 to 4	46.2%	60.4%	24.0%	45.8%	34.5%	32.1%
5 to 19	38.6%	17.6%	2.7%	3.8%	5.7%	2.4%
20+	4.8%	3.0%	0.4%	0.5%	0.0%	0.0%

No of workers	managerial	professional	technician	clerks	craft & related workers	manual
1 to 4	72.4%	41.5%	20.7%	8.0%	9.8%	15.5%
5 to 19	10.8%	0.8%	1.0%	0.6%	1.3%	0.6%
20+	0.5%	0.4%	0.1%	0.0%	0.0%	0.0%

RECRUITMENT PRACTICES

While information on the critical jobs can guide training and tertiary institutions in the development and reform in courses and curriculum, a good understanding on the recruitment practices and criteria can help design program and skills that will enable an individual to be job ready. Recruitment criteria have been broadly classified into four; personal characteristic, skills and competencies, qualification and work experience.

Most area of work under the tourism sector requires some form of direct interaction with the customers and clients. Tour operators and guide deals directly with the tourist; and individuals working in housekeeping, front desk and food & beverage services interact directly with the customer. Therefore, it is no surprise that qualities in communication and customer relation have been identified as one of the main skills sought for while hiring an individual. Attitude, loyalty and commitment has been identified as core characteristic required during hiring process. In fact, this has been highlighted as one of the challenges within the existing workforce due to which businesses are not able to retain their experienced workers.

While most businesses have indicated low level of importance on qualification, a higher skilled or qualified individual is expected to be more productive compared to those with lower skills. These individuals can also multitask and carry out different roles. For example, an individual with university degree in commerce or business management can simultaneously take-up the role of an accountant, finance officer, procurement and store keeper and a general manager.

Most industries have highlighted the importance of having experience in same field while hiring a new recruit. This is especially true for specific occupation requiring specialised task such as guiding, cooking, housekeeping among others. While general experience or work experience in different



field would give them an understanding of the work culture, having experience in the same field would mean that the hiring business will have to make lower or no investment in training the individual for the job.

Over all, work experience has been ranked above others as the number one criteria while hiring an individual, followed by skilled and competencies and personal characteristic.

Figure t3: Ranking of different recruitment category

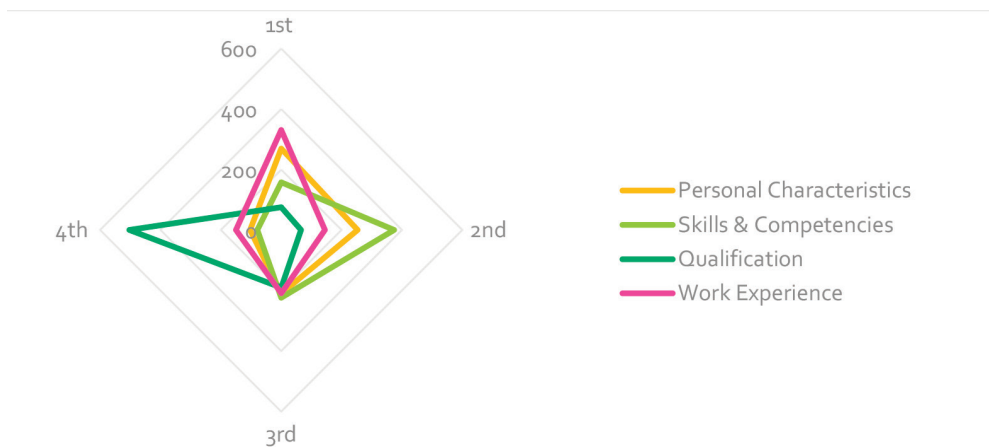


Table t2: Level of importance on different recruitment criteria in tourism sector

	not important	moderately important	very important
Personal Characteristics			
Attitude	1.7%	17.7%	78.9%
Personal appearance	8.9%	48.9%	40.1%
Physical strength	7.1%	42.9%	48.1%
Loyalty & commitment	0.4%	13.0%	84.8%
Skills & Competencies			
Communication	0.6%	12.0%	85.8%
Writing	4.0%	39.4%	54.8%
Problem solving	2.0%	32.0%	63.6%
Analytical thinking	2.6%	33.7%	61.7%
Customer relations	0.5%	11.7%	86.4%
Creativity	1.2%	33.0%	64.3%
Qualification			
High school	5.5%	45.5%	46.8%
vocation/technical	16.3%	46.1%	34.5%
Degree	23.8%	47.4%	25.5%
Masters'	28.9%	39.3%	29.4%
Work Experience			
in same field	1.9%	18.2%	77.0%
in different field	10.4%	45.7%	40.6%
general experience	4.6%	32.9%	60.1%



LINKAGES AND ASSOCIATION

Some of the sector body in the tourism industry are BCCI, TCB, ABTO, Guide Association of Bhutan (GAB), and the Hotel and Restaurant Association of Bhutan (HRAB). Most of these sector associations are associated with BCCI since it represents the larger private sector and take active role in bringing policy intervention and changes required for the private sector development. The sector association submit their collective issue to the BCCI, who in turn collectively submits for further deliberation and intervention to the government.

The TCB develops national tourism policy and strategy; facilitate coordination among different stakeholders, carries out active promotion, and advocacy of tourism services and products. The TCB also develops new tourism product and services and carries out HR development activities for the industry. The GAB, ABTO and HRAB cater to their respective industry needs. Sometimes they act as the bridge between the industry and the bigger industry body or government. Frequent information sharing and collaboration activities are carried out.

80% of the industries surveyed have indicated that they have formal association with one of the industry/sector bodies. A good number of industry are associated with the TCB which is expected since TCB caters to all types of businesses in the tourism sector, whereas association like HRAB caters specifically to hotel businesses, GAB to guides and ABTO to tour operators. BCCI on the other hand is the oldest sector body and caters to all kind of industries in the private sector. Most of the industries stated that they are able to access information on marketing, training and sector related agenda from these industry bodies.

On the other hand, industry's direct association or linkage with the training and tertiary institution is very poor. Linkage with tertiary institutions, the public training institutes and ex-country provider is negligible. This is expected since the country, currently, does not have any tertiary institutions directly catering to the needs of the sector. The public TTIs on the other hand provides mostly construction, arts and craft and other technical courses. 3.6% of the industry indicated that they have linkage with private provider, which means their association with Bhutan International School for Hospitality and Tourism (BISHT), Bondey Institute of Hospitality and Tourism, and Yarab Institute for Hospitality Management. While the latter two were established recently, BISHT was established in 2010, right after the launch of the Establishment Regulation. Most hotel industries have indicated their linkage with BISHT. This is clearly a positive indication of various employment based training being implemented by the MoLHR through BISHT. Under the employment-based training support, institutes are required to actively liaise with the industry to identify training areas and post-training placement of the candidates for employment. Students from BISHT are also sent for on-the-job training to various hotels and resorts.

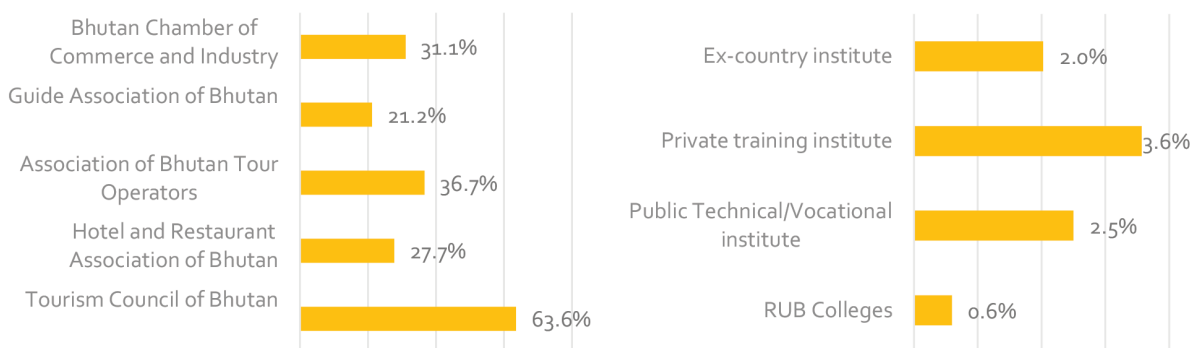
Industry institute linkage is a priority for most training and tertiary education institutions. The main objective of such linkage is to improve relevancy of the program and to close the skills gap. With the growing concern over youth unemployment, many training and tertiary institution are



pursuing this as a strategy to improve their training and education delivery. The practice with most training or tertiary education providers is that instead of liaising directly with all industries in the sector, they approach the sector body which represents the larger industry. Therefore, it can also be explained why there are only few industries that liaise directly with the training or tertiary institutions.

Those industries that said that they have some form of linkage were asked to specify on the area of linkages they have, and those that did not have any linkages were asked if there were any areas where they might want to explore linkages in. However, most industries could not provide any information on this since they were unsure on the requirement or benefit of such linkages. Many indicated that industry’s linkage with either training or education provider is not relevant and they could not identify new areas where linkages could be established.

Figure t4: Association with industry body (left) and linkage with HRD institutions (right)



The industries were asked on the frequency of support provided by the industry body on training and development support. They were asked if the industry relay any human resource related issues for discussion and deliberation at the association level. Most indicated that support was provided mainly for short-term training. Agencies like BCCI and TCB provides regular short-term training support to the industry. BCCI has a Human Resource unit which caters to private sector training support and TCB on the other hand has a training unit which provides training for the workforce engaged in the industry. TCB regularly conducts various in-country trainings for the sector. A good number of industries are also receiving long-term training support. It is impressive to see that almost 20 industries have indicated that they have received frequent support in terms of long-term training and development. There were also those who have taken up human resource issues within their organisation for support from the association.



Table t3: Level of support by industry body on training and sector HR

level of support	short-term training	long-term training	HR issues
No support at all	193	397	340
Little support	241	99	164
Moderate support	131	120	101
Frequent support	21	20	28

Industries were asked to evaluate the general competencies of graduates coming out from the training and tertiary education institutions. Competencies in this context was explained as the ability of graduates to perform in their job based on the skills and knowledge that they have acquired during training or education. About 80% of the industries have indicated that the graduates from the RUB colleges, TTIs and private training providers are competent to perform jobs in the sector.

Table t4: Industry's level of satisfaction with TVET/tertiary graduates

Competencies of graduates	Poor	Satisfactory	Very Good
RUB Colleges	20.3%	54.9%	24.8%
TTI Graduates	20.2%	58.0%	21.8%
Private training graduates	17.7%	58.1%	24.2%

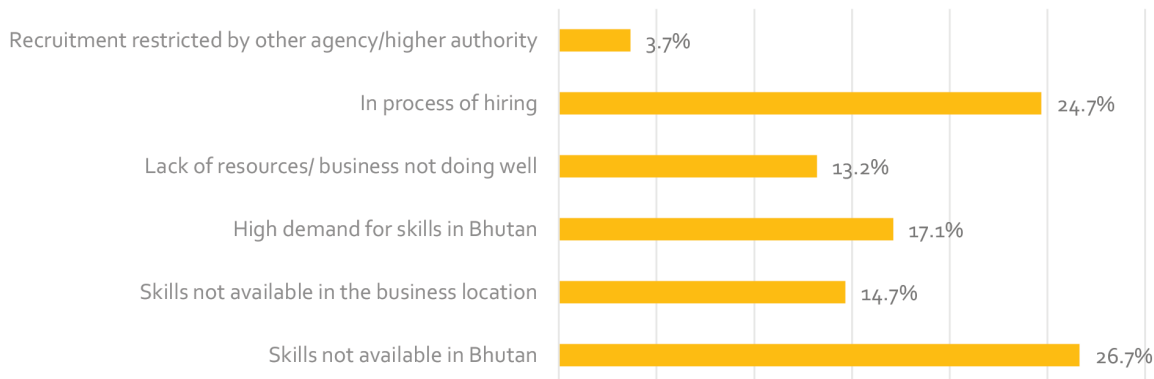
DEMAND OUTLOOK

SKILLS SHORTAGE IMPERATIVE

36.2% of the surveyed industries said that they are currently facing skills shortage, which means that these businesses have vacancies that are not filled. More than half of the industries have specified that the reason they currently have a shortage, is mainly due to skills gap. While some skills are not available in the country, skills are also difficult to source in their business location. Others have said there is high demand for these skills in the country. 13% of the industry said that their business is not doing well to support hiring of additional worker despite the existing human resource gap. 3% said recruitment is restricted by other agency or higher authority, which is especially true for large scale firms or public owned companies, where new recruitments have to be approved by the board. Others said they are in process of hiring people to fill those vacancies.



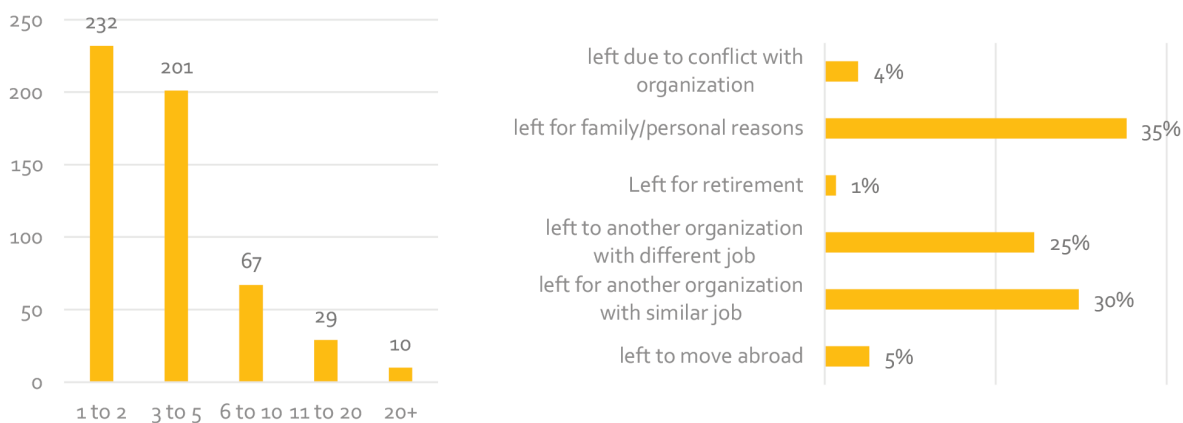
Figure t5: Reasons for businesses operation with skills shortage



Attrition and job hopping is a big challenge in the tourism sector. A total of 539 businesses, which constitute 64% of the industries, have indicated that over 4 workers have left their business on an average in the last three years, which is a very high turnover considering that most of these businesses are small and cottage scale. About 55% have left due to employment opportunities in different organisation, while some have left for similar jobs, others have left for different jobs. A small percentage left due to conflict with the organisation/employer.

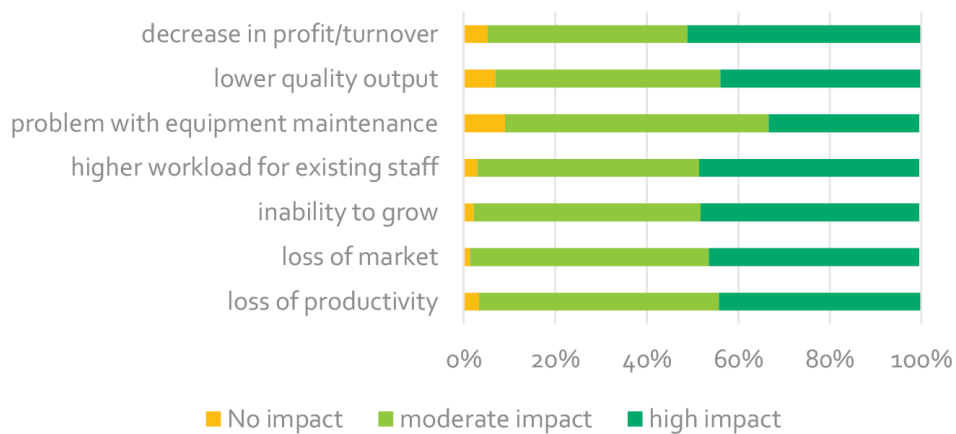
69% of these firms said that they have replaced those who have left. Most indicated that skilled human resources are easily available whereas others indicated that they have succession plan in place. The other 31% indicated that they could not replace those who left since skills are difficult to find or people are not interested to take the position. Few businesses indicated that the job has been reassigned or the responsibility has been given to the existing staff since they cannot afford to fill the gap.

Figure t6: Attrition by number of industries (left) and reasons for attrition (right)



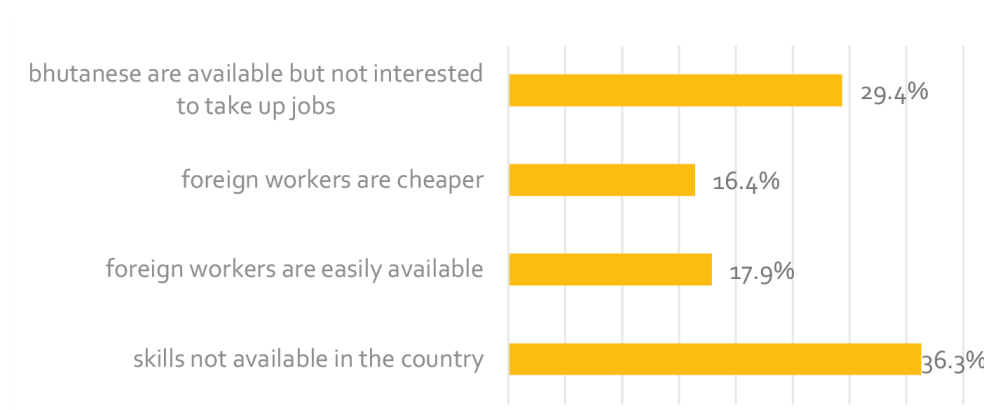
Almost all industries have indicated that skills shortage has direct impact on different areas of their businesses, which includes loss of market and productivity, issue with maintenance of equipment and decrease in business income. More than 50% indicated that it has severe impact on their income.

Figure t7: Impact of skills shortage



The industry also sources foreign workers to meet the existing workforce gap. 62 industries indicated that they have foreign workers. The number ranges from 1 to 5 and only a handful has foreign worker exceeding 5 individuals. Most of the foreign workers are sourced from neighbouring India. Few others have sourced foreign workers from south-east Asia and other regions. Majority indicated that the reason they are currently sourcing foreign workers is due to unavailability of skilled workers in Bhutan and others have said that though there are talents available locally they are not willing to take up the available jobs.

Figure t8: Reasons for sourcing foreign workers



CRITICAL JOBS

While an organisation will have a range of human resource requirement, the focus of the NWFP is to identify only those critical jobs where industries have indicated that they have shortage in and where they are having difficulty sourcing people. Critical skills has been categorised into three groups; hard-to-fill jobs, critical jobs and mission-critical jobs.

Hard-to-fill jobs are those jobs where qualified and skilled workforce are available in the labour market, but for a range of reasons they are not interested to take up the job. These reasons may include location of workplace, working condition, perception of the job, salary, working hours and others. Critical jobs are those where there is a critical shortage locally. There are simply not enough people with the qualification, skills or experience required to take up these jobs. Mission-critical job are those jobs which are required to be filled in order to deliver the core services and product of the business.

The top most hard-to-fill jobs identified by the sector, among others are; food and beverage staff, cook, marketing officer, facility caretaker (which includes gardener, guard, sweeper among others), manager, housekeeper, tour operators, helper, reservation and ticketing officer, and specialised tour guide. The top most critical jobs identified are cook, manager, food and beverage staff, chef, language guide, specialised guide, housekeeper, customer care officer, marketing officer, and reservation and ticketing officer. Lastly the top most mission critical jobs identified are manager, cook, food and beverage staff, chef, housekeeper, customer care officer, ticketing and reservation officer, front desk, helper and guide.

There are overlap of jobs in all these three categories, which is expected. Occupation like cook, food and beverage staff, housekeeper and guide are identified in all these three categories.



Table t5: Hard-to-fill job (top), critical job (middle) and mission-critical job (bottom)

SN	Hard-to-fill Jobs	% of Industry
1	Food and Beverage	39.3%
2	Cook	37.6%
3	Marketing Officer	29.3%
4	Facility care taker	23.3%
5	Manager	21.4%
6	Housekeeper	15.0%
7	Tour Operator	12.1%
8	Helper	10.0%
9	Reservation & ticketing officer	8.6%
10	Specialized guide	8.3%
11	Chef	7.4%
SN	Critical Jobs	% of Industry
1	Cook	33.1%
2	Manager	24.3%
3	Food and Beverage	18.6%
4	Chef	16.0%
5	Language Guide	11.4%
6	Guide	9.8%
7	Housekeeper	8.6%
8	Customer Care Officer	7.9%
9	Marketing Officer	7.9%
10	Reservation & ticketing officer	7.1%
SN	Mission Critical Jobs	% of Industry
1	Manager	32.1%
2	Cook	24.3%
3	Food and Beverage	22.9%
4	Chef	9.8%
5	Housekeeper	8.8%
6	Customer Care Officer	8.3%
7	Ticketing and Reservation officer	7.6%
8	Front Desk	6.9%
9	Helper	6.0%
10	Guide	5.5%



CRITICAL JOB DEMAND (2016 – 2022)

177 of the surveyed industry indicated that they have business expansion and diversification plan. 153 provided expansion in other tourism related activities, and 32 indicated diversification into non-tourism related businesses, while a handful of them indicated both expansion as well as diversification plan. This would mean higher employment prospect in the industry within the coming years.

About 39% of them indicated that human resource will be a big contributing factor to their plan to grow and diversify. Most indicated that without the availability of skilled human resources, they will be unable to carry forward their business growth plan. 16% indicated that finance would be another important factor.









In assessing the demand, demand information was collected from 840 industries. The data collected has been extrapolated for 1500 industries in assessing the immediate demand requirement from 2016 to 2018. Further, for assessing the demand requirement in 2019-2022, assumption was made that another 500 new establishments will be added onto the existing industry. Therefore, demand assessment was made for 2000 tourism firms.

With the above assumption, the industry will have job demand for about 3900 within 2016-18 and for about 6500 in 2019-22. The top five occupations with high job prospects are cook, food and beverage staff, specialised guide, housekeeper and manager.

Table t6: Short-term and medium-term critical job demand

SN	JOB	Short-term requirement (2016-18)	Medium-term requirement (2019-22)
1	Chef	197	295
2	Cook	521	774
3	Food and Beverage	823	1424
4	Front Desk	230	357
5	Specilized guide	532	997
6	House keeper	441	931
7	Spa Therapist	7	26
8	Ticketing and Reservation Officer	100	171
9	Tour operator	4	5
10	Accountant	67	109
11	Customer Care Officer	9	24
12	Driver	96	148
13	Finance officer	18	33
14	Guard	5	17
15	Helper	323	314
16	Human Resources Officer	18	38
17	IT Officer	30	52



18	Manager		402		567
19	Marketing Officer		64		131
20	Procurement and store officer		7		10
21	Technician		38		52
	TOTAL		3933		6475

CRITICAL CAPABILITIES

SKILLS GAP IMPERATIVE

An assessment was made to see the kind of training and development support provided by the industry themselves to its staffs. Industries were asked if they provide support in different training areas as categorised in the following figure. Most indicated that they provided support in terms of short-term in-country and in-house training. These kinds of training require comparatively lower investment. Very few industries provide support for e-learning, continued education and long-term training.

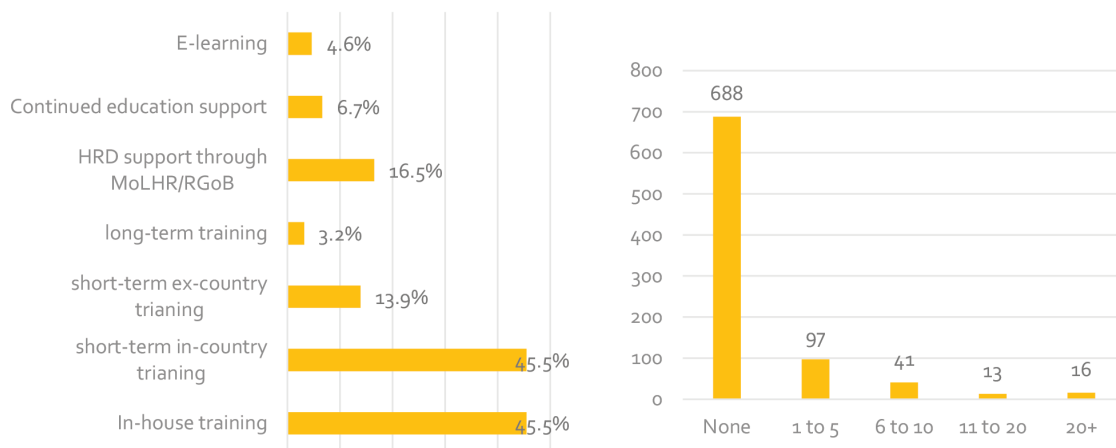
The MoLHR, since its inception, has been providing HRD support to the private sector. HRD Masterplan are drawn in alignment with the government's FYP. In the 11th Five Year Plan, the HRD Masterplan objectives of the tourism and hospitality sector is to substantially enhance the competencies and knowledge of the senior managers and executives to be creative, resourceful and competitive. Secondly the sector will be supported by the supply of service oriented pool of human resources in various occupations. They should be able to create new products, improve the quality of services and provide the visitors to Bhutan a favourable impression of the country and its culture¹. In order to meet this objective, the MoLHR has been providing both in-service training support and pre-service training to the prospective workforce interested to work in this sector. Only 16.5% of the tourism industry said that they have supported their employees to avail HRD support of the MoLHR.

The employers were also asked on the number of worker trained in 2014. 688 industries have indicated that none of their worker have undergone any training or development program in 2014. 97 firms have trained about 1 to 5 workers and few industries have trained more than 6 workers in 2014. These are mostly large scale industries.

⁵Abstracted from 11th FYP HRD Masterplan for the Economic Sector (2013-18)



Figure 19: Training support by industry (left) and employees trained in 2014 (right)



While about 150 industries have trained their workers in 2014, only 24 industries have spent financial resources on training and development of their staff in 2014. 11 industries have spent within the range of Nu 10,000 to Nu 100,000; seven have spent more than Nu 100,000 and others have spent less than Nu. 10,000. None of the firms have budget kept aside for training and development of their staff. Therefore, most of the training and development program were funded by an external agency or they were conducted in-house with minimal or no cost.

Only 228 industries said that they give job orientation to new recruit. The orientation program range from 1 to 7 days (117 industries), 8 to 30 days (70 industries) and more than a month for others. The orientation is mostly on the service rules and regulation, working terms and condition and familiarisation on the job. Half of those who did not provide orientation said that new recruits were able to perform their job without any orientation. Others said that they do not have system of orienting new recruits.

While not many employers have supported their workers for training and development programs, most see the value and impact of training. As highlighted in the following table, most industries have said that trainings have boosted the confidence and productivity of their workers. Many of them felt that it has also brought moderate to significant improvement in the organisation’s performance and productivity.



Table t7: Impact of training by number of industries

Impact of Training	No Difference	Slight improvement	Moderate improvement	Significant improvement
Confidence	10	53	399	219
Work Productivity	11	54	375	240
Organizational productivity	10	46	340	180

TRAINING AND DEVELOPMENT REQUIREMENT

Employers were asked to list out a total of five training requirements for their existing workers. They have identified skills gap in cuisine and cooking, food and beverage services, communication and customer care, human resource management and soft-skills training. Guide training includes specialised training for guide in iconography, bird watching, eco and cultural guide. Soft-skills training included training in work ethics, attitude and loyalty. Facility maintenance skills included trainings in plumbing and safety among others.

Table t8: Skills gap in the tourism sector

1	Cuisine and cooking training	11	Communication & customer care
2	Food and beverage services	12	Facility and equipment maintenance skills
3	Food hygiene and sanitation	13	Finance training
4	Front desk	14	First aid training
5	Guide training	15	Human resource management
6	Hospitality and hotel management	16	IT skills training
7	Housekeeping services	17	Management & leadership
8	Specialised language training	18	Marketing skills
9	Ticketing and reservation training	19	Soft-skills training
10	Accounting training		





CONSTRUCTION SECTOR

CONSTRUCTION SECTOR

INDUSTRY OUTLOOK

SECTOR PROFILE

Construction sector is one of the fastest growing industries in the country and contributes 15.46% to the GDP (NSB 2015). Currently there are a total of about 3800 construction firms registered with the Construction Development Board (CDB). Registration with CDB is mandatory for issuance or renewal of business license for any construction related industry in the country. 139 construction companies are registered under the Company Act of Kingdom of Bhutan 2000. This constitutes 39.6% of the overall companies registered under the Act. Majority of licensed establishment in the country are in the construction sector. The development in the hydro power and boom in the private-housing and government construction projects has been the main catalyst for growth in this sector. The sector also plays key roles in construction and maintenance of infrastructures like roads, bridges, irrigation channels, schools, hospitals, offices among others.

Construction will continue to be an important sector for another few decades with huge drive from both government and private construction activities. The Bhutan Transport 2040: Integrated Strategic Vision has been drawn up and it envisages upgrading of road network and highways including the enlargement of existing roads to four road lanes, tunnels and viaducts. This will require more sophisticated engineering skills than it is available, in the country, today. The total budget allocated for the road sector during the 11th Five year plan is 22 billion, double the amount of 10 billion in the 10th FYP. Further, there are plans to build 9 additional hydropower plants (Amochhu, Bunakha, Wangchhu, Sunkosh, Dorjilung, Chamkharchhu, Kuri-gongri, Nyera Amari I & II) in addition to 5 currently under construction (Punatsangchhu I & II, Mangdechhu, Kholongchhu, THye). Therefore, the construction industry will continue to grow in terms of business as well as employment opportunities.

A total of about 1500 construction firms were trained prior to their participation in the employer survey. The training provided managers and proprietors of the construction firms with training in assessing their workforce gap and providing them with good understanding on the various human resource terminology and its use. The training was conducted so that the employers would be in position to provide accurate information on their skills shortage and skills gap. A total of 790 construction establishments participated in the employer survey of more than three thousand construction firms registered with CDB.

Most of the construction businesses are briefcase contractors without any formal set up and are contract dependent. As per the current system of licensing, any promoter can easily avail contract business license even if it means that the firm does not have the necessary human resource or experience in construction work. In fact, having an in-house engineer is not mandatory to get

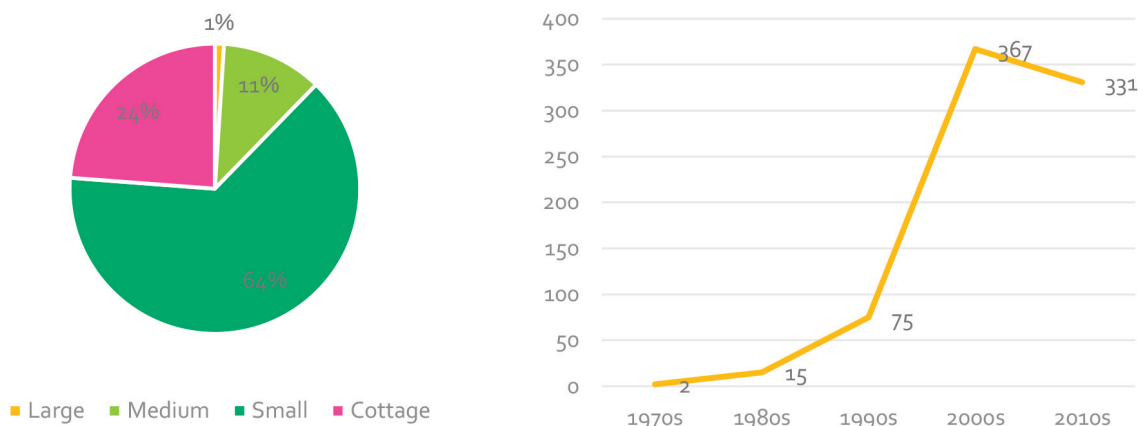


registered as a construction firm. Even for large contractors, one engineer with a degree and another with a diploma is sufficient for the registration. For smaller contractors, the regulation does not even require engineers. Engineering decisions of the works are mostly undertaken by the proprietors of the construction firms, many of whom lack engineering skills or training. It has been often mentioned that for a small country like Bhutan there are far too many contractors.

The survey indicates that one percent of the surveyed industry are large scale, meaning they employ more than 100 people; 11% are medium scale employing between 20 to 99; 64% are small scale employing between five to 19 and 24% cottage employing one to four. Similar to tourism sector, most of the industries in construction sector are small and cottage scale.

Over the years, there has been growth in the number of establishments in the construction sector. From the surveyed industries, two establishments were licensed and operational in 1970s, 15 in 1980s, 75 in 1990s, 367 in 2000s and 331 in 2010s. This also gives a good understanding on the growing establishment trend in the construction industry. The decline in the 2010s can be attributed to the rupee crisis which affected the construction industry the most.

Figure c1: Construction industry by scale of business (left) and year of establishment (right)



Unlike the tourism industry which is mostly Thimphu-centric, construction sector has a good regional spread. While majority of the construction establishments are operational in the Mongar followed by Thimphu region, there are good number of establishment in Gelephu, Samdrupjongkhar, Trongsa and Phuntsholing region. 78 businesses have indicated that they have their businesses located in more than one district.

Most construction firms are engaged in multiple services. 83.9% of the industry said they are engaged in building repair and maintenance. 79.1% are engaged in building construction, 35.2% in road construction, 27.5% in bridge construction and 7% in hydro-power construction. The industry also indicated that 54.4% of their current assignment or work is funded through government-projects, whereas 22.2% said they are engaged only in privately-funded construction and 23.4%



indicated that they are engaged in both private and government-based contracts. This gives a clear indication that most of the government construction are sourced out to the private construction firms and that most private construction companies rely on government funded projects.

Figure c2: Construction industry by regional location (left) and area of business engagement (right)



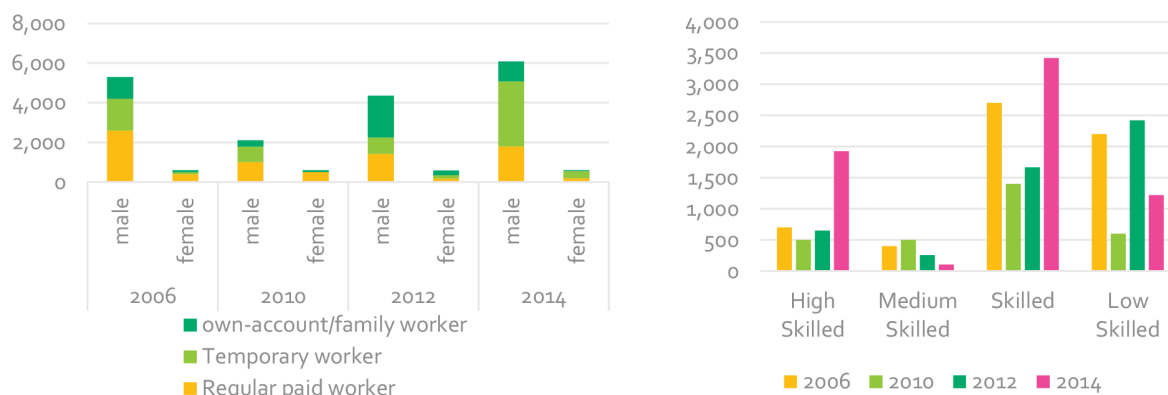
Construction sector has the lowest engagement of female workforce. The figure has not improved over the years. The LFS 2014 indicates that only 8.9% of the national workforce in the sector is female. While the sector employs the least workforce, it imports the highest number of foreign workers. About 88% of the foreign workers are engaged in the hydro and non-hydro construction activities throughout the year. It can be said that this sector has the largest workforce gap compared to others. Some of the factors that contribute to this are; Bhutanese people do not want to take up low skill and labour intensive jobs; supply of skilled workers required in this sector are not available in Bhutan; and the issue is further compounded by the easily available foreign workers willing to work at lower wage and harsher conditions as preferred by employers.

The sector has a large share of own-account or family workers and temporary workers. Regular paid workers constitute only 29.7% of the total workforce. This is understandable since more construction firms are engaged in contract-based works which are time bound and requires human resources only as and when the contract activities are being delivered. Most construction firms are mobile and move with business opportunities being available in different regions.

The number of construction establishment against the employment generation for the national workforce is one of the lowest. The sector currently employs about 6600 workforce (LFS 2014) and about 35000 foreign workers (DoL 2015). The profile of skilled workforce in this sector has slightly improved over the years. As indicated by the following figure, there has been good increased in the number of high skilled and medium skilled workforce in the sector, which can be attributed to government’s investment in engineering college, polytechnic, construction TTIs, and scholarship in construction trades over the years.



Figure c3: Workforce profile by nature of work engagement (left) and skill level (right)



RECRUITMENT PRACTICES

Information and understanding on the recruitment practices can help assist prospective job seekers, training and education providers and government alike to design necessary intervention required to assist an individual become job ready. Recruitment criteria have been broadly categorised into four: work experience requirement, skills and competencies requirement, personal characteristics, and qualification requirements. Similar to the tourism sector, majority of construction industries have identified work experience as one of the main requirements while sourcing a new recruit. Industry's preference for someone with experience can explain the industry's disinterest and unwillingness to train new recruits for the job. Since construction works are time-bound, the industry cannot afford to invest time in training. Requisite for experience is closely followed by skills and competency requirement.

Work attitude has been attributed as the most important factor for sourcing new talent. Loyalty and commitment has been highlighted as an important factor while the sector themselves generate very few regular-paid jobs. Job security in the sector is a big challenge and thus attracting an individual with commitment to work longer-term is a challenge. Many establishments in the sector are frequently licensed and de-licensed since the business is heavily dependent on projects and works which are not regular in nature. Government contracts are competitive and are awarded only on award of bid.

67% of the industries indicated that physical strength is important factor for sourcing a new recruit which explains high employment of men against women, since the general gender perception among many is that men are physically stronger than women and can endure harsher working conditions. Under skills and competencies, communication skills, and customers relations has been identified important over other factors.



The sector is heavily dependent on the supply generated by the College of Science & Technology (CST), Jigme Namgyel Polytechnic (JNP) and the TTIs. The TTIs churn out little less than 400 vocational graduates annually for the construction sector that requires over 30,000 workers. The industry have indicated their preference for vocational or technical graduates over other kinds of qualifications.

Figure c4: Ranking of different recruitment category

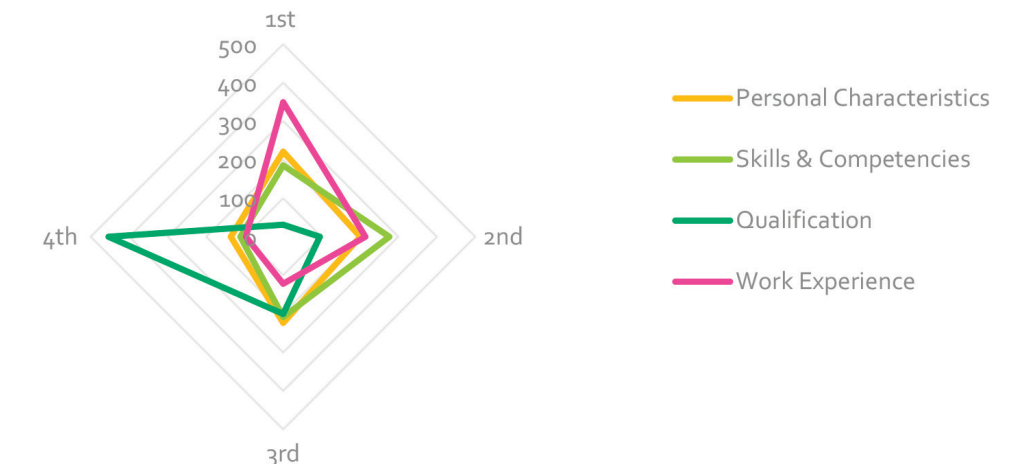


Table c1: Level of importance on different recruitment criteria in construction sector

	not important	moderately important	very important
Personal Characteristics			
Attitude	0.0%	13.5%	85.9%
Personal appearance	21.9%	43.8%	33.6%
Physical strength	3.3%	28.6%	67.3%
Loyalty & commitment	0.0%	12.0%	87.5%
Skills & Competencies			
Communication	1.9%	26.7%	70.9%
Writing	4.8%	42.7%	52.0%
Problem solving	3.5%	33.2%	61.9%
Analytical thinking	3.2%	30.0%	66.2%
Customer relations	3.3%	15.8%	80.3%
Creativity	2.7%	23.8%	72.8%
Qualification			
High school	8.4%	41.1%	49.9%
vocational/technical	7.5%	23.0%	68.9%
Degree	14.8%	34.4%	50.1%
Masters'	24.1%	37.0%	38.4%
Work Experience			
in same field	3.2%	13.4%	82.8%
in different field	8.9%	36.2%	54.3%
general experience	4.9%	35.9%	58.5%



LINKAGES AND ASSOCIATION

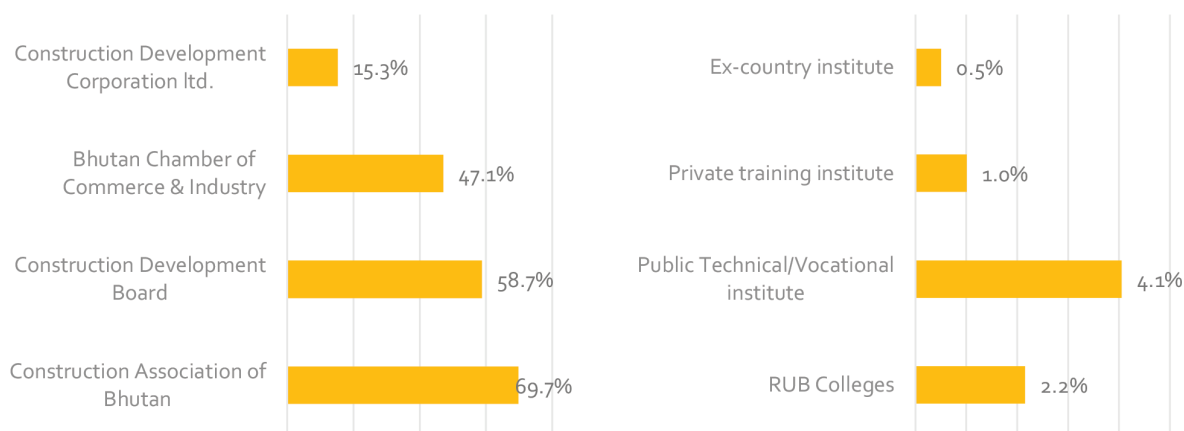
The construction sector has strong and multiple sector bodies, some of which are the Construction Association of Bhutan (CAB), the Construction Development Board (CDB), the Construction Development Corporation Ltd. (CDCL), and BCCI which represent the larger private sector. The CDB is the overseer of construction industry in Bhutan. It is mandated to promote development within the industry and to ensure efficient and quality construction. All construction industry are mandated to register with the CDB as per the licensing norm. The CAB is a mutually benefit organization registered under the CSO Act. CAB acts as an information channel, a mediator and a bridge between the industry it represent and the various other agencies.



Similar to the tourism sector, the industry has good linkages and affiliations with their sector body while their linkages with training and tertiary institution is quite negligible. About 759 establishments, which constitute 96% of the industry, said that they were associated with one of the industry bodies. 70% of the industry said that they are formally associated with CAB and 58% with CDB. Both these agencies cater to all kinds of businesses in the construction industry. Other are associated with BCCI and CDCL. Most of the industries said that they get information and support on new tender, licensing process and training from the industry body.

The industry's direct association with the training or education provider is negligible. The practice has been that most industries associate with the training or education providers through the sector association or body. These sector body acts as the bridge between the training providers and the industries.

Figure c5: Association with industry body (left) and linkage with HRD institutions (right)



An assessment was made to see the level of training support provided by the industry association for the industry. A large number of them indicated no support for either long-term or short-term training. Human resource or workforce issues within the industry are also not a priority agenda with many industry body. The support for short-term training are mostly related to awareness and familiarisation on the rules and regulation in the industry.

Table c2: Level of support by industry body on training and sector HR

level of support	short-term trianing	long-term training	HR issues
No support at all	346	509	341
Little support	232	90	217
Moderate support	33	19	56
Frequent support	15	7	11

The surveyed industries were ask to rate the technical and tertiary education graduates on their level of competency and performance in the construction industry. A good percentage of them indicated that they are highly satisfied with the competency of graduates coming out of the training institutes and RUB colleges. The industry also indicated high level of satisfaction with the private training providers. While there are no construction specific private providers, some of the generic training such as site supervisory, construction management, accountancy and management are being churned out by these providers.

Table c3: Industry's level of satisfaction with TVET/tertiary graduates

Competencies of graduates	Poor	Satisfactory	Very Good
RUB Colleges	16.1%	56.6%	27.3%
TTI Graduates	9.0%	49.5%	41.5%
Private training graduates	15.2%	52.6%	32.1%



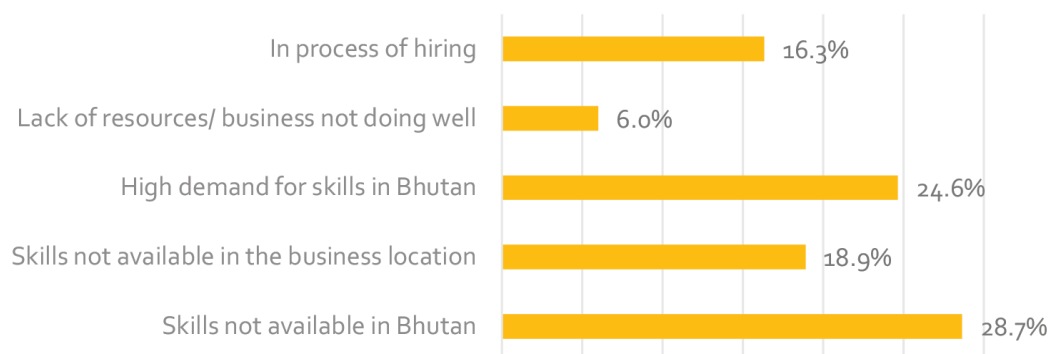
DEMAND OUTLOOK

SKILLS SHORTAGE IMPERATIVE

Some of the key issues highlighted most frequently in almost all discussion and findings is the low level of productivity due to lack of specialisation and use of old technology ultimately resulting in high cost and low quality construction. Other issues are related to low focus and attention on the human resource development within the industry. Some of the human resource issues highlighted in the 11th FYP HRD Masterplan document are that the sector lacks professional development in the engineering field. Anyone graduating with a diploma or degree is seen as qualified to undertake the multitude of engineering related tasks from preparation of bid documents to design and supervision work. Further, there are no incentives for the industry to invest in the specialised skills of their staff. Though there are plans and policies to foster mechanisation and green construction, very little effort is made on the building experts in these new areas.

Majority indicated that skills required by the industry are not available in the country or in the region where their business is located. Others said that there is high demand for the skills within the country. About 16% said they are in process of hiring new recruits. Very few said that they are not able hire due to resource constrains.

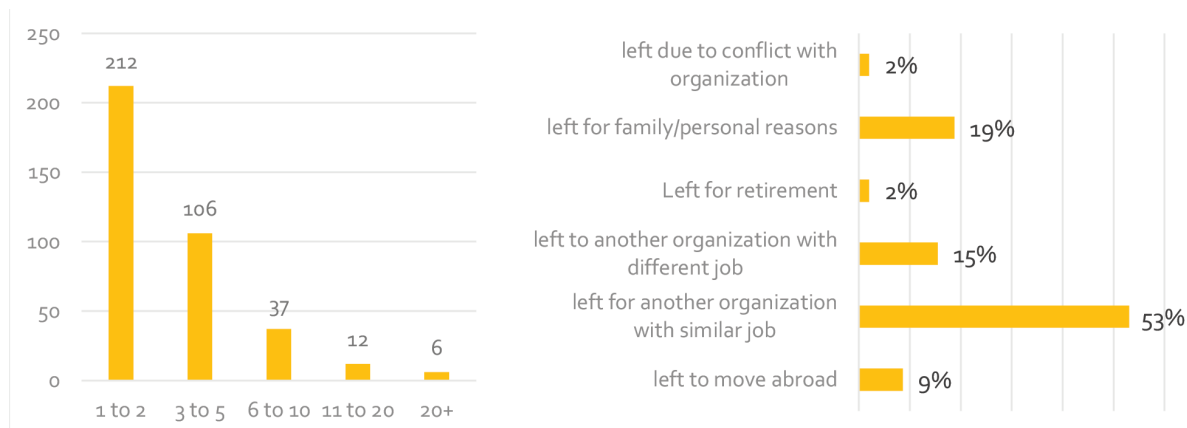
Figure c6: Reasons for skills shortage



Despite the time-bound nature of work, the industry has high attrition rate. 212 industries have indicated that about one to two workers on an average have left over the last three years and 106 indicated that three to five workers on an average left. Most workers have left for similar jobs in a different organisation.

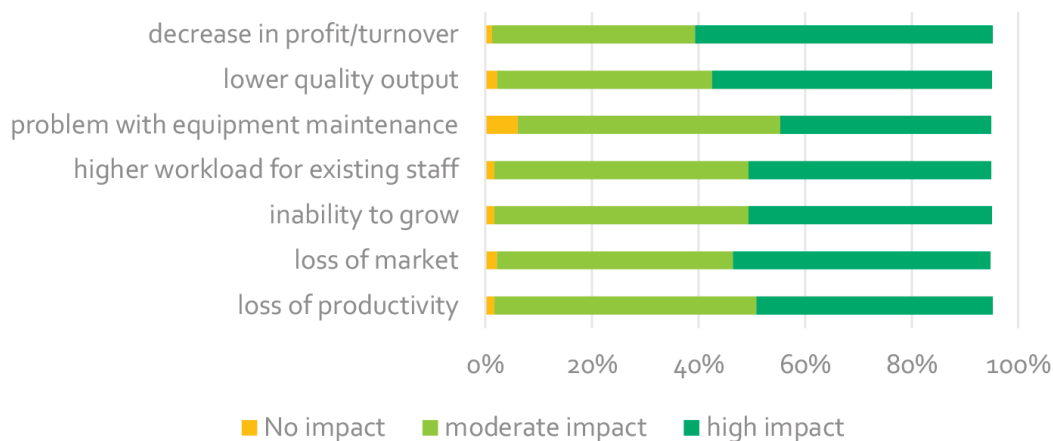


Figure c7: Attrition by number of industries (left) and reasons for attrition (right)



The impact of skills shortage has direct impact on the performance and productivity of any businesses and most construction industry acknowledges this. Not having people to undertake the job affects the quality of construction works and the income of business as highlighted by most construction industries. Industries acknowledging the fact that human resource is an important component in their business development and growth can help better realise any skills development plans with requires input from and partnership with the industry.

Figure c8: Impact of skills shortage

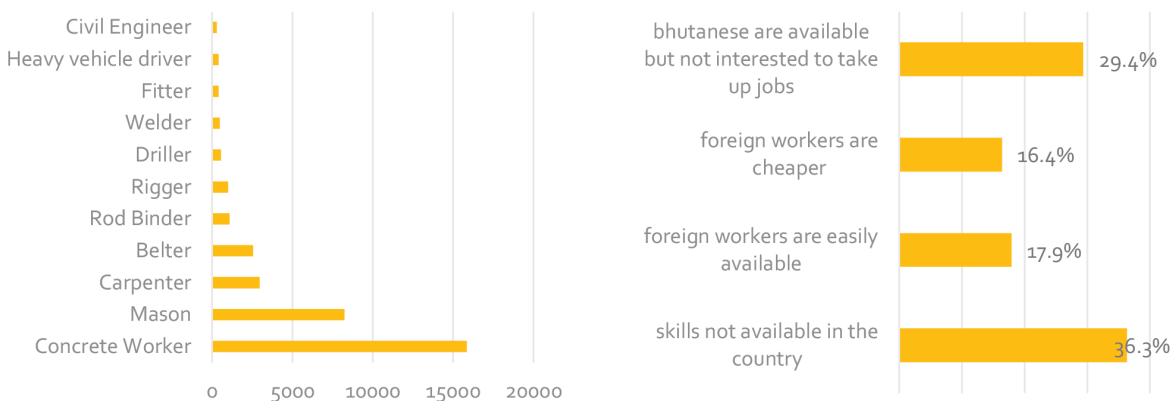


Construction sector imports the highest number of foreign workers. They are mostly skilled and high skilled workers. Some of the highest trades of import are mason, carpenter, construction machine operators, welder, driver and engineer, which is required in large number against the existing supply. Most industries said that the main reason for sourcing foreign workers is because



skills are not available in the country. 29% said that although Bhutanese are available in the labour market, they are not interested to take up construction related jobs. Others said foreign workers, who are comparatively cheaper and effective in their job delivery, are easily accessible from the neighbouring region.

Figure c9: Major occupation of import (left) and reasons for sourcing foreign workers (right)



CRITICAL JOBS

The industries have identified numerous critical jobs, which has been categorised into broader occupational category; Site supervisor including site manager and foreman; construction machine operator including earth moving operators, hoist operators, forklift operator, crane operator, backhoe operator, payload operator and boomer operator among many others; mason including tile layer, concrete/stone/cement workers, and rigger.

Table c4: Hard-to-fill job, critical job and mission-critical job

SN	Hard-to-fill Jobs	% of Industries
1	Electrician	57.0%
2	Manual labourer	52.0%
3	Plumber	50.6%
4	Mason	36.1%
5	Construction machine Operator	25.4%
6	Site Supervisor	25.2%
7	Construction carpenter	17.8%
8	Civil Engineer	13.7%
9	Heavy vehicle driver	9.5%
10	Welder	6.1%



SN	Critical Jobs	% of Industries
1	Mason	63.9%
2	Carpenter	63.3%
3	Welder	62.0%
4	Manual worker	57.0%
5	Construction machine operators	41.8%
6	Solid waste plumber	28.1%
7	Civil Engineer	25.4%
8	Site Supervisor	25.4%
9	Construction managers	19.0%
10	Electrician	12.8%
11	Traditional structure/house builders/experts	12.8%

SN	Mission-critical Jobs	% of Industries
1	Mason	63.3%
2	Construction manager	54.6%
3	Site Supervisor	53.2%
4	Plumber	50.8%
5	Manual worker	38.1%
6	Carpenter	26.5%
7	Electrician	25.6%
8	Civil Engineer	13.8%
9	Welder	12.8%
10	Construction machine operators	12.5%
11	Traditional structure/house builders/experts	12.4%

CRITICAL JOB DEMAND (2016 – 2022)

148 of the surveyed industry indicated that they have business expansion and diversification plan. 128 wanted expansion in other construction related activities and 44 indicated diversification into non-construction related businesses and 24 wanted to expand as well as diversify. This would translate to higher employment opportunities in the coming years. Majority of them indicated that human resource will be a big contributing factor for their plans to grow and diversify and 15.4% indicated that finance would be an important factor.

The construction sector has huge potential for employment. With proper intervention, the sector can engage about 30,000 people in 2016-18. For assessing the medium term growth an assumption of modest 2% growth was taken into consideration. If mechanisation policy is to take shape in 2019-22, the sector will create high end jobs for about 17000 individuals and about 33,000 jobs if otherwise.



Table c5: Short-term and medium-term critical job demand

SN	JOBS	short-term requirement (16-18)	long-term requirement (19-22)	long-term requirement (19-22)
			scenario 1	scenario 2
1	Account/Finance officer	24	26	26
2	Assembly worker	35	39	39
3	Belter	2550	2805	1403
4	Building Painter	25	28	28
5	Carpenter	2953	3248	1624
6	Civil Engineer	300	330	330
7	Construction machine operators	650	715	715
8	Construction Supervisor	62	68	68
9	Electrical Engineer	36	40	40
10	Electrician	73	80	80
11	Electronic Mechanic	11	12	12
12	Fabricator	38	42	42
13	Fiber machine operator	20	22	22
14	Fitter	398	438	438
15	Gas Welder	11	12	12
16	General Manager	12	13	13
17	Geologist	18	20	20
18	Heavy vehicle driver	398	438	438
19	Manager	32	35	35
20	Manual labour	821	903	301
21	Mason/Concrete workers	18254	20079	10040
22	Mechanical Engineer	30	33	33
23	Metal Molder	38	42	42
24	Motor Winder	27	30	30
25	Nozzle man	12	13	13
26	painter	32	35	35
27	Plumber	73	80	80
28	Rigger	1004	1104	368
29	Rod Binder	1089	1198	399
30	Sheet metal worker	136	150	150
31	Site supervisor	531	584	584
32	Structural metal worker	253	278	139
33	Surveyor	27	30	30
34	Tile layer	10	11	11
35	Turner	51	56	56
36	Welder	487	536	268
	TOTAL	30521	33573	17963



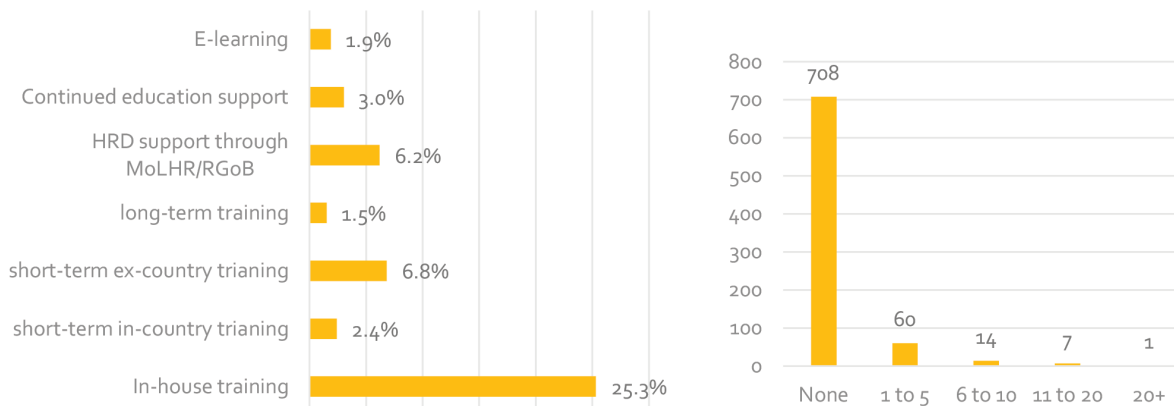
CRITICAL CAPABILITIES

SKILLS GAP IMPERATIVE

The 11 FYP HRD Masterplan of the MoLHR has identified construction as one of the economic sectors where HRD intervention is required. The HRD Masterplan is the only HRD implementation plan for the sector. The objective of the plan is to improve the quality of construction industry through enhanced management and to establish pool of experts in construction trades where Bhutan is weakest at present. Focused HRD interventions targeted to enhance the capacity of the managers (often the proprietors), site engineers, supervisors, and technicians in the construction industry in contracts management, construction project management, labour management, building services and facilities management, quality, safety, and productivity in construction projects, construction estimation and cost management, occupational health and safety hazards, construction material testing and calibration, procurement & stores management, and maintenance of equipment. Similarly, long term training support in structural engineering & design, construction Management, green construction, tunnelling engineering and environment management will be provided.

The industry on its own provides very little training support for their employees. 708 firms have provided no training for their staff in 2014. 60 industries trained about 1 to 5 workers. 25% said that they provide in-country training but other forms of training like long-term, e-learning and continued education are almost non-existent. 6% indicated that they have received and supported their staff training through MoLHR. Only 53 establishments said that they have spent financial resources to train their employees in 2014. None of the firms indicated that they have regular budget kept aside for training or human resource development activities.

Figure c10: Training support by industry (left) and employees trained in 2014 (right)



While little to no support was provided in training, the industry did see the value of trained workers. Majority of them have indicated that trainings have had significant improvement on the confidence and productivity of the workers and that in turn has had positive impact on the performance and productivity of their business.

Table c6: Impact of training by number of industries

Impact of Training	No Difference	Slight improvement	Moderate improvement	Significant improvement
Confidence	11	99	317	167
Work Productivity	10	100	233	249
Organizational productivity	10	131	296	152

TRAINING AND DEVELOPMENT REQUIREMENT

The construction sector has identified training and development requirement in construction project management, construction quality and safety, site supervision and management, occupational health and safety, and project management among others. Most of these training needs can be addressed through short-term in-country training. Long-term specialised training in structural/road/tunnel/hydro engineering will need serious consideration, taking into account the development in the hydropower and transportation infrastructures.

Table c7: Skills gap in the construction sector

1	Auto CAD training	18	Occupational health and safety
2	Building services and facility management	19	Procurement and store management
3	Construction estimation and cost management	20	Project management
4	Construction project management	21	Risk management
5	Construction material testing and calibration	22	Effective dispute management/arbitration
6	Construction quality and safety	23	Tunnel engineering
7	Green technology	24	Road engineering
8	Heavy machine maintenance	25	Structure engineering
9	Site supervision and management	26	Environment management plan & bioengineering
10	Building-finish training	27	Hydro-power construction engineering
11	Heating, ventilation and air con (HVAC)	28	specialized plumbing technology
12	Accounts training	29	Electrical engineering
13	Business management training	30	Geotechnical & spot hazard mapping
14	Finance management	31	Standardization in construction
15	Human resource management	32	quality testing of electrical equipment & materials
16	Labour management	33	Environmental impact assessment
17	Marketing	34	Environmental monitoring/auditing





**PRODUCTION
SECTOR**

PRODUCTION SECTOR

INDUSTRY OUTLOOK

SECTOR PROFILE

The production sector is gaining momentum in the recent year with the development of new and innovative businesses in agro & food processing, arts & craft, dairy, and other similar areas. The development of new products in the agriculture related activities has contributed to the development of the production industry as the sector directly relies on the goods produced by the primary sector. The EDP 2010 plans development in organic farming, biotechnology including pharmaceutical, nutraceuticals, traditional and herbal medicines, forest-based products, poultry, fisheries, floriculture, health food, animal feed, apiculture, horticulture and dairy. This will have huge implication in the development of new businesses in the sector. Simultaneously, export strategies are being drawn up to promote the 'Brand Bhutan' image. Brand Bhutan will be promoted to support those standard goods and services that ensure clean, culturally sensitive and supportive, organic, community based, and those that contribute to the philosophy of 'Gross National Happiness'.



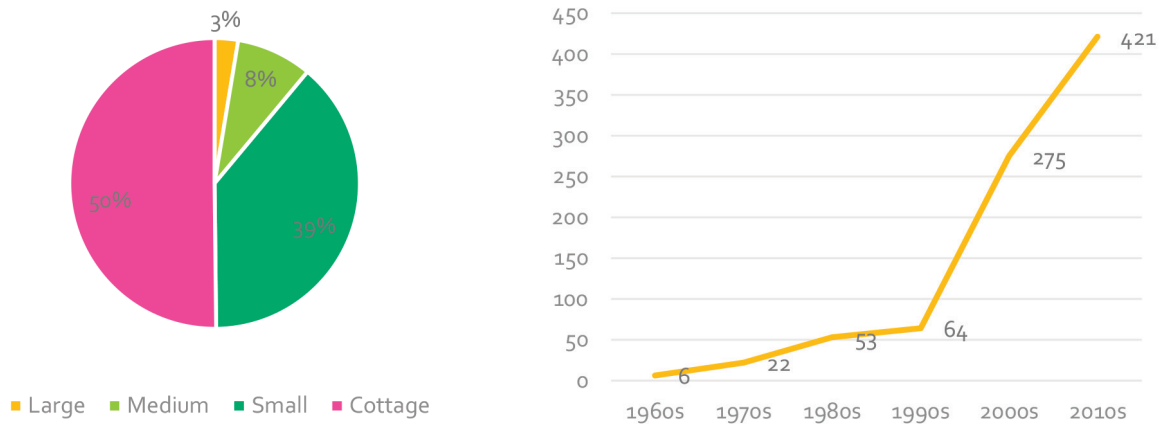
One of the biggest industries in the sector is the hydro-power production industry. A total of five hydro power plants are commissioned (Basochhu, Chhukha, Kurichhu, Tala, Dagachhu). A total of 3 constructions are in advanced stages (Punatsangchu I, II and Mangdechhu) and 2 are at initial stage of construction (Tangsibji and Kholongchhu). There are plan to construct 9 additional hydropower plants at a later stage.

Bhutan currently has 1755 licensed business establishments in the production sector (DoI 2015) and a total of 96 firms registered under the Company Act of the Kingdom. Unlike the earlier two sectors, where the sector businesses are homogenous, this sector has wide range of industries ranging from hydro-based, agro-based, dairy, forest-based and others. 14 different kinds of productions businesses were assessed to understand the industry profile and capture the demand profile. A total of 841 establishment participated in the employer survey.



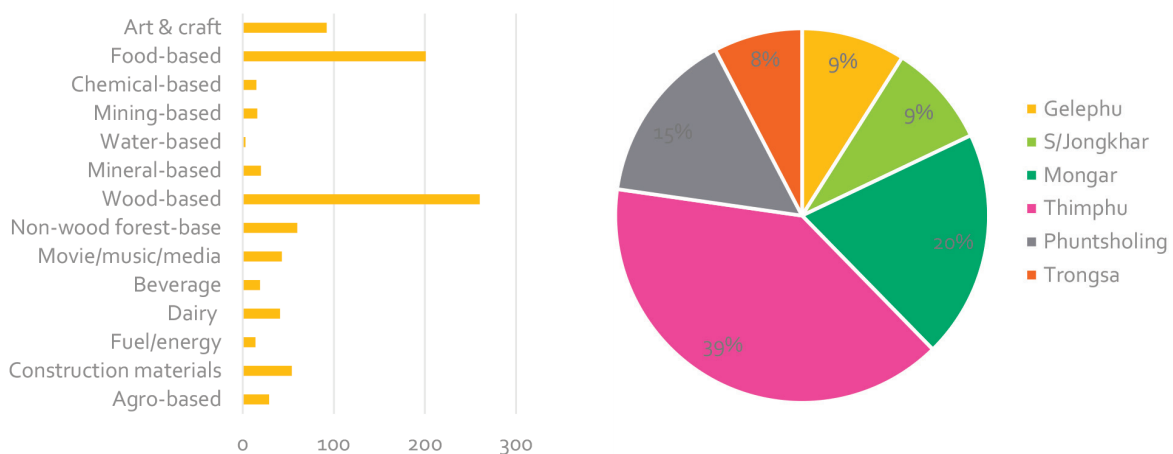
Unlike the earlier two sectors, there are comparatively greater numbers of large and medium scale industries. These are mainly the manufacturing industries in the south and the hydro-power industries. About 89% of the businesses are small and cottage scale. Majority of these businesses were set up post millennium with majority of businesses being established post 2010. Similar to the earlier two sectors, there is an increasing trend in the establishment of new businesses in this sector. The number of establishments has particularly picked up in the 2010s.

Figure p1: Production industry by scale of business (left) and year of establishment (right)



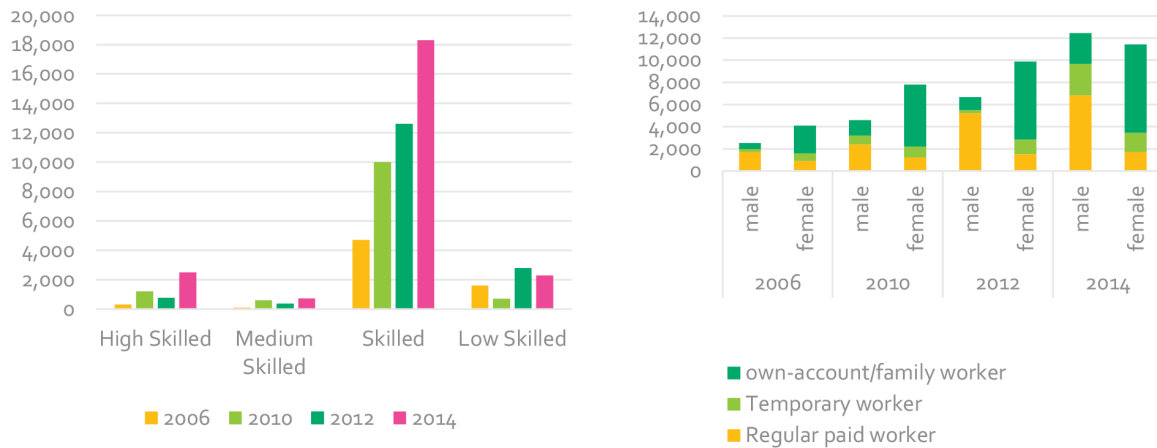
Unlike the tourism industry, the production sector has a good regional spread. While there are maximum numbers of establishments in Thimphu region, there are equally good numbers of establishment in other regions. Majority of businesses are engaged in wood-based, food-based and arts and craft businesses. These are mostly small and cottage scale businesses. 47 businesses are engaged in more than one area of business and 39 businesses are operation from more than one district.

Figure p2: Production industry by area of business engagement (left) and regional location (right)



The workforce engagement in the sector has increased over the years. There has been moderate increase in the high skilled workforce and significant increase in the skilled workforce. The number of skilled workforce has increased by three-fold in 2014 as compared to 2006. The sector also employs good proportion of female workforce most of whom are own-account or family workers. There are fairly lesser regular paid workers which haven't improved over the years. This can mean that within the industry, there is preference to employ male worker. Majority of women are engaged as own-account or family worker.

Figure p3: Workforce profile by skills level (left) and nature of work engagement (right)



RECRUITMENT PRACTICES

Just like the two other sectors, prior work experience has been identified as an important factor over others while sourcing new talents followed by personal characteristic and skills and competencies. Attitude, loyalty, communication, customer relation and creativity has been highlighted crucial during the hiring process. In terms of qualification, vocational skills is been considered important over others. There were significant percent of those who said tertiary level education was very important.



Figure p4: Ranking of different recruitment category

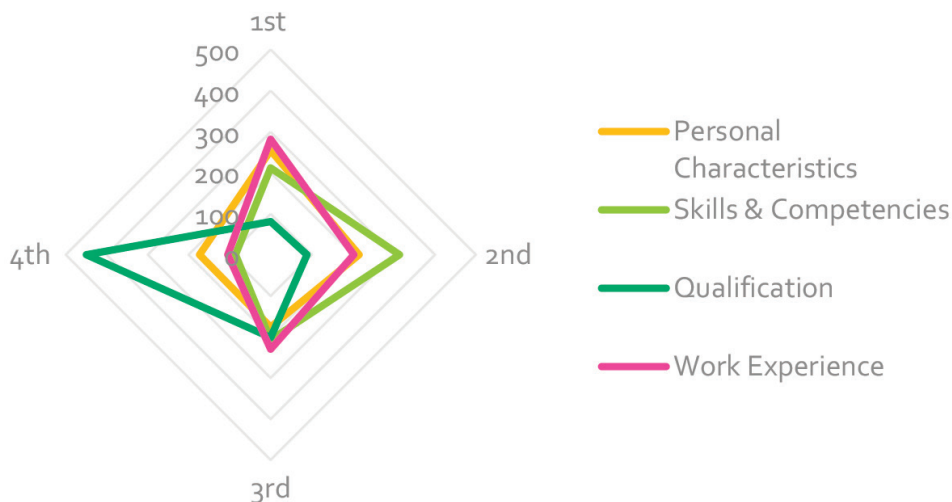


Table p1: Level of importance on different recruitment criteria in construction sector

	not important	moderately important	very important
Personal Characteristics			
Attitude	1.9%	15.3%	81.3%
Personal appearance	31.3%	39.1%	27.7%
Physical strength	6.9%	26.8%	64.9%
Loyalty & commitment	0.7%	9.6%	88.0%
Skills & Competencies			
Communication	3.4%	27.3%	67.8%
Writing	12.6%	41.7%	44.2%
Problem solving	9.3%	36.7%	52.6%
Analytical thinking	8.4%	32.5%	57.7%
Customer relations	3.8%	15.2%	79.5%
Creativity	4.6%	22.2%	71.7%
Qualification			
High school	17.7%	39.1%	41.4%
vocational/technical	17.2%	38.3%	42.9%
Degree	32.1%	38.5%	27.9%
Masters'	44.2%	31.4%	22.8%
Work Experience			
in same field	7.6%	24.3%	66.6%
in different field	14.6%	51.0%	32.8%
general experience	10.7%	38.3%	49.5%



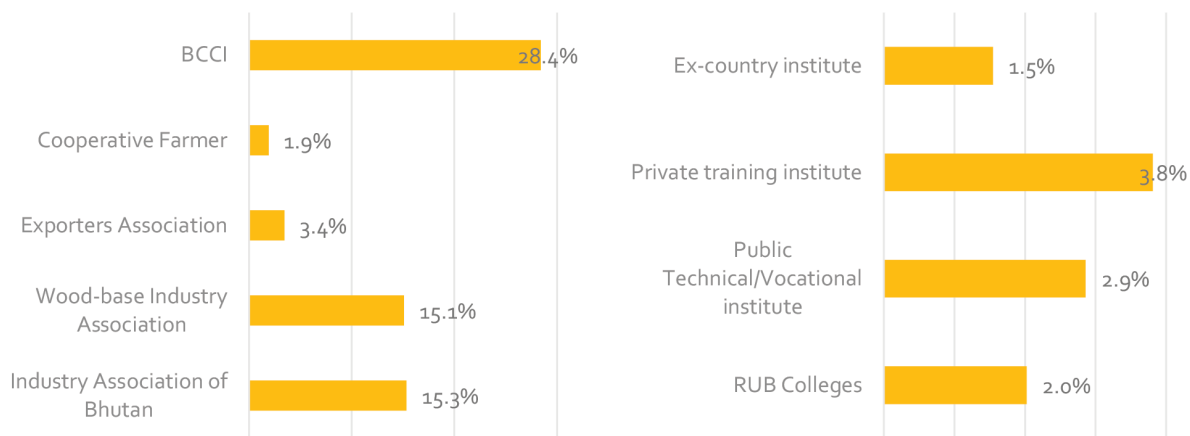
LINKAGES AND ASSOCIATION

Besides BCCI which represent diverse private sector industry, the production sector has numerous industry-specific associations. Some of them are; the Association of Bhutanese Industries (ABI) which represents mostly the manufacturing firms in the south; the wood-based industry association representing various sawmill and furniture houses; the exporters’ association catering to those engaged in export business; and the various agro-based cooperatives representing those engaged in agro-based or food-based production.

Similar to the findings from the previous two sectors, the industry’s association with the industry body is impressive. At least 62% of the industry indicated that they have linkage with one of the industry bodies mentioned above. On the other hand, it is clear that most industries do not have any direct linkages with the training or education institutions.

Many were not clear on the kind of support they receive from the sector body; few others indicated that they received support in training. Majority felt that it was not relevant for their business to have linkages with training or education institutions. Almost all industries could not identify areas where they could explore linkages.

Figure p5: Association with industry body (left) and linkage with HRD institutions (right)



The industries were asked on the level of support provided by any of the industry body on their training and development needs. The result is similar to the previous two sectors; little to no support is provided in terms of training, both long-term as well as short-term. The industry's workforce and human resource issues are also not an agenda for discussion for most of the sector body. While the industry body are mandated to provide HRD support to the member industries, majority of the industries have not received such support. The lack of fund within the sector bodies and focus on other issues could be one of the reasons. Though most industries are associated with one or more sector body, many were not very clear on the benefit of such associations.

Table p2: Level of support by industry body on training and sector HR

level of support	short-term training	long-term training	HR issues
No support at all	429	481	462
Little support	61	42	42
Moderate support	64	26	42
Frequent support	9	11	14

The industries were asked if they were satisfied with the competencies and performance of graduates coming out of the tertiary education and training institutions. More than 80% indicated high level of satisfaction with the quality of graduates from these institutions. While the industry themselves preferred other factors to qualification and skills during recruitment, there is greater degree of satisfaction with employment of those with higher skills and qualification.

Table p3: Industry's level of satisfaction with TVET/tertiary graduates

Competencies of graduates	Poor	Satisfactory	Very Good
RUB Colleges	21.6%	40.6%	37.8%
TTI Graduates	10.3%	41.7%	48.0%
Private training graduates	15.4%	50.9%	33.7%

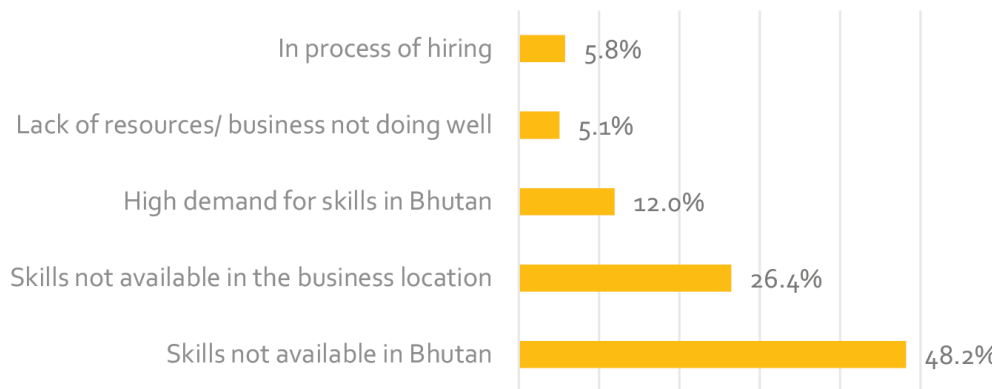


DEMAND OUTLOOK

SKILLS SHORTAGE IMPERATIVE

33% of the industries indicated that they are currently facing shortage of workers, meaning that these industries have potential to employ more people within their current situation. 48% indicated that the skills they require for the jobs are not available in Bhutan and 26% indicated that those skills are not available in their business location. 12% indicated that they are not able to get the required people for the job since they face competition from other similar businesses requiring same sets of skills. Majority are willing to source or hire new talents provided that skills are available in the labour market since very few gave an indication of their business not doing well.

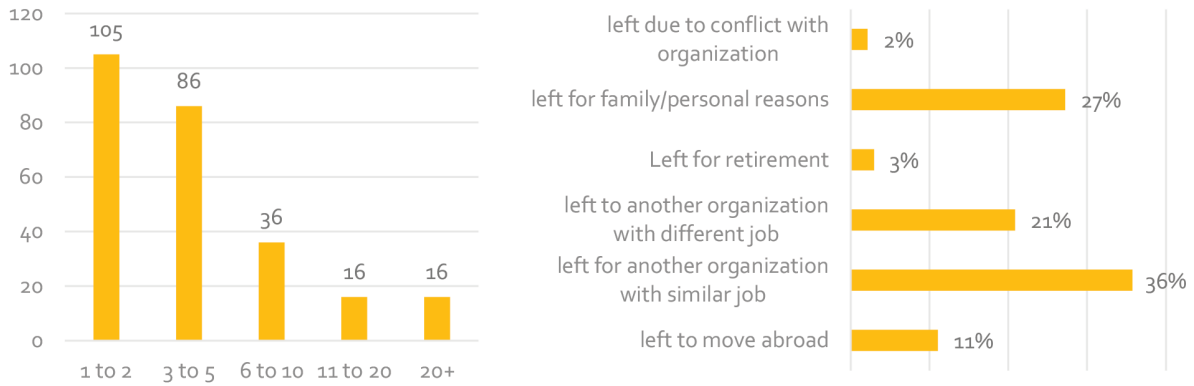
Figure p6: Reasons for skills shortage



Attrition is a huge challenge for the private sector and production industry is no exception. Over the last three years, about 100 industries indicated that, one to two workers have left and 86 indicated that one to five people left their organisation. Considering that almost 90% of the businesses are small and cottage scale, this is a very high turnover. The indication is that 36% left of a different organisation with similar jobs and 27% left due to personal reasons. Therefore, workers attrition and job hopping is a serious concern in this sector.

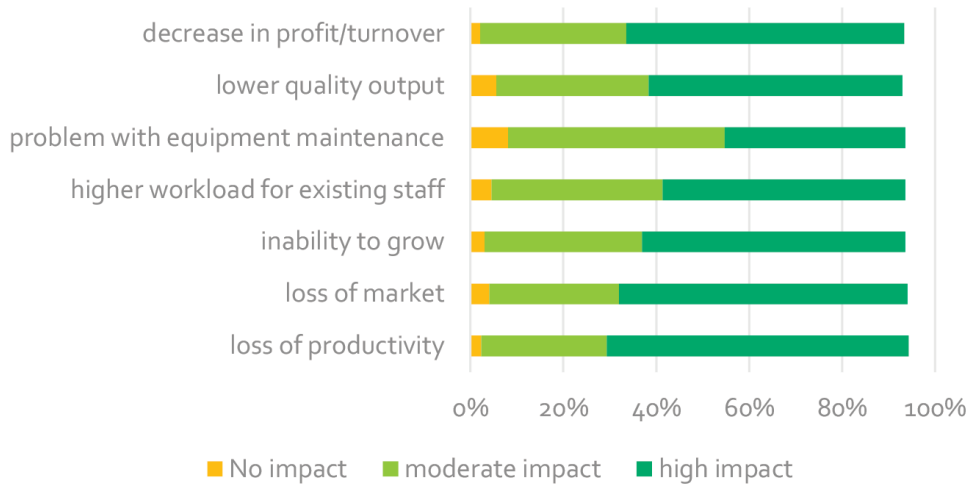


Figure p7: Average turnover in last 3 years by no. of industries (left) and reasons for attrition (right)



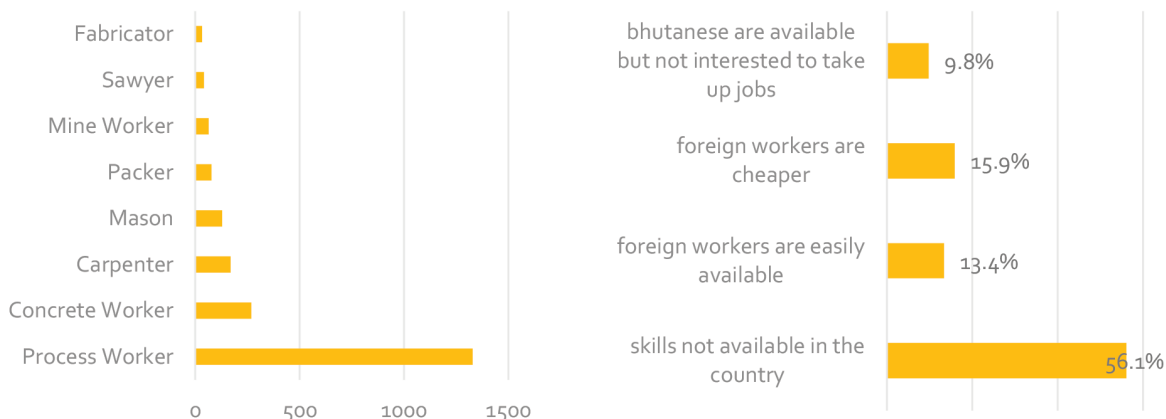
Most production industries are facing serious impact of skills shortage. Many indicated that it is affecting productivity and desire to produce quality product and services. Majority indicated that workers shortage has resulted in lower profit to the business and loss of market to other competitors.

Figure p8: Impact of skills shortage



The production sectors consistently imports about 6 to 7% of the foreign workers. These are mostly process workers working in the large manufacturing firms. Concrete workers, mason, and fabricator are working mostly in the construction material production firms. Sawyer and carpenter are high in demand in the wood-based construction firms. Majority said that they source foreign works since the skills are not available in the country.

Figure p9: Major occupation of import (left) and reasons for sourcing foreign workers (right)



CRITICAL JOBS

Unlike the previous two sectors, there are wide ranges of industries within the production sector. They vary not only in business delivery but also in size of operation. While the wood-based production firms identified carpenter as mission-critical job, the agro-based production firms identified food processor and technologist as their mission-critical jobs. Therefore, only assessment for hard-to-fill jobs and critical jobs were made as indicated in the following table.

Table p4: Hard-to-fill job and critical job

<i>Hard-to fill jobs</i>	<ul style="list-style-type: none"> Carpenter Farm/livestock caretaker Food processor Manager Manual worker Marketing officer Mechanic and machine operators Mining engineers Product designer
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<i>Critical jobs</i>	Chemical engineer Metallurgist Chemist Fabricator Mining engineer Product designer Sawyer Marketing expert Carpenter Plants and machine operators Zorig artisan
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CRITICAL JOB DEMAND (2016 – 2022)

Compared to the earlier two sectors, the production sector will see comparatively lesser jobs in the short-term and medium-term period. However, it is important to note that these are jobs within the existing establishments. This sector has huge potential for new entrepreneurs and new businesses. Conducive skilling and entrepreneurship programs can foster generation of new jobs in the sector.

Table p5 : Short-term and medium-term critical job demand

SN	JOBS	Short-term requirement (2016-18)	Medium-term requirement (2019-22)
1	Accountant	23	28
2	Baker	69	83
3	Cabinet maker	16	19
4	Cable operator	4	5
5	Caretaker	13	16
6	Carpenter/ wood-worker	207	248
7	Carver	25	30
8	CG expert	6	7
9	Civil engineer	34	41
10	Civil engineer diploma	24	29
11	Clerks	10	12
12	Product designer	34	41
13	Driver	19	23
14	Electrical engineer	114	137
15	Electrical engineer diploma	256	307
16	Fabricators	12	14
17	farm/livestock caretaker	13	16
18	Farm/livestock manager	8	10



19	Finance manager	16	19
20	Food processor	54	65
21	Food Safety officer	4	5
22	Geologist	2	2
23	HR officer	14	17
24	ICT technician	17	20
25	Inspection In charge	7	8
26	Loader	12	14
27	Manager	59	71
28	Manual workers	292	350
29	Marketing officer	116	139
30	Mechanical engineer	205	246
31	Mechanical engineer diploma	50	60
32	Mining Engineer	10	12
33	Packer	101	121
34	Pastry chef	5	6
35	Plant and machine operators	99	119
36	PLC operators	4	5
37	Researcher	2	2
38	Sawyer	45	54
39	Security guard	3	4
40	Store in charge	46	55
41	Tailor	14	17
42	Upholster	8	10
43	Weaver	65	78
44	Zorig Artisan	23	28
	Total	2160	2592



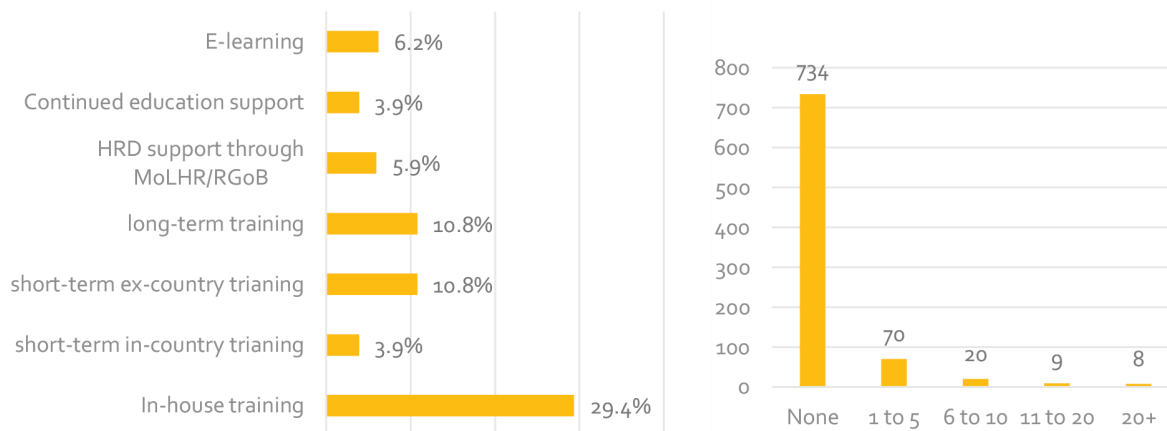
CRITICAL CAPABILITIES

SKILLS GAP IMPERATIVE

Production is one of the economic sectors identified for the 11th FYP HRD Masterplan of the MoLHR. The sub-sectors identified within this broad sector are agriculture, wood-based, mining and arts and craft industry. The issues highlighted in the masterplan are the lack of competent human resource within the industry, the high amount of wastage due to lack of supply chain, and lack of innovation. On the other hand, there is greater diversity among the 841 establishments that participated in the employer survey.

About 29% of the industry provided in-house training, which require lesser resource and 10.8% provide support for ex-country and long-term training. Others forms of training support are negligible. 734 industries, which constitute 87% of the industries, indicated that none of their workers were trained in 2014. 70 industries trained 1-5 workers. Very little money is spent on these training, similar to the earlier two sector, most of the training with the exception of in-house training are funded through an external sources. Majority do not keep training fund for their staff with exception of few large scale industries.

Figure p10: Training support by industry (left) and employees trained in 2014 (right)



While training is not a priority, majority of the industry acknowledged the impact the training has had on the level of confidence and work productivity on their workers. The industry also recognise that this has in turn have had positive impact on their business productivity and performance. A wide range of training and development needs has been identified by the industry for their existing workforce.



Table p6: Impact of training by number of industries

Impact of Training	No Difference	Slight improvement	Moderate improvement	Significant improvement
Confidence	39	123	290	185
Work Productivity	37	118	289	195
Organizational productivity	71	85	291	191

TRAINING AND DEVELOPMENT REQUIREMENT

Table p7: Skills gap in the Production sector

- | | |
|---|---|
| 1 Accounts and finance training | 16 Livestock handling and care |
| 2 Advance bakery training | 17 Machine operation and maintenance training |
| 3 basic book keeping and inventory training | 18 Marketing strategy design and implementation |
| 4 Business management training | 19 Micro hydropower design and management |
| 5 Disaster management | 20 New product design and development |
| 6 e-business strategy | 21 Occupational health and safety |
| 7 Export strategy | 22 Product finishing |
| 8 Fabric art & development training | 23 Product packaging |
| 9 Food Safety and hygiene | 24 Renewable energy and distributed generation |
| 10 Geomatics engineering applications | 25 Sales and customer relation |
| 11 Human resource management | 26 Supply chain management |
| 12 Hydrological analysis and planning | 27 Total quality management |
| 13 Hydrological modelling | 28 Water resource management |
| 14 Hydropower execution | 29 Wood-work training |
| 15 Leadership and management training | |





ANNEXURE

ANNEXURE

TOURISM ESTABLISHMENTS THAT PARTICIPATED IN THE EMPLOYER SURVEY

1	Sonam Hotel	53	Sambhav Apartments	104	Momo Corner	154	Karma Hotel
2	Udumwara Resort	54	Hotel Tshayang	105	Karma Restaurant	155	Druk Zhongar Hotel
3	Raven's Nest Resort	55	Hotel Peljoring	106	Dechen Restaurant	156	Dorjee Hotel
4	Zhiwa Ling Hotel Pvt. Ltd.	56	Sonam Trophel	107	Hotel Haven Inn	157	Dawa Loezor [Hotel]
5	Tiger Nest Resort	57	Hotel Jomolhari	108	Dawa Tours & Travels	158	Lekja Restaurant
6	Norwangs Logde	58	Paro Penlop Dawa Penjor Heritage	109	Hotel Sinchula	159	Hotel Dendup
7	Nemjo Farm House	59	Phoenix Restaurant	110	Hotel Paradise Palace	160	Nida Restaurant
8	Hotel BI Gatshel	60	Hotel Sonam T.	111	Hotel Namgay	161	Druk Deojung Hotel
9	Janka Resort	61	Hotel Sonam	112	Hotel Galing	162	Hungza Phendhen Hotel
10	Kichu Resort	62	Phendey Gakhil Lodge & Restaurant	113	Punjab Grand Hotel	163	Tamang Restaurant
11	Hotel Phunsum	63	Pegyel Hotel	114	Dogar Hotel	164	DelYang Restaurant
12	Tashi Lhading Resort	64	Subash Hotel	115	Hotel Pelri	165	Pelden Sangay Restaurant
13	Bhutan Nature View Tours & Treks	65	Yuden Restaurant	116	Yidga Handicraft	166	Jamtsho Hotel
14	Hotel Dorjeeling	66	Hotel Shivling	117	Udee Guesthouse	167	Pelzang Restaurant
15	Pelri Cottages	67	Tshomo Restaurant	118	Restaurant, Tashicholing Hotel	168	Namgay Jorphel Hotel
16	City Hotel	68	Tashi Dema Hotel	119	Gongkhar Guest House.	169	Newlee Hotel
17	Hotel Olathang	69	Tshering Restaurant	120	Phuntsho Guest House	170	Lhasa Hotel
18	Ranjung Resturant	70	Hotel Phinsum Degoling	121	Leki Guest House	171	Wangchuk Hotel
19	Kuzu Resturant	71	Chimi Dolma Restaurant	122	Ngekhor Hotel	172	Jigme Hotel/Restaurant.
20	Travellers	72	Shangri-la Bakery	123	Hotel Yedzin Wangel	173	Mathang Hotel
21	Lhajjabling Resturant	73	Dechen Pemo Bar	124	Mountain Resort	174	Tashi ninjay guest house
22	Langur Eco Travels	74	K. N Hotel	125	River Lodge	175	Puenzhi guest house
23	Dechen Hill Resort	75	Gang Seng Hotel	126	Youzerling lodge	176	Chadibjee Resort
24	Galingkha Resort	76	Lhey Dhey Hotel	127	Chumey Nature Resort	177	Yangkhil Resort
25	Mandala Resort	77	Divine Cafetering (firm house dining)	128	Thongme Yeshi Yathra Factory	178	Nana Tours And Treks
26	Samdencholing Resort	78	Rinchenling	129	Owang Travel	179	Gangri Tours & Treks
27	Nirvana Lodge & Home Stay	79	Drubchhu Resort	130	Mythical Bhutan Travels	180	Authentic Bhutan Tours
28	Soechay Restaurant	80	Hotel Phuntsum	131	Bhutan Norter Adventure	181	Namgay Heritage Hotel
29	Welcome Hotel-restuarant & Bar	81	Black Necked Crane Hotel	132	Tashi Tours and Travels	182	Bhutan Calling Tours & Treks
30	Hotel Airport Food & Lodge	82	Hotel Tashi Gatshel	133	Blue Poppy Tours and Treks	183	See Bhutan Travels
31	Dawa Restaurant	83	Kinley Hotel	134	Bhutan Sungkay Travel	184	Hotel Sambhar
32	Spirit of Bhutan Tours & Trek	84	YongYang Restaurant	135	Bhutan Dorji Holiday	185	Hotlel Amodhara
33	Phuensum Gakhil Hotel	85	Friends Corner Restaurant	136	Amazing Dragon Holiday	186	Bhutan Hotel Pvt Ltd
34	Explorers Cafe & Pizza	86	Momo Corner	137	AMJ Tours and Travel	187	Damchen Resort
35	Fly to Bhutan	87	New Town Hotel	138	Chhundu Tours and Travels	188	Tashi Yangkhel Hotel
36	Hotel Tandin	88	Chimi Uden Bar	139	Boonserm Tours and Travel	189	Hotel Home
37	Hotel Tashi Phuntshok	89	Namsey Restaurant	140	Crystal Bhutan Travel	190	Tshela Hotel
38	Laya Tours & Treks	90	Dragon Nest Resort	141	Bhutan Rythmic Mountain Tours & Treks	191	Jakar Village Lodge
39	Hotel Silver Dine	91	Tshering Wangda Restaurant	142	Bhutan Travel Connection	192	Hotel Damchen
40	Gakey Pelri Restaurant	92	Chimi Lhakhang Cafeteria	143	Dochula Resort	193	Grace Hotel
41	Yegyel Cafe	93	Chimi Namgay Bar Shop	144	Lamzang International Travel	194	Punsum Hotel
42	Bhutan Haven Agency	94	Gato Kesum Restaurant	145	World Travel Service	195	Hotel Peljoring
43	Charo Restaurant	95	Kumar Hotel	146	Druk Executive Travel	196	Karma Hotel
44	T.S.N Restaurant	96	T-Yang Restaurant	147	Namgay Adventures Travel	197	Mountain Journey Tours & Treks
45	Hotel KK	97	Tshering Choki Restaurant	148	Gadhencholing Tours and Travels	198	Gangtey Palace
46	Hotel Jigmeling	98	Kinten Hotel	149	Bhutan Swallowtail Travel Company	199	Ugyen Phendyding Resort
47	Hotel Tashiling	99	Thindrel Hotel & Bar	150	Bhutan Kula Adventures & Ticketing	200	Amankora
48	Hotel Paro	100	Aum Namgay Restaurant	151	Himalayan Adventures	201	Olathang Resort
49	Hotel Dragon	101	Norzang Restaurant	152	Restaurant	202	Nirvana Lodge & Homestay
50	Roogya Restaurant & Bar	102	Sonam Restaurant	153	Hotel Druk Zom	203	Hotel Lhaki Yangcha
51	Suphel Restaurant	103	Sonam Hotel			204	Phuntshok Juney Hotel
52	Hotel Holiday Home					205	Hotel All Seasons



206	International Treks & Tours Pvt. Ltd	267	Hotel Pema Karpo	330	Hotel Taksang	393	Gaphel Khachab Tours & Travels
207	Hotel Kamakhya	268	Kalachakra Tour & Treks	331	Hotel Zombala	394	Lhaki Hotel
208	Hotel Dechen	269	Zopa Adventure Travels	332	Hotel Jumolhari	395	The Orchaid Hotel
209	Yalama Bhutan Tours	270	Amen Bhutan Tours & Treks	333	The Hermony Lodge	396	Holiday Hotel
210	Hotel Samden Norzin	271	Bhutan Yuden Tours	334	Hotel Deeya	397	Kunga Hotel
211	Karma Restaurant	272	Hotel Centinnial	335	Bhutan Friendship Holidays	398	Hotel Fhola
212	Karma Sherab Hotel	273	Babasa Village Restaurail	336	ABC Travel	399	Bhutan Hotel
213	Surash Hotel	274	Bhutan Lalum Tours & Travels	337	Atles Ticketing Agent & Tours	400	Dechen Hotel
214	Gamri Hotel	275	Rochogpel Hotel	338	Bhutan Birind 7 Heritage Travels	401	Peaceful Resort
215	Sonam Hotel	276	Bhutan Siliverpine Resprt	339	Druk Sakura Tour	402	Hotel & Restaurant Association of Bhutan
216	Karma Hotel	277	Khorwa Tours & Travel	340	Bhutan Beauty Tours & Treks	403	Bhutan Endless Journey
217	Ugyen Kngden Resturant	278	Mercury Bhutan Tours & Travels	341	Silver Dragon Adventures	404	Heaven Resort Pvt. Ltd.
218	C/O Dalma Hotel	279	Khamsum Inn	342	Aman Resort	405	Simply Bhutan
219	K.C Hotel	280	Wind Horse Tours & Treks	343	Bhutan Majestic Travel	406	Semten Guest House
220	Lapcha Hotel	281	Hotel Relax	344	Namseling Boteque Hotel	407	Swiss Guest House
221	Metho Resturant	282	Destiny Hotel	345	Atlas Tour and Travel	408	Hotel Ugyenling
222	Sangay Wangmo Resturant	283	SCL Travels	346	Amankora	409	Rinchealing Lodge
223	Cheki Zangmo Hotel	284	Bhutan Everst Tours & Treks	347	Lhazey Natshog Zakhang	410	Hotel Kuenzang Norling International
224	Tenzin Gembo Hotel and Bar	285	Bhutan Sharchoop Travel Agent	348	Hotel Lobesa	411	Mipham Guest House
225	Phuensum Resturant	286	Gaki Tours	349	Uma by Como	412	Kaila Guest House
226	Nydra Resturant	287	Bhutan Dynasty Travel	350	Dendup Bar	413	Key to Bhutan
227	Shunzey Hotel	288	AMA Tours & Treks	351	Hotel Pema Karpo	414	Le Meriden Paro, River Front
228	Gatyuriam Hotel	289	Terma Linca Resort and Spa	352	Sangay Wangmo Restaurent	415	Hotel Peling
229	Galaxy Resturant	290	Gurung Tours & Treks	353	Lekimo Restaurant	416	Amankora
230	Shangrila Hotel	291	Triple AB Tours & Travels	354	Phuntho Namgyay Hotel	417	Valley Resort
231	Som Jams Hotel	292	Bhutan Life Exposive Tours & Treks	355	Tandin Restaurant	418	Hotel Druk Zom
232	Hotel Tashiling	293	Bhutan Jungle Adventure Travels	356	Hotel Sonam choden	419	Penjorling Hotel
233	Kuenkhor Resturant	294	Hotel AV	357	Amankora	420	Tashi Gasel Lodge
234	Ugyen Choden Resturant	295	Absolut Bhutan Travels	358	Diamond Hotel	421	Menjong Hotel
235	Yeedzin Guest House	296	Takin Travel Services	359	K.N (momo coner)	422	Hotel Dekiling
236	Tours and travel	297	Dorji Elements-boutique Hotel	360	Sonam Om Restaurant	423	Hotel Friends
237	Hotel Thimphu Towers	298	Lhomen Tours & Trekking	361	Kingaling Hotel	424	DD Restaurant
238	Hotel Dragon	299	Active Tours & Treks	362	Kunzang Zhing Resort	425	Hotel Mountain
239	Hotel Osel	300	Vajra Travels	363	Dechen Hotel	426	KD Hotel
240	Bhutan Smart Travels	301	Driental Travel Services	364	Y.P Restaurant	427	Shambala Hotel
241	Hotel Gakyil	302	Jamtsho Bhutan Tours	365	Hotel Noryang	428	Karmaling Hotel
242	Guid Association of Bhutan	303	Hotel Rainbow	366	Tamang Restaurant	429	Zamling Hotel
243	Bhutan Travel Bureau	304	Destiny Bhutan	367	Sha Dagay Restaurant	430	Hotel Immanuel
244	Sinchula Indian Cuisine	305	A Way to Bhutan Tours & Travels	368	Gauri Maya Yakha Restaurant	431	Galing hotel
245	Hotel Migmar	306	Gems Bhutan Travels	369	Dheisa Boutique Hotel	432	Yangkhil Hotel
246	Hotel Pedling	307	Namsay Advantures	370	Zongthopelri Resort	433	Panbang hotel
247	Bhan Thai	308	Hotel Centernal	371	Damchen Resort	434	Twin dragon
248	Kara Journey	309	Bhutan Mountain Holiday	372	Sangay Dem Tshongkhang	435	Hotel Chorten
249	National Travel Servic	310	Tak Sang Chung Druk	373	Hotel Vara	436	Kuku Hotel
250	Bhutan Kaza Tours & Treks	311	Yudruk Tours & Trek	374	Y.T Hotel	437	Takin Travels
251	Hotel Welcome Home	312	Hotel Tandin	375	Wangdi Resturant	438	Adorable Bhutan Tours and Expedition
252	Hotel Ariya	313	Bhutan-Bhutan Travel	376	Aum Uden Bar	439	Best of Bhutan Tours and Treks
253	Samaya Tours & Travels	314	A Middle Path to Bhutan	377	Hotel & Bar (Continental)	440	Bhutan Gateway Travels
254	Hotel Nemo	315	Tashi Yoedling	378	Aya Tours & Travel	441	Heavenly Bhutan Travels
255	TLF Holidays	316	Feminine Bhutan Travels	379	Deki Hotel	442	Bhutan Calling
256	Holiday in Bhutan Tours & Trek	317	Bhutan Festival Tours	380	Park Hotel Bhutan	443	Access Bhutan Tours and Treks
257	Wangchuk Hotel	318	Wine N Dine	381	Asian Kitchen & Bar	444	Bhutan Adventure Travels and Ticketing
258	Bhutan Nortor Adventure	319	Bhutan View Tours & Travels	382	Shelgoen Hotel	445	Bhutan Mask Travels
259	Palmotara Travels	320	Bhutan Foot Print	383	Bhitem Residence	446	Bhutan Deeyab Tour and Treks
260	Tsenden Travel Service	321	San Maru	384	Hotel Green Valley	447	Bhutan Mindful Travels
261	Bhutan Sandalwood Tours and Tracks	322	Hotel Singye	385	Hotel New Everest	448	Bhutan Haven Agency
262	Bhutan Men Iha Adventures	323	Hotel Phuntho Pelri	386	Hotel New Rignam	449	A.B Travel
263	Saga Metho Travel	324	Le Meridien	387	Hotel Everest	450	Aashang's bhutan travels
264	Etho Mentho Tour & Treks	325	Bhutan Stainless Travels	388	Central Hotel	451	Zoid Jin Tours
265	Pureland Tours & Travels	326	Padmtara Travel	389	Hotel Tashi Delek	452	Zheden Tours and Travels
266	Bhutan Reisen	327	Hotel Shantideva	390	Hotel Blue Dragon		
		328	Hotel Tashi Delek	391	Hotel Druk		
		329	Hotel Galingkha	392	Peling Resort		



453	Golden Footprint Tours and Travels	514	Kuentshok Bhutan Tours and Treks	576	Tashi Namgay Resort	639	Taj Hotel
454	Gawaling Tours and Treks	515	Zum Zum Bhutan Travels	577	Gadhen Resort	640	Penjor Lodge
455	Gangkar Adventures and Exp.	516	Direction to Bhutan	578	Dheansa Hotel	641	Khenrab Inn
456	Green Mandala Tours	517	Druk Happiness Excursion	579	Hotel Norbuling	642	Dewachen Resort
457	Sacred Himalaya Travel	518	Recess Bhutan Tours	580	Hotel Thinley Dhendup	643	Hope Tours and travels
458	Snow Leopard Trekking	519	Isolated Bhutan Travels	581	Choki Farm House	644	Shingkarh Retreat
459	Sophu Tours and Treks	520	Impressive Bhutan Holidays	582	Hotel Sonam Yangchen	645	Norbu Puensum Tours and Travels
460	Sherabing Tours and Treks	521	Bhutan All Travels	583	Dangkhart Traditional Lodge	646	Ancient Bhutan Tours
461	Sawaro Bhutan Tours and Treks	522	ALC Tours and Treks	584	Twang Hotel	647	Golden Langkur Travels bhutan
462	Sachok Bhutan Travels	523	Aten Bhutan Tour	585	Bajay Hotel	648	Zardha Tours and Travels
463	Druk Holidays	524	Alaya Travels	586	Raven	649	Himalayan Tribes and Wildlife Holidays
464	Dainty Bhutan Tours and Travels	525	Abhaya Bhutan Tours and Treks	587	Drukies Hotel	650	Yatra Bhutan Tours and Treks
465	Druk Ugyen Travels	526	Ardea Insignis Tours	588	Bhutan Residence	651	For all Tours and Travels
466	Druk Heritage Tours	527	Absolute Bhutan Travel	589	Thrishing Yiwong Villa	652	Kuntugyu Tours and Treks
467	Druk Gayden Tours and Treks	528	All about Bhutan Tours and Travels	590	Tenzinling Resort	653	Asia Bhutan Travels
468	Dragon Villa Tours	529	A and A Bhutan Tours and Treks	591	Namsaycholing Resort	654	Uutlander Travels and Adventure
469	Dharma Adventure Bhutan	530	Adventure Planet Travels	592	Khangkhu Resort	655	Om Travenza Tours
470	Dream Paradise Treks	531	A Bucket List Adventure	593	Hotel Taksang View	656	Nangyzer Tours and Expedition
471	Dragon Trekkers and Treks	532	Asia Escapades	594	Hotel Drukchen	657	Neptune Holidays Bhutan
472	Expert Expedition	533	Dorji Phalam travels	595	Bhutan Metta Resort and Spa	658	Namo Tours and Treks
473	Reldik Tours and Travels	534	Himalayan Sunrise Travel	596	Base Camp Hotel	659	Ghaden Pelzom Tours and Treks
474	Rainbow Tours and Treks	535	Window to Bhutan	597	The Village Lodge	660	Gyatsho Bhutan Tours and Travels
475	Rewaling Tours and Treks	536	Worth a Visit Tours and Treks	598	Tashi Phuntshok Hotel	661	Gothoenley Travel and Tours
476	Kuengaling Travels	537	White Tara Tours and Treks	599	Rema Resort	662	Glorious Dragon Travel
477	Inner Bhutan Tours and Treks	538	Wild Mountain Adventure	600	Naksel Boutique Hotel and Spa	663	Snow Line Style
478	Impress Bhutan Travel	539	Dechen Cultural Tours and Treking	601	Bongde Goma Resort	664	Shangrila Bhutan Tours and Treks
479	Imprint Bhutan Travel	540	Ancient Path Holiday	602	Lhendud Choling Resort	665	Samdrup Norbu Adventures
480	Ideal Travel Creations	541	Amuse Tours and Treks	603	Yugarling Resort	666	Sonam Tshoev Travel
481	Himalayan Foothills Travels	542	Alo Drukpa Tours and Treks	604	Wangdicholing Lodge	667	Sacred Destination Travel
482	Himalayan Pelay Travels	543	All Bhutan Travels	605	Bhutan Mandala Resort	668	Sukhata Tours
483	Happiness Kingdom Travels	544	Back Country Bhutan Tours and Treks	606	Aum Om Homestay	669	Snow White Treks and Tours
484	White Umbrella Tours	545	Across Bhutan Tours and Treks	607	Jakar View Guest House	670	Smile Bhutan
485	World Tour Plan	546	Atlas Tour and Treks	608	Samyae Resort	671	Sergi Bumpa Tours and Travels
486	We Cool Bhutan Tours and Treks	547	Amulet luxury Travel Bhutan	609	Norling hotel	672	Sakta Tours and Treks
487	Destiny Bhutan	548	Hotel Sernya	610	Hotel yoezzer	673	Gyeltshen Drindruel Tours and Treks
488	Druk Trips	549	Kotel Kisa	611	Gadhen khangzang apartment	674	Druk Ugyen Travels
489	Druk and Drukpa Tours	550	Hotel Galingkha	612	Garuda inn	675	Dargyaling Tours and Trek
490	Druk Kingdom Expedition	551	Hotel Amodhara	613	Hotel89	676	Dream Adventure Travel
491	Ambient Bhutan	552	Gangtey Goenpa Lodge	614	Hotel View Point	677	Experience Bhutan Travel
492	Alaya Expedition	553	Gangtey Guest House	615	Meri Puensum Resort	678	Dhondham Travel
493	UT and Sons Travels and Adventures	554	Hotel Tashi Gatsel	616	Pradhan Hotel	679	Excursion to Himalays
494	Yelha Bhutan Tours and Travels	555	Nga Yapling Farm Lodge	617	Village Hotel	680	Enchanted Kingdom Tours
495	Yatara Adventure	556	Hotel Kinten	618	Uma Hotels	681	High Hills Travellers
496	Fertility Tours and Treks	557	Hotel Dekiling	619	RKPO Green Resort	682	Druk Asia Tours and Treks
497	Banyan Bhutan	558	Hotel Dewachen	620	Gaki-choling Hotel	683	Enhancing Drukyl Journeys
498	Golden Gate Tours and Treks	559	Punatsangchu Cottages	621	Trashigang Hotel	684	Reality Escape Bhutan
499	Glimpses of Bhutan Tours	560	Wangclue Eco Lodge	622	Hotel Newlee	685	Rabsel Nima Bhutan Adventure
500	Gado Tours and Treks	561	Chendebji Resort	623	Dolma Hotel	686	Tiny Himalayan Tours and Travels
501	Foot Loose Bhutan	562	Norling Hotel	624	Phayul Resort	687	Thunder Land Tours and Travels
502	Firefox Tours	563	Raven Crown Resort	625	Tshering Guest House	688	The Wheels Tours and Treks
503	Able Sherab Travels	564	Tashi Ninjay Guest House	626	Soednam Zingkha Heritage Lodge	689	The Noble Traveller
504	All Bhutan Connection Private Limited	565	Druk Dedhjung Resort	627	TSCD Hotel	690	Terton Travel Bhutan
505	Always Bhutan	566	Druk Deothjung Resort	628	Lechuna Heritage Lodge	691	Traveller's Joy Bhutan
506	Amedewa Tours and Treks	567	Hotel K C	629	Risum Resort	692	New life Tours and Treks
507	Atma Seva	568	Lingkar lodge	630	Hotel Lhayul	693	Yel Zhing De Jung Tours and Treks
508	At Your Service Tours and Treks	569	Gyelsa Boutique	631	Tshen Dhen Hotel	694	Yangzom Tours and Treks
509	Around Bhutan Tours and Treks	570	Bhutan centennial	632	Hotel Kham Sang	695	Yana Expeditions, Inc
510	Ambrosia Bhutan Travels	571	Bhutan Suites	633	Nirul Lodge	696	Yak Holidays
511	All Access Bhutan	572	Druk Hotel	634	Rabten Apartments	697	Flying Bird Tours and Treks
512	Ahyubada Tours and Travels	573	Gakyil	635	Thori Resorts	698	Bhutan Beckons-Bhutan Travel Designer
513	Awaken Bhutan Tours and Treks	574	Ghasel Hotel	636	Zimchu Serviced Apartment	699	Bhutan Aries Tours and Travels
		575	Tashi Longched Trokhang Hotel	637	Ugyen Hotel		
				638	The Horizon Hotel		



700	Bhutan Adventures	737	Access Bhutan Tours and Travels	771	Bhutan Druk Adventiures	807	Alpine Bhutan Travel Services
701	Green Mountain Tours and Treks	738	Aakarling Expeditions	772	Oshi Tours and Travels	808	Bhutan Mak Adventures Travel
702	Great Bhutan Tours and Treks	739	Knight Adventure Tours	773	Off to Bhutan Travels	809	Gangyam Tours
703	Golden Sky Adventure	740	Kins Traveller	774	Norbulingkha Bhutan Tours and Treks	810	Bhutan Dewdrop Travels
704	Dewa Rabsel Adventure	741	Legendary Bhutan Tours and Travels	775	Norbu Bhutan Private Ltd.	811	Outlander Advisor Travel
705	Songsten Bhutan Tours	742	Zigkor Tours and Travels	776	Nenlee Bhutan Tours and Travels	812	OHI Bhutan Travels
706	D'zom Excursions and Travels	743	Serenity Bhutan Travels	777	Nirvana Expedition	813	Namrok Tours and Treks
707	Dewa Gaki Tours and Travels	744	Happy Tabi Tours	778	Norge Bhutan and Treks	814	Droelma Tours and Travels
708	Dragon Leisure	745	Holistic Bhutan Tours	779	Sershing Tours and Travels	815	Dungchong Tours and Travels
709	Elite Scenic Voyage	746	Good Karma Travels in Bhutan	780	Delekkunjung Tours and Travels	816	Druk Trave Services
710	Yangphel Adventure Travel	747	Kulushey Tours and Travels	781	Druk8 Tours and Treks	817	Deki Travel Services
711	Finest Bhutan	748	Kincho Tours and Travels	782	Druk Peaceful Tours and Treks	818	Daj Expeditions
712	Gawa Yarphel Adventure	749	Khamsa Tours and Treks	783	Druk Bhutan Tours and Treks	819	Bhutan Mahabodhi Tours and Treks
713	Green Country Adventure	750	Kesang Travels	784	Druk Dra Travels	820	Bhutan Gakid Trophel Tours
714	Zhidey bhutan Tours and Treks	751	Diethelm Travel Bhutan	785	Discovery Bhutan	821	Raidiant Bhutan Expedition
715	Zhemgang Tours and Travels	752	Bhutan Infotainment Tours and Treks	786	D and D Tours and Trek	822	Norbu Dhoejung Travels
716	Yuphel T. Tours and Treks	753	Bhutan Gulliver Travels	787	REN Tours and Travels	823	Namo Travels
717	Yu Druk Tours and Treks	754	Bhutan Gemini Tours and Travels	788	Bhutan Omkarmaic Tours and Treks	824	Unique Bhutan Adventure
718	Druk Eye Tours and Travels	755	Bhutan Divine Travellers	789	Bhutan Oasis Travel	825	Uling Dharma Tours
719	Druks Dakini Travels	756	Bhutan Depth Tours and Treks	790	Hhutan Namdruk Adventure	826	Yeedzin Tours and Treks
720	Druk Himalya Travel Services	757	Bhutan Blue Sheep Tours and Travels	791	Bhutan Karma Trails (BKT)	827	Keebu Bhutan
721	Eden Holiday Bhutan	758	Bhutan Nomad Adventures	792	Bhutan Journeys	828	High Asia Bhutan Tours and Treks
722	Rinchen Treks	759	Bhutan Merit Travel	793	Bhutan Holiday Planner	829	Finding Inner Peace Tours and Treks
723	Himalaya Karakoram Travel	760	Bhutan Lhakthong Adventure	794	Bhutan Exotic Adventure Travel	830	Gelyoung Tours and Treks
724	Himalayan Dragon Tours and Treks	761	Bhutan Jewel Travels	795	Bhutan Dragon Adventures	831	Karma Dawa Tours and Treks
725	Hello Bhutan Tours and Treks	762	Bhutan Herders Expeditions	796	Bhutan Darshan Tours and Treks	832	Nortshog Bhutan Travels
726	Happy Holidays	763	Bhutan Happiness Adventure	797	Illuminating Tours	833	Find Your Destiny Tours
727	Druk Safari	764	Bhutan Green Travel	798	Rinson Tours and Treks	834	Druk Norzoezy Tours and Travels
728	Exotic Destinations	765	Bhutan Flying Bird Tours and Travels	799	Yezhin Bhutan Travels	835	Bhutan Melong Tours And Treks
729	Relish Tours Bhutan	766	Bhutan Creative Tours	800	Yeti Homeland Adventures	836	Bhutan Glacier Travel Services
730	Revo Tours and Travels	767	Bhutan Buddhism Travel	801	Yeoong Tours and Travels	837	Yuden Tours and Treks
731	Yeadraling Bhutan Tours and Treks	768	Bhutan Life exposure tours and treks	802	Yak Adventure Travel	838	Hotel Dejong
732	Xplore Bhutan	769	Bhutan Lhakhor Tours and Treks	803	All Traveling Bhutan	839	High Valley Tours and Travel
733	Xing Asia Bhutan Travel	770	Bhutan Dzongchen Tours	804	Almost Heaven Travels	840	Hotel zangtok Pelri
734	Aargam Bhutan Expedition			805	Amazing Dragon Holidays		
735	Antique Expedition in Bhutan			806	Amala Travels in Bhutan		
736	Ananda Bhutan Tours and Treks						

CONSTRUCTION ESTABLISHMENTS THAT PARTICIPATED IN THE EMPLOYER SURVEY

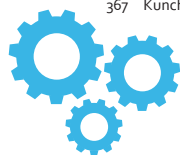
1	U Gee Construction	18	Khutshakha Construction	34	UL Construction	51	Tshering Samden Construction
2	Yid-Ga Construction	19	B.B Tiwari Construction	35	Lungsigang Construction	52	Dan Peng Construction
3	M/S Phuntshok Gakhil Construction	20	Chimmi RD Construction Company Pvt Ltd	36	Kora Construction	53	SNS Construction
4	Jambay Construction	21	Sangay Zhetho Nangten Construction	37	M/s Druk Zamling Builders	54	KW Builders
5	M/S Somgay Thinley Construction	22	Tashi Wangchuk Pvt Construction	38	Yoti Structure (T.N-D division)	55	YAS Construction
6	Deki Construction	23	Pema Tenzin Pvt Construction	39	PHPA-I	56	DZS Construction
7	Rinzin Jamtsho Construction	24	Royal Hardware and Electrical	40	PHPA-II	57	Rigsel Construction
8	Kheng	25	Samphel Construction Pvt. Ltd.	41	Tashi Rabphel Construction	58	Druk Tshering Phumsum Construction
9	AzZ Construction	26	Samphel Engineering Works	42	Hi-Tech Company Pvt Ltd	59	Druk Phunsum Construction
10	Dawa Builders	27	Jigme Polytex Pvt. Ltd.	43	Kinley Phuensum Construction	60	Pawan Construction
11	Sonam Tenzin Builders	28	Bumchu Construction	44	Druk Impex	61	Karsang Construction
12	Tsamgar Construction	29	Construction of Jyoti Structure Ltd.	45	Sonam Rabphel Construction	62	Lozza Construction
13	PC Enterprise	30	Yarkay Group Pvt. Ltd.	46	Sonam Rinchen Construction	63	ADP Bhutan Construction
14	Sangay Sales	31	Jhabab Kinley Construction	47	DR Construction	64	Tashi Samphel Dhondrup Construction
15	Mawangpa water solution	32	Kinley Phuensum Construction	48	Dechen Construction	65	Ganesh Construction
16	Mountain Construction	33	Loeb Construction	49	Namgay Construction	66	Norzang Construction
17	H.T Construction			50	Dramtse Aane Construction		



67	Alpha-Beta Construction	127	Namsel Yarphe Construction	186	K.S.D Ventures	246	KST Construction
68	Choki Construction	128	Gayser Construction	187	Dekiling Builders Pvt. Ltd.	247	Khandu Construction
69	Arjun Construction	129	Lhendup Construction	188	Gaseb Construction Pvt. Ltd.	248	Cheychey Construction
70	Ravan Builders and Company Pvt. Ltd.	130	Panday Construction	189	Mamshin Shitaka Construction Co. Inc.	249	Druk Penjor Construction
71	Lhanam Pelmo Construction	131	Druk Namsey Construction	190	Jaiprakash Associates Ltd.	250	Paychu Construction
72	Dhungel Construction	132	Ugyen Dema Dupchu Construction	191	M/s Gyambo Construction	251	Tshering Chuenga Construction
73	Thang Tong Builders	133	Remin Construction	192	Kuenga Construction Pvt. Ltd	252	Tshechu Construction
74	NN Construction	134	Phuntsho Rabjorling Construction	193	Bhutan Engineering Company Pvt. Ltd.	253	Phuntsho Nima Construction
75	Loygoi Construction	135	Sonam Yeshey Construction	194	Norbu Yeabar Foreign Workers	254	Rickey Construction
76	KNT Construction	136	Sunshine Construction	195	Cement Agent	255	Yongba Construction
77	Salden G Construction	137	Friendship Builders	196	Norzang Builders	256	Chophel Construction
78	Chotsho Construction	138	Ap Phunsum Construction	197	Drukar Construction Pvt. Ltd.	257	M/S Ugyen Tshering Construction
79	Jorden and Sons Construction	139	Seldon Construction	198	Chimmi K D Construction Pvt. Ltd.	258	Khorapan Construction
80	Gyalcon Infrastructure Pvt. Ltd.	140	Rickphel Construction	199	Khangma Construction	259	Chechung
81	Tiwari Construction	141	Apex Construction	200	D 10 Zi Builders	260	Tashi Gongphel Jangchuk Construction
82	Gortala Construction	142	Kelwang Private Limited	201	Pasang Construction	261	M/S Wongjur Construction
83	Rinzing WD Construction	143	Thinsum Construction	202	Lamnekha Construction Pvt. Ltd.	262	Mongling Construction
84	Gem Construction	144	Thilam Construction	203	Singye Construction Pvt. Ltd.	263	Pema Dhendrup Construction
85	UB Construction	145	K/W Construction Company	204	Construction Association of Bhutan	264	Rinzin Wangyel Construction
86	C & T Construction	146	Deki Samphel Construction	205	Environment Friendly Cont. Pvt. Ltd.	265	M/S TDE Construction
87	Somu Construction	147	Sons Builders	206	STP Construction	266	Singyel Construction
88	L.G Construction	148	SNS Construction	207	Rigdrel Construction	267	Tenzin Tshedrup Construction
89	M/S Chime Phagma	149	Norbu Choden Construction	208	Sunlight Construction	268	Tacho Construction
90	Shamling Construction	150	Druk Lhayuel Construction Pvt. Ltd.	209	Yarab T Construction	269	KTP Construction
91	Norbu Construction Pvt. Ltd.	151	K. Ngawang Construction	210	D D Construction	270	Phayul Construction
92	Mindu Construction Pvt. Ltd.	152	Welcome Construction	211	Tshering Construction Pvt. Ltd.	271	Sonam Construction
93	Chimi S Construction	153	M/S Rinzin Construction	212	Norbu Dhendup Construction	272	Ringdrel Construction Pvt. Ltd.
94	Shari Construction	154	Paldhen Namgyal Construction	213	ST Thuendrel Construction	273	Karma Group of Construction
95	ST Construction and Machinery Hiring	155	Taju Construction Pvt. Ltd.	214	Druk Tshering Construction	274	Gadhen Chhoetse Construction
96	Kesang Construction	156	Rinchen Gyeltshen Construction	215	Samten Construction	275	T Norbu Construction
97	Karma Tshering Kinzom Construction	157	KC Construction Pvt. Ltd.	216	S N Construction	276	Dorji Builders
98	Chimi RD Construction	158	M/S Pema Juney Pvt. Ltd.	217	Druk Himalayan Construction Pvt. Ltd.	277	Tshering Construction Works
99	Tshozhong Construction	159	Bhutan Engineering Company Pvt. Ltd.	218	M/s K. T. Jamsel Construction	278	Kuenchap Construction
100	Palden Lham Dorji	160	M/S. NC Construction	219	Kachopa Construction	279	Rabjung Construction
101	Druk Nano Construction	161	Neten Construction Private Limited	220	Fearless Construction	280	Sherab Construction
102	Tandin Penjor Construction	162	D. K Construction	221	Tha Yee Theak Construction	281	PT Construction
103	Yarab Construction	163	T.P Wangmo Construction	222	Four Brothers Construction	282	A Bhutan Construction
104	Chencho Dorji Construction	164	Kabab Construction	223	T. W. Wooling Construction	283	M/S Eight Builders
105	Soms Construction	165	J. D Pvt. Ltd.	224	Norzin Samdrup Construction.	284	M/S Sipsu Construction
106	Rinchen SD Construction	166	Druk Trading Equipment Pvt. Ltd.	225	Phendey Dendup Construction	285	RP3 Builder
107	J.K Construction	167	Real Estate Business (NHDC)	226	Jigme Wangchuk Construction	286	M/S KN Construction Pvt. Ltd.
108	STT Construction	168	Karma Yangki Construction	227	Pema Yoedzor Construction	287	Eight Builders
109	Tawa Construction	169	M/S Lhawang Construction Pvt. Ltd.	228	Choney Dema Construction	288	M/S TNG Construction
110	Y. C Construction	170	Druk Kunzang Construction	229	R. Lhaden Construction	289	Norbru Construction Company Pvt. Ltd.
111	Doejay Construction	171	Druk Ngawang Dorji Construction	230	Tenzin Builders	290	Construction Development Corporation Ltd.
112	Dolma Construction	172	Thuen lam Pvt. Ltd.	231	JND Construction	291	Aaja Construction
113	Somden Construction	173	Druk samdeen Construction	232	KSD Venture	292	Bhutan Urban Development
114	Ugyen Chophel Construction	174	M/S Phuensum Builders Pvt. Ltd.	233	Druk Wangyel Construction	293	Chakta Construction
115	Dupchu Construction	175	M/S Namgay Construction	234	Gyeseling Construction	294	Banga Construction
116	Ugyen Tshering Construction	176	Panglung Construction	235	Nyda kar Sum Construction	295	Carpenter Dorji Construction
117	Ugyen Construction	177	NEO Engineering	236	LP Construction	296	C.T Construction
118	Sangay Construction	178	M/S NTT Construction	237	Karzin Construction	297	Cheki Wangmo Construction
119	Rinchen Construction	179	Ud & Partners: Advocates and Consultants	238	Phuntsho Construction	298	C. Lhaki Construction
120	Tshering Dagyel Construction	180	Drukair Construction Pvt. Ltd.	239	DD Construction	299	Tangsibiji Hpdro Poer Plant
121	Choeyuel Construction	181	Gyelsa Tewa Real Estate Construction	240	Tenzin Wangchuk Construction	300	S.L construction Pvt. Ltd.
122	Naala Construction	182	Druk Paju Construction	241	Rephey Construction	301	K & P Construction
123	Lha-Ten Construction	183	Parkay Construction	242	Tenzin Construction	302	K & W Construction Company
124	Choi Lodey Construction	184	Add Bhutan Construction	243	Chung Construction	303	K Jigme Tshomo Construction
125	Pema Jamtsho Construction	185	Tashi Engineering Workshop	244	Tshering Construction	304	K. Rangrik Cons. Com. Pvt. Ltd.
126	Shadang Construction			245	Penjor Construction	305	K. Rinzin Construction



306	K. Tobgyel Construction	368	Kunjung Phendey Construction	430	Larjab Construction	493	M/s Lhendup Norbu Construction
307	K.Bhim's Construction	369	Kunzang Delay Construction	431	Larjab Construction	494	M/s Muktan Construction
308	K.J. Builders	370	Kunzang Dhendup Construction	432	Lawang Jaging Construction	495	M/S Mongling Construction
309	K.K. borthers Construction	371	Lamluk Construction	433	Layo Construction	496	M/s Mukhia Construction
310	K.K.P Construction	372	Lamzang Builders	434	Lekden Construction	497	M/s Namchu Construction
311	K.M.G. Construction	373	Langa Dorji Construction	435	Lekdra Construction	498	M/s Norbugang Construction
312	K.P Construction	374	Langa Tshering Construction	436	Lekey D. Construction	499	M/s Omchu Construction
313	K.R. Construction	375	Kholongchu Construction	437	Leki Construction	500	M/s Paradise Construction
314	Kaila Construction	376	Kilkhor Construction	438	Leki Wangmo Const.	501	M/s Purna Construction
315	Kamal Builders	377	Kinga Namdrub Construction	439	Lekphel Dargay Construction	502	M/S Rukphel Construction
316	Kapurung Construction	378	kinga Tandin Construction	440	Leksoo Construction	503	M/S Sershong Construction
317	Kararia Construction	379	Kinley Builders	441	Lekzin Construction	504	M/s SNS Construction
318	Karden Construction	380	Kinley Construction Pvt. Ltd.	442	Lha Tshering Construction	505	M/s Tashi Dhargay Construction
319	Karju Construction	381	Kinley Jabab Construction	443	Lhab Tshering Construction	506	M/S Tenzin Dorji Construction
320	Karma Choden Construction	382	Kinley Tenzin cons.	444	Lhachen Construction	507	M/s Tenzin Lhendup Const.
321	Karma Construction	383	Kinley Tshokey Dorji Construction	445	Lhamo Wangyel Construction	508	M/S Thukten R Tshering Construction
322	Karma Construction	384	Kinley Wangmo Construction	446	Lhamun Phublu Construction	509	M/s Thukwang Construction
323	Karma Dhendup Construction	385	Kinzang Duba Construction	447	Lhanan TRM Construction	510	M/s Tshering Dorji Construction
324	Karma Dorji Construction	386	Kinzang Lhaden Construction	448	Lhanzin P Construction	511	M/S U. C Construction
325	Karma Dupchu Construction	387	Kinzang Rapten Construction	449	Lhatsham Construction	512	M/S Ugyen Chopel Construction
326	Karma Dzambala	388	Kinzang Wangchuk Construction	450	Lhawang Gyajin Construction	513	M/s Yeshey T. Denkar Construction
327	Karma Engineering Construction	389	Kipchu Construction	451	Lhawang jajin Construction	514	Machi Sonam Construction
328	Karma Gyeltshen Sherpa Construction	390	Kismat Construction	452	Lhawang Tshultrim Construction	515	Maha Guru Construction
329	Karma Jigme Construction	391	Kither Nangkhok Construction	453	Lhayul Lhamton Construction	516	Mahaba Lha
330	Karma Layrabling Construction	392	KKTS Construction	454	Lhendup Choling Construction	517	Mahat Construction
331	Karma Nidup Construction	393	KKTS Construction	455	Lhendupcholing Const. Mongar	518	Mangal Bir Construction
332	Karma Pee Construction	394	KKW construction	456	Lhenduptse Construction	519	Mangmu Construction
333	Karma Rabten P. Construction	395	KNCC	457	Lhenpo Construction	520	Sonam Jamtsho Bros. Construction
334	Karma Rigphel Construction	396	Kosphu Construction	458	Lhoushing Construction	521	Sonam Jordden Construction
335	Karma Samphel Construction	397	KP. Builder	459	Lichen Construction	522	Sonam Samphel Norbu Construction
336	Karma Samyul Construction	398	KSL Construction	460	Lingden Builders	523	Sonam Tshewang PL
337	Karma Singye Construction	399	KSS Construction	461	Lingmu Construction	524	Sonam wangchuk Construction
338	Karma Tashi Construction	400	KT Construction	462	Lingzhi Construction	525	Sothi Construction
339	Karma Tenzin Construction	401	KTk Construction	463	Longcho Phuntsho Construction	526	Southzone Builders
340	Kencho Tshering Construction	402	Kuenchab Construction	464	Lotey Construction	527	T.T. Construction
341	Kencho Tshering Construction	403	Kuenchab Rabten Construction	465	Lovely Construction	528	T.Tobgyal Construction
342	Kencho Wangmo Construction	404	Kuenden Norbu Phuntsho Construction	466	LRK Construction	529	T.W. Construction
343	Kenphu Construction	405	Kuenga Dendup Construction	467	LS Construction	530	T.Wangdi Construction
344	Keshidung Construction	406	Kuenga Dhendup Construction	468	Luchu Construction	531	Tabdey Zakhang
345	Kessyoe Construction	407	Kuenjam Construction	469	Lucky Builder Construction	532	Tachey Construction
346	Kexiphu Construction	408	Kuenjung Construction	470	Lucky Gongphel Construction	533	Tadongchen Construction
347	Khamphu Construction	409	Kuenjung Norbu Builder Construction	471	Lucky Seven Construction	534	Tangmachu Construction
348	Kharsa Construction	410	Kuenlay Construction	472	Lunglay Thilkor Construction	535	Tangpa Construction
349	Khazhi Construction	411	Kuenphen Norden Mining	473	M.T. Construction	536	Tashi Cheki Construction
350	Khem Nath Construction	412	Kuenphen Samdrup Construction	474	M/s ABG Construction	537	Tashi Commercial Corporation
351	Khempajong Const.	413	Kuenphen Tshering Construction	475	M/s Balay Construction	538	Tashi Construction
352	Khenab Drawa Friendly Construction	414	Kuenzang Construction	476	M/s Budha Construction	539	Tashi D Wangmo Construction
353	Khensey Construction	415	Kuenzang Construction	477	M/s Chang Sonam Construction	540	Tashi Dayjung Construction
354	Khiney Construction	416	Kuenzang Parkaling Construction	478	M/s Chhoeying Construction	541	Tashi Dorji Construction
355	Khominang Construction	417	Kuenzang Steel Fabrication Yard	479	M/S Chopel Construction	542	Tashi Gatshel Construction
356	Khorlo Construction	418	Kuenzang Yoezer Construction	480	M/s Dargaythang Builders	543	Tashi Gongphel Construction
357	Khoushan Construction	419	L&K Construction	481	M/S Dhen Den Construction	544	Tashi Gongphel Construction
358	Khuju Construction	420	L. Norbu Construction	482	M/S Drupchen Construction	545	Tashi Lhadhar Construction
359	Khulal Construction	421	Labchen Construction	483	M/s Gangzur Construction	546	Tashi Samdrup Construction
360	Khuzu Construction	422	Lachu Construction	484	M/s Gesarling Construction	547	Tashi Samphel Construction
361	Kibulungten Construction	423	Lakden Construction	485	M/s Hem Raj Construction	548	Tashi Zagay Construction
362	kibulungtsen Construction	424	Lama Construction	486	M/s Jaishi Tsangkhar Construction	549	Tashilhakha Construction
363	Kichu Construction	425	Lama Construction	487	M/s Jamyang Deker Construction	550	Tashiling Construction
364	Kinzang Construction	426	Lamdruel Zang Builder	488	M/s K.B. Construction	551	Tawla Construction
365	Kuenzang Wangmo Construction	427	Lamki Construction	489	M/s Keltsho Construction	552	TDC Construction
366	Kuku Construction	428	Lamzang Builders	490	M/s Kelzang Dee Construction	553	TDE Construction
367	Kunchap Tshering Construction	429	Langchen Rabtsel Construction	491	M/s Krishna Construction	554	TDL Construction.
				492	M/s Lama Industry		



555	Tenzin Wangmo Construction	614	Tshomo Construction	673	Dhaniyal Constructiton	733	Wangmo Construction
556	Terbura Construction	615	Tshondrup Construction	674	Dhanka Chen Construction	734	Wangs Pvt. Ltd.
557	Terdha Construction	616	Tshongdi Construction	675	Dhedjung Lhameh Construction	735	Woesel Norchen Construction
558	TGD Builder	617	Ugyen Donnga Weazer Construction	676	Dhejung Sarma Construction	736	Zagmay Pakchu Builders
559	TGD Construction	618	Ugyen Guru Construction	677	Dongdi Dzong Construction	737	Zambala Construction
560	Thak Chu Choey Yang Construction	619	Ugyen Guru Construction	678	Dongnga Cheling Choki Construction	738	Zamsa Construction
561	Tharchen D K Construction	620	Ugyen Lhamo Construction	679	Dorji Construction	739	Zangden Construction
562	Tharzom Construction	621	Ugyen Namkha Dorji Construction	680	Dorji Drakpa Construction	740	Zawang Lhazom Construction
563	Thimphu Construction	622	Ugyen Norlha Construction	681	Dorji Gyeltshen Const.	741	Zeko Dukpa Construction
564	Thimphu Home Builders	623	Ugyen Penden Construction	682	Dramaru Const.	742	Zhabky Construction
565	Thingaysa Construction	624	Ugyen Samden Dendup Construction	683	Dramay Khorlo Construction	743	Zhalzey Construction
566	Thinley Gyeltshen Construction	625	Ugyen Samphel Construction	684	Drime Kuendhen Construction	744	Zhemgang Construction
567	Thinley Pema Construction	626	Ugyen Samten Dendup Construction	685	Druk Chedhen Construction	745	Zhenphen Dorji Construction
568	Thong Brag Construction	627	Ugyen Sonam Construction	686	Druk Cherthen Construction	746	Zobel Construction
569	Thrimla Construction	628	Ugyen Tenzin Construction	687	Druk Choki Construction	747	Zomiling Construction
570	Thruebaap Construction	629	Ugyen Tenzin Construction	688	Dungla Construction	748	Zomnaya Construction
571	Thrungthung Construction	630	Ugyen Tshendhen Construction	689	Gaki Phuntsho Construction	749	Rabgay Noryang Construction
572	Thuempa Phunsum Construction	631	Ugyen Tshokling Construction	690	Garab Wangchuk Construction	750	Rabnyur Construction
573	Thuji Construction	632	Ugyen Tshomo Construction	691	Gayphu Construction	751	Rabsel Charu Construction
574	Thukdyrel Construction	633	Wangdi Shermung Construction	692	GD Phub Construction	752	Rabsel Construction
575	Thukten Construction	634	Yargay Phuensum Construction	693	Gems Construction	753	Rabten Lhanam Construction
576	Thukten Tshering Construction	635	Yarphel Construction	694	Golden Construction	754	Rada Dorji Gyeltshen Construction
577	Tobden Dorji Wangdi Construction	636	Yarpheling Construction	695	Gongza Construction	755	Radak Construction
578	Tobden Tendrel Wangchuk Construction	637	Yearang Construction	696	J.K. Lhaden Construction	756	Radhi KYW Construction
579	Tobden Tshewang Lhaden Construction.	638	Yeched Construction	697	Jaibab Penjor Construction	757	Ragna Construction
580	Toe Toe Construction	639	Yegha Construction	698	Jakeer Construction	758	Raj Construction
581	Toetscho-Kheni Construction	640	Yenrig Gongphel Construction	699	Jam Nying Gar Construction	759	Rana C. Builders
582	TP Wang Construction	641	Yenten Construction	700	Jamtsholing Construction	760	Rangjung Dewa Construction
583	TPT Construction	642	Amochu Builders	701	Jamyang Naku Construction	761	Rapten Losel Construction
584	T-Pyalvor Construction	643	Barchu Construction	702	Jangchub Wangdi Construction	762	Raven Builders & Co. Pvt. Ltd
585	Trophel Construction	644	Bayling Construction	703	Jangchubling Construction	763	Rayna Kuendrup Construction
586	Trustma Construction	645	BBT Construction	704	Jangchukla Construction	764	RC & BM Construction
587	Tsasum Construction	646	Brother Construction	705	JD Construction	765	RDP Construction
588	Tsasum Yangphel Construction	647	Buli Builder	706	Jeeba Construction	766	Rewa Samphel Construction
589	Tsewa Chesum Construction	648	Buli Construction	707	Jetshen Dema Construction	767	Rigsar Construction Pvt. Ltd.
590	Tshachu Construction	649	Bumthang Construction	708	Jigdrel Construction	768	Pelbar Geyphe Construction
591	Tshamchey Construction	650	Busum Construction	709	Jigme C. Construction	769	Pelbayu Construction
592	Tshangkha Construction	651	Butter Lamp Construction	710	Jigme Dorji Construction	770	Pelchen Jungney Construction
593	Tshangkhab Construction	652	Cheda Construction	711	Jogdra Construction	771	Peldang Construction
594	Tshe Lha Nam Sum Construction	653	Cheelay Construction	712	Jogta Construction	772	Pelden Drukpa Construction
595	Tshe Tshe Construction	654	Cheki Dorji Construction	713	John Dzana Engineering Works	773	Peling Construction
596	Tshechab Construction	655	Chemkhar Construction	714	Jonshing Construction	774	Peling Sherab Construction, Mongar
597	Tsheltrim Dorji Construction	656	Chenathang Construction	715	Nagtschang Construction	775	Peljor Lhendrup Construction
598	Tshen Construction	657	Cheney Construction	716	Namgay D. Wangchuk Construction	776	Peljore Gongphyell Construction
599	Tshenda Construction	658	Chenrigzey Construction	717	Namsay Norbu Construction	777	Pelnor Construction
600	Tshenden Pema Construction	659	Chenzom Construction	718	Namshing Construction	778	Pem Cee Construction
601	Tsheram Construction	660	Chethuen Construction	719	Nangsel Dema Construction	779	Pem Peljor Construction
602	Tshering Che-nga Construction	661	Chime Phagma Construction	720	Neten Duba Construction	780	Pema Construction
603	Tshering Choden	662	Choda Construction	721	Ninden Gapailing Construction	781	Pema Construction
604	Tshering Choekhor Construction	663	Choki Lodey Construction	722	NKK Construction	782	Pema Dorji Electrical Construction
605	Tshering Construction, Lhuntshi	664	Choni Construction	723	Norzin Norphel Construction	783	Pema Duntse Construction
606	Tshering Construction	665	Chopel Seldon Construction	724	Nuermo Pamo Construction	784	Pema Nyngpo Construction
607	Tshering Dugay Construction	666	Chorphu Kinzang Construction	725	Nyamchung Construction	785	Pema Q Construction
608	Tshering L Construction	667	Chorten Kora Construction	726	Yumzor Construction	786	Pema Rinchen Construction
609	Tshering Nidup Construction	668	Daksar Construction	727	Yungdrung Construction	787	Pema Wangdi Construction
610	Tshering Nima Construction	669	Damcho Lhamo Construction	728	Zambala Construction	788	Pema Wangmo Construction
611	Tshering Peldhar Construction	670	De-Zang Construction	729	Wangchen Talop Construction	789	Pema Weezer Construction
612	Tshetrim Rinzin Construction	671	Dhadrel Construction	730	Wangchuck Duppa Steme Pvt. Ltd.	790	Pema Yangdon Builders
613	Tshomen Construction	672	Dhakzhen Phendhey Construction	731	Wangdi Construction		
			Dhalikhar Construction	732	Wangling Construction		



PRODUCTION ESTABLISHMENTS THAT PARTICIPATED IN THE EMPLOYER SURVEY

1	Bhutan Polymers Corporation Limited	53	Tashi Lhendrup Furniture	108	Tshering Stone and Aggregate Factory	164	Chimi Sawmill and Wood Industries
2	Samphel Furniture House	54	Tshejor's Ayzey	109	Kuenphen Wang Pharmacy	165	Quantity Gases Pvt. Ltd.
3	Palabi Furniture	55	Nado Poiockhang	110	Chheden Mill	166	Kimpex Pvt. Ltd. (soap unit)
4	Kuenphen Norden Mining	56	Kinz Farm Mushrooms	111	Yangnor Beer Agency	167	Tashi Carpet Factory
5	NGN Technologies Pvt. Ltd.	57	Life Painting Demonstration	112	Rewas Enterprise	168	Propical Toppings
6	K Norphel Enterprise	58	Yoedpame Studios	113	Sonam Enterprise (Distributor)	169	Zangpo Bakery
7	Khandum Furniture and Décor	59	Army Welfare Sawmill	114	KYT Photo Studio	170	Dralha Flour Mill
8	Bhutan Observer Private Limited	60	Central Café	115	Jai Prakash Grocery	171	Tashi Matha Factory
9	Image Arts, Pants and Rubber Seal	61	Menjong Sorig Pharmacatrical	116	DGM Geology and Mines	172	Tashi Tarpaulin Factory
10	Norphel Chocho Handicraft	62	Big Bakery	117	Norbuling Bakery	173	Kingyal Coke & Chemicals Pvt. Ltd.
11	Dezang Pezokhang	63	Dhom Zang Wood Works	118	Samtse Poultry Corporative	174	Bhutan Salt Enterprises
12	Excel Furniture and Home Furnishing	64	Samphel Furniture House	119	Norbuling Poultry Farm	175	Bhutan Indo Company Pvt. Ltd.
13	Godrej Furniture	65	Zamling Arts and Rubber Stamps	120	Sonam Pelzom Tailoring	176	Jigme Saw Mill & Furniture
14	KR Furniture	66	The Druk Pizza	121	Khamsum Wangdi Confectionery	177	Drangchu Beverages Pvt. Ltd.
15	Bhutan Enterprise (Furniture)	67	Rabten Wire Industry	122	Kden Darma Production	178	Bhutan Plastic Industry
16	BK Furniture	68	Natsho Fabrication works	123	Tsong Tsong Ma Production	179	Tashi Beverages Limited
17	Druk Horticulture Private Limited	69	Gyeltshen Drezim Incense Unit	124	Tshering Meto Audio Visual	180	Phuntsho Timber Industry
18	Kuenchap Bakery	70	Bhutan Ferro Alloys Limited	125	Choezang Motion Picture	181	KMT Printing Press
19	Yiga Radio	71	Jigdrel Woodworks	126	Atsara Entertainment	182	Gognphel Wood Industries
20	Bumzang Fabric and Paper Unit	72	Dechen Sawmill	127	Pelbarling Audio Visual	183	Yangden Wood Based Industry
21	KMT Printing Press	73	Sonam Lhaden Yatha Tshongkhang	128	Yailoring	184	Lakey Cable Network
22	Bhutan Agro Industrial Limited	74	Samden Chuzing Furniture House	129	Lhazang Handicraft	185	Langchenphu Livestock Fishery
23	Willy's Ice Cream	75	Sangay Dorji Tailoring	130	Druk Handicraft	186	Tsheiring Steel works
24	Nima Lotey Fiber Services	76	CDCL Mining and Quarry	131	Shiva Modern Arts	187	Barma Chemical Industry
25	Sky Bakery	77	Dorji Tailoring	132	Buddhist Art Gallery	188	Tashi Commercial Corporation
26	RSA private limited limestone unit	78	Roja Resturant and Bar	133	Tashi Dagay Handicraft	189	Pema Lhaden Sawmill
27	Quality Stone and Aggregate Factory	79	Puensum Bakery	134	Authentic Bhutanese Furniture	190	TD Metho Cable Service
28	Manufacture of Glass fiber concrete	80	Tashi Yangthang Tailoring	135	Norbu Handicraft	191	Karma Furniture House
29	Kuenphen Wood Works and Fabrication	81	Choki Restaurant	136	Kuensel Corporation	192	Himalayan Wooden Furniture House
30	Interlocating Cement Earth Block	82	Ratna Bakery	137	Om Tara Handi Craft	193	Norphel Handicraft
31	Karma Furniture house/Zobel Furniture	83	Sonam Pem Restaurant	138	Pema Choden Furinture	194	Prayer Wheel Handicraft
32	Mejir Handicraft	84	Noryang Tailoring	139	Tshenda Confectionery Bakery	195	Dorji Jeweleries Handicraft
33	Highland wood	85	Lhashoes Bakery	140	K.K Furniture	196	Namsay Textile
34	Loten Fabrication	86	Khuenphen Poultry Farm	141	Jangchub Furniture	197	Rinchen Furniture House
35	Chunder Bakery	87	Natshe Furniture	142	Chenga Dawa Sawmill & Furniture	198	Chenzo Furniture House
36	Dairy Milk Sale Counter	88	Samdrup Shingkhram Kunkhaup Incense	143	Integrated food processing plant	199	Namgay Furniture House
37	Bubu Bakery	89	Lhendrup Furniture House	144	Rinchen Poultry Farm	200	Kay Tee Furniture
38	DMT Bricks	90	Gyelposhing Furniture House	145	Dharma Arts and craft	201	Ani Furniture House
39	Laki Zangmo Handicraft	91	KCT Blocks and Aggregate Supply	146	RSA Pvt. Ltd.	202	Jigme Furniture
40	Dorji's Bakery	92	Norbu Sawmill	147	Chundu Timber Industry	203	Jachung Bakery
41	Y.B.M (concrete products)	93	Quality Furniture House	148	National Seed Centre, MoAF	204	Dechen Furniture House
42	Besogang Stone Quarry Private Limited	94	Norbu Furniture/Showroom	149	City Print	205	Kuenga Sawmill and Furniture Unit
43	Ghasel Handicraft	95	Nida Karsum Hotel	150	Printing Press	206	Jigdrel Handicraft
44	Kabisa Dairy Products Outlet	96	Lhazang Mushroom	151	Norbu Dezang Incense Factory	207	Bhutan Broadcasting Service
45	The Gourmet Food House	97	Thinley Choden Handicraft	152	Bhutan Concrete bricks	208	Gyeltshen Furniture House
46	White Tare Ceramics	98	Shangirila Bakery	153	Bhutan School of art and music	209	Bhutan Communications Services
47	Singye Stone and Sand Factory	99	Choden Sawmill	154	Lamp Cement Agent	210	Kelven Furniture House
48	Taktsang Aggregate and sand company	100	Echo Cement Whole Seller	155	Gurung Flowers & Plants (Nursery)	211	Sky Bakery
49	Sonam Sawmill	101	Dungsam Cement Corporation	156	Dargon Impex	212	Green Manufacturing and Repairing
50	Ngawang Wood Works	102	Dwazang	157	Kinzang Choden Incense Making	213	Buddhist
51	Nortak Mines and Minerals	103	Penden Cement Authority Limited	158	Bakery	214	Bhutan Stone and Aggregate Factory
52	Druk Menjong Wood Industry	104	Bhutan Fruit Product Pvt. Ltd.	159	Manufacturing of Beer	215	Rabten Sawmill
		105	Jigme Sawmill	160	Choden Cement Agency	216	Asha Bakery
		106	State Mining Corporation Ltd.	161	Tashi Commercial Corporation	217	Ugyen's Silverlining Handicrafts
		107	ICE Beverages Private Limited	162	Ugyen Ferro Alloys Pvt. Ltd.		
				163	Lhamo Printing Press		



218	Choki Lhamo Tailoring	278	Karma Steel and Wood Industry	337	Sangay Bakery	396	Mejir Handicraft
219	Traditional Boot House	279	SD Eastern Bhutan Ferro Silicons Ltd.	338	Sangay Arts and Crafts	397	Highland wood
220	Choe Cha Arts and Crafts	280	Druk Plaster & Chemicals Ltd.	339	Samden Sand and Stone Quarry	398	Loten Fabrication
221	Art Café	281	Geyzor Poultry Farm	340	Samphel Workshop/Fabrication	399	Chunder Bakery
222	Tashi Delek Handicraft	282	SD Eastern Bhutan Load Co. Ltd.	341	Samba Auto Workshop	400	Dairy Milk Sale Counter
223	Art Shop Gallery	283	Pema Bekery	342	Bhutan Hydropower Services Ltd.	401	Bubu Bakery
224	Norling Cable	284	Kuenchap Wood Based Industry	343	Neetshel Pvt. Ltd.	402	DMT Bricks
225	Druk Orchid Nursery	285	Tashi Phuntsho Furniture House	344	Nepu Handicraft	403	Laki Zangmo handicraft
226	Nono Furniture	286	M/S Karma Zokhang	345	Ngawang Dapa	404	Dorji's Bakery
227	Puensum Bakery	287	Sonam Bricks Manufacturing	346	Ngawang Furniture House	405	Y.B.M (concrete products)
228	Green Print	288	Gaylek Palter Furniture House	347	Ngawang Sonam Lhundup /Workshop Fabrication, Mongar	406	Besogang Stone Quarry Private Limited
229	Norbu Bakery	289	Tshering Steel Works	348	Ngawang Tenzin Potato Chips	407	Ghasel Handicraft
230	Yarkay Production	290	Pema Tyres	349	Nidup Pemo Dairy Farm, Gangzur	408	Kabisa Dairy Products Outlet
231	GSM Furniture and Fabrication	291	Thinley Pelber Printer Press	350	Nidup Zangpo Dapa	409	The Gourmet Food House
232	Ongdi Timber Industries	292	Chodak Trading & Tyres	351	Nima Chozey Khang Handicraft	410	White Tare Ceramics
233	KNG Fabrication	293	S.T Bakery	352	Nima Desho Production	411	Singye Stone and sand Factory
234	Bhutan Concrete Bricks	294	Bhutan Sweet & Snacks Bakery	353	Nima Karma Dapa	412	Taktsang Aggregate and sand company
235	The Green Road	295	Mountain Fresh Private Limited	354	Nima Yosel Presents	413	Sonam Sawmill
236	Wood Craft Centre Ltd.	296	Army Welfare Project Ltd.	355	Niwong Piggery Farm	414	Ngawang wood Works
237	Gagyel Lhundrup Weaving Center	297	Karten Oil Mill	356	Norbu Dapa	415	Nortak Mines and Minerals
238	Bumthang Fabrication Work	298	Druk Green Power Corporation Limited	357	Norbu Wangdi Dapa	416	Druk Menjong Wood Industry
239	JK Furniture	299	Bhutan Polythene Co. Ltd.	358	Norbu Wangdi Piggery Farm	417	Tashi Lhendrup Furniture
240	Ugyen Om Sawmill	300	Thangtong Iron& Steel Production	359	Norgay Fabrication	418	Tshejor's Azyey
241	Lhacham Mineral Industry	301	Ation Bitumen Enulision Manufacturing	360	Norgay Bakery, Duksum	419	Nado Poiokhang
242	Lhaki Cement	302	Bhutan PLY	361	Norlha Indigenous Painting Handicraft	420	Kinz Farm Mushrooms
243	Kenpa Pvt. Ltd.	303	Tyre Zone	362	Norzod Stone crushing plant	421	Life Painting Demonstration
244	Passang Tara Wood & Woods	304	SDEBFS (P) Ltd.	363	NT Sound & Vision	422	Yoedpame Studios
245	Rinpung Sawmill	305	Tashi Lngchi Trokhang	364	Nyamro Fabrication	423	Army Welfare Sawmill
246	Chencho Dema Furniture House	306	Druk Satair Corporation Ltd.	365	Bhutan Polymers Corporation Ltd.	424	Central Café
247	Karma Dema Furniture House	307	Bhutan Oil Corporation	366	Samphel Furniture House	425	Menjong Sorig Pharmacatrical
248	Lhamo Choden Furniture Unit	308	Bhutan Power Corporation	367	Palabi Furniture	426	Big Bakery
249	Zangmo Furniture House	309	Demcha Supplier & Distributer	368	Kuenphen Norden Mining	427	Dhom Zang Wood Works
250	Chencho Handicraft	310	Tashi Group of Agent	369	NGN Technologies Pvt. Ltd.	428	Samphel Furniture House
251	Wangchuk Wood Tech Unit	311	Damchen Agencies	370	K Norphel Enterprise	429	Zamling Arts and Rubber Stamps
252	National Women's Association of Bhutan	312	Gelephu Bakery	371	Khandum Furniture and Décor	430	The Druk Pizza
253	Bhutan Film Association	313	Kuendey Printing Press	372	Bhutan Observer Private Limited	431	Rabten Wire Industry
254	Swiss Bakery	314	Kuengacholing Poezokhang	373	Image Arts, Pants and Rubber Seal	432	Natsho Fabrication works
255	Lhaki Steels and Rolling Pvt. Ltd.	315	Kuengacholing Cement Concrete Brick	374	Norphel Chocha Handicraft	433	Gyeltshen Drezim Incent Unit
256	Bhutan Metals Pvt. Ltd.	316	Beverage Production	375	Dezang Pezokhang	434	Bhutan Ferro Alloys Limited
257	Staples and Jattu Wood Industry	317	Bhutan Oil Corporation	376	Excel Furniture and Home Furnishing	435	Jigdrel Woodworks
258	Druk Cement	318	Kunjung IT & Innovation	377	Godrej Furniture	436	Dechen Sawmill
259	Zimdra Food Pvt. Ltd.	319	Bhutan Power Corporation	378	KR Furniture	437	Sonam Lhaden Yatha Tshongkhang
260	Sampheling Meday Bja Nyamrub Detshan	320	Tashi Commercial Corporation	379	Bhutan Enterprise (Furniture)	438	Samden Chuzing furniture House
261	Druk Ferro Alloys Limited	321	DPCL, (Tashi Commercial Cooperation)	380	BK Furniture	439	Sangay Dorji Tailoring
262	Food Corporation of Bhutan	322	Samdrup Sawmill	381	Druk Horticulture Private Limited	440	CDCL Mining and Quarry
263	Bhutan Furniture and Steel Furniture	323	Bhutan Bakery	382	Kuenchap Bakery	441	Dorji Tailoring
264	KTM Bakery	324	Yangjung Sonam Bricks & Steel Fab. Ent.	383	Yiga Radio	442	Roja Resturant and Bar
265	Mil Processing Unit	325	Gyaltshen Wood Industries.	384	Bumzang Fabric and Paper Unit	443	Puensum Bakery
266	Pema Mobile Sawmill	326	Gyaltshen Furniture House	385	KMT Printing Press	444	Tashi Yangthang Tailoring
267	Bumthang Brewery	327	Karma Cement Agent	386	Bhutan Agro Industrial Limited	445	Choki Restaurant
268	Udee Enterprises	328	Booster Printing Press	387	Willy's Ice Cream	446	Ratna Bakery
269	Sonam Woodworks	329	Dungsum Polymers Ltd	388	Nima Lotey Fiber Services	447	Sonam Pem Restaurant
270	Weaving Centre	330	Food Processing Unit	389	Sky Bakery	448	Noryang Tailoring
271	Raven Furniture House	331	Druk Photo Lab	390	RSA private limited limestone unit	449	Lhashoes Bakery
272	A & Di Furniture	332	Agro Production (Bhukari)	391	Quality Stone and Aggregate Factory	450	Khuenphen Poultry Farm
273	Bhutan Media and Communications	333	Namsel Handicraft	392	Manufacture of Glass fiber concrete	451	Natshe Furniture
274	Druk Men-Wang Fabric Unit	334	P.D Production	393	Kuenphen Wood Works and Fabrication	452	Samdrup Shingkhram Kunkhaup Incent
275	Om Bakery	335	Piggery Farm	394	Interlocating Cement Earth Block	453	Lhendrup Furniture House
276	Bhutan Wood & Panel Industries	336	Phuensum Entertainment	395	Karma Furniture house/Zobel Furniture	454	Gyelposhing Furniture House
277	Bhutan packaging industry					455	KCT Blocks and Aggregate Supply



456	Norbu Sawmill	518	Lamp Cement Agent	579	Rabten Sawmill	639	Om Bakery
457	Quality furniture House	519	Gurung Flowers & Plants (Nursery)	580	Asha Bakery	640	Bhutan Wood & Panel Industries
458	Norbu furniture/Showroom	520	Dargon Impex	581	Ugyen's Silverlining Handicrafts	641	Bhutan packaging industry
459	Nida Karsum Hotel	521	Kinzang Choden Incense Making	582	Choki Lhamo Tailoring	642	Karma Steel and Wood Industry
460	Lhazang Mushroom	522	Bakery	583	Traditional Boot House	643	SD Eastern Bhutan Forro Silicons Ltd.
461	Thinley Choden Handicraft	523	Manufacturing of Beer	584	Choe Cha Arts and Crafts	644	Druk Plaster & Chemicals Ltd
462	Shangirila Bakery	524	Choden Cement Agency	585	Art Café	645	Geyzor Poultry Fram
463	Choden Sawmill	525	Tashi Commercial Corporation	586	Tashi Delek Handicraft	646	SD Eastern Bhutan Load Co. Ltd.
464	Echo Cement Whole Seller	526	Ugyen Ferro Alloys Pvt Ltd	587	Art Shop Gallery	647	Pema Bekery
465	Dungsum Cement Corporation	527	Lhamo Printing Press	588	Norling Cable	648	Kuenchap Wood Based Industry
466	Dwazang	528	Chimi Sawmill and Wood Industries	589	Druk Orchid Nursery	649	Tashi Phuntsho Furniture House
467	Penden Cement Authority Limited	529	Quantity Gases Pvt. Ltd.	590	Nono Furniture	650	M/S Karma Zokhang
468	Bhutan Fruit Product Pvt. Ltd.	530	Kimpex Pvt. Ltd. (soap unit)	591	Puensum Bakery	651	Sonam Bricks Manufacturing
469	Jigme Sawmill	531	Tashi Carpet Factory	592	Green Print	652	Gaylek Palter Furniture House
470	State Mining Corporation Ltd.	532	Propical Toppings	593	Norbu Bakery	653	Tshering Steel Works
471	ICE Beverages Private Limited	533	Zangpo Bakery	594	Yarkay Production	654	Pema Tyres
472	Tshering Stone and Aggregate Factory	534	Dralha Flour Mill	595	GSM Furniture and Fabrication	655	Thinley Pelber Printer Press
473	Kuenphen Wang Pharmacy	535	Tashi Mattha Factory	596	Ongdi Timber Industries	656	Chodak Trading & Tyres
474	Chheden Mill	536	Tashi Tarpaulin Factory	597	KNG Fabrication	657	S.T Bakery
475	Yangnor Beer Agency	537	Kingyal Coke & Chemicals Pvt. Ltd.	598	Bhutan Concrete Bricks	658	Bhutan Sweet & Snacks Bakery
476	Rewas Enterprise	538	Bhutan salt Enterprises	599	The Green Road	659	Mountain Fresh Private Limited
477	Sonam Enterprise (Distributor)	539	Bhutan Indo Company Pvt. Ltd.	600	Wood Craft Centre Ltd.	660	Army Welfare Project Ltd.
478	KYT Photo Studio	540	Jigme Saw Mill & Furniture	601	Gagyel Lhundrup Weaving Center	661	Karten Oil Mill
479	Jai Prakash Grocery	541	Drangchu Beverages Pvt. Ltd.	602	Bumthang Fabrication Work	662	Druk Green Power Corporation Limited
480	DGM Geology and Mines	542	Bhutan Plastic Industry	603	JK Furniture	663	Bhutan Polythene Co. Ltd.
481	Norbuling Bakery	543	Tashi Beverages Limited	604	Ugyen Om Sawmill	664	Thangtong Iron & Steel Production
482	Samtse Poultry Corporative	544	Phuntsho Timber Industry	605	Lhacham Mineral Industry	665	Ation Bitunem Emulsion Manufacturing
483	Norbuling Poultry Farm	545	KMT Printing Press	606	Lhaki Cement	666	Bhutan PLY
484	Sonam Pelzom Tailoring	546	Gognphel wood industries	607	Kenpa Pvt. Ltd.	667	Tyre Zone
485	Khamsum Wangdi Confectionery	547	Yangden Wood based Industry	608	Passang Tara Wood & Woods	668	SDEBFS (P) Ltd.
486	Kden Darma Production	548	Lakey Cable Network	609	Rinpung Sawmill	669	Tashi Lngchi Trokhang
487	Tsong Tsong Ma Production	549	Langchenphu Livestock Fishery	610	Chencho Dema Furniture House	670	Druk Satair Corporation Ltd.
488	Tshering Meto Audio Visual	550	Tsheiring Steel Works	611	Karma Dema Furniture House	671	Bhutan Oil Corporation
489	Choezang Motion Picture	551	Barma Chemical Industry	612	Lhamo Choden Furniture Unit	672	Bhutan Power Corporation
490	Atsara Entertainment	552	Tashi Commercial Corporation	613	Zangmo Furniture House	673	Demcha Supplier & Distributer
491	Pelbarling Audio Visual	553	Pema Lhaden Sawmill	614	Chencho Handicraft	674	Tashi Group of Agent
492	Yailoring	554	TD Metho Cable Service	615	Wangchuk Wood Tech Unit	675	Damchen Agencies
493	Lhazang Handicraft	555	Karma Furniture House	616	National Women's Association of Bhutan	676	Gelephu Bakery
494	Druk Handicraft	556	Himalayan Wooden Furniture House	617	Bhutan Film Association	677	Kuendey Printing Press
495	Shiva Modern Arts	557	Norphel Handicraft	618	Swiss Bakery	678	Kuengacholing Poezokhang
496	Buddhist Art Gallery	558	Prayer Wheel Handicraft	619	Lhaki Steels and Rolling Pvt. Ltd.	679	Kuengacholing Cement Concrete Brick
497	Tashi Dagay Handicraft	559	Dorji Jeweleries Handicraft	620	Bhutan Metals Pvt. Ltd.	680	Berverage Production
498	Authentic Bhutanese Furniture	560	Namsay Textile	621	Staples and Jattu Wood Industry	681	Bhutan Oil Corporation
499	Norbu Handicraft	561	Rinchen Furniture House	622	Druk Cement	682	Kunjung IT & Innovation
500	Kuensel Corporation	562	Chenzo Furniture House	623	Zimdra Food Pvt. Ltd.	683	Bhutan Power Corporation
501	Om Tara Handi Craft	563	Namgay Furniture House	624	Sampheling Meday Bja Nyamrub Detsshan	684	Tashi Commercial Corporation
502	Pema Choden Furinture	564	Kay Tee Furniture	625	Druk Ferro Alloys Limited	685	DPCL, (Tashi Commercial Cooperation)
503	Tshenda Confectionery Bakery	565	Ani Furniture House	626	Food Corporation of Bhutan	686	Samdrup Sawmill
504	K.K Furniture	566	Jigme Furniture	627	Bhutan Furniture and Steel Furniture	687	Bhutan Bakery
505	Jangchub Furniture	567	Jachung Bakery	628	KTM Bakery	688	Yangjung Sonam Bricks & Steel Fab. Ent.
506	Chenga Dawa Sawmill & Furniture	568	Dechen Furniture House	629	Mil Processing Unit	689	Gyaltshen Wood Industries
507	Integrated Food Processing Plant	569	Kuenga Sawmill and Furniture Unit	630	Pema Mobile Sawmill	690	Gyaltshen Furniture House
508	Rinchen Poultry Farm	570	Jigdrel Handicraft	631	Bumthang Brewery	691	Karma Cement Agent
509	Dharma Arts and Craft	571	Bhutan Broadcasting Service	632	Udee Enterprises	692	Booster Printing Press
510	RSA Pvt. Ltd.	572	Gyeltshe Furniture House	633	Sonam Woodworks	693	Dungsum Polymers Ltd.
511	Chundu Timber Industry	573	Bhutan Communications Services	634	Weaving Centre	694	Food Processing Unit
512	National seed Centre, MoAF	574	Kelven Furniture House	635	Raven Furniture House	695	Druk Photo Lab
513	City Print	575	Sky Bakery	636	A & Di Furniture	696	Agro Production (Bhukari)
514	Printing Press	576	Green Manufacturing and Repairing	637	Bhutan Media and Communications		
515	Norbu Dezang Incense Factory	577	Buddhist	638	Druk Men-Wang Fabric Unit		
516	Bhutan Concrete bricks	578	Bhutan Stone and Aggregate Factory				
517	Bhutan School of Art and Music						



697	Namsel Handicraft	735	Khandum Furniture and Décor	770	Besogang Stone quarry Private Limited	808	Tashi Yangthang Tailoring
698	P.D Production	736	Bhutan Observer Private Limited	771	Ghasel Handicraft	809	Choki Restaurant
699	Piggery Farm	737	Image Arts, Pants and Rubber Seal	772	Kabisa Dairy Products Outlet	810	Ratna Bakery
700	Phuensum Entertainment	738	Norphel Chocha Handicraft	773	The Gourmet Food House	811	Sonam Pem Restaurant
701	Sangay Bakery	739	Dezang Pezokhang	774	White Tare Ceramics	812	Noryang Tailoring
702	Sangay Arts and Crafts	740	Excel Furniture and Home Furnishing	775	Singye Stone and sand Factory	813	Lhashoes Bakery
703	Samden Sand and Stone Quarry	741	Godrej Furniture	776	Taksang Aggregate and Sand Company	814	Khuenphen Polutary Farm
704	Samphel Workshop/Fabrication	742	KR Furniture	777	Sonam Sawmill	815	Natshe Furniture
705	Samba Auto Workshop	743	Bhutan Enterprise (Furniture)	778	Ngawang Wood Works	816	Samdrup Shingkhams Kunkhaup Incense
706	Bhutan Hydropower Services Ltd.	744	BK Furniture	779	Nortak Mines and Minerals	817	Lhendrup Furniture House
707	Neetshe Pvt. Ltd.	745	Druk Horticuture Private Limited	780	Druk Menjong Wood Industry	818	Gyelposhing Furniture House
708	Nephu Handicraft	746	Kuenchap Bakery	781	Tashi Lhendrup Furniture	819	KCT Blocks and Aggregate supply
709	Ngawang Dapa	747	Yiga Radio	782	Tshejor's Ayzey	820	Norbu Sawmill
710	Ngawang Furniture House	748	Bumzang Fabric and Paper Unit	783	Nado poiokhang	821	Quality Furniture House
711	Ngawang Sonam Lhundup /WorkshopFabrication, Mongar	749	KMT Printing Press	784	Kinz Farm Mushrooms	822	Norbu Furniture/Showroom
712	Ngawang Tenzin Potato Chips	750	Bhutan Agro Industrial Limited	785	Life Painting Demonstration	823	Nida Karsum Hotel
713	Nidup Pemo Dairy Farm, Gangzur	751	Willy's Ice Cream	786	Yoedpame Studios	824	Lhazang Mushroom
714	Nidup Zangpo Dapa	752	Nima Lotey Fiber Services	787	Army Welfare Sawmill	825	Thinley Choden Handicraft
715	Nima Chozey Khang Handicraft	753	Sky Bakery	788	Central Café	826	Shangirila Bakery
716	Nima Desho Production	754	RSA Private Limited Limestone Unit	789	Menjong Sorig Pharmaceutical	827	Choden Sawmill
717	Nima Karma Dapa	755	Quality Stone and Aggregate Factory	790	Big Bakery	828	Echo Cement Whole Seller
718	Nima Yosel Presents	756	Manufacture of Glass Fiber Concrete	791	Dhom Zang Wood Works	829	Dungsam Cement Corporation
719	Niwong Piggery Farm	757	Kuenphen Wood Works and Fabrication	792	Samphel Furniture House	830	Dwazang
720	Norbu Dapa	758	Interlocating Cement Earth Block	793	Zamling Arts and Rubber Stamps	831	Penden Cement Authority Limited
721	Norbu Wangdi Dapa	759	Karma Furniture house/Zobel Furniture	794	The Druk Pizza	832	Bhutan Fruit Product Pvt. Ltd.
722	Norbu Wangdi Piggery Farm	760	Mejir Handicraft	795	Rabten Wire Industry	833	Jigme Sawmill
723	Norgay Fabrication	761	Highland wood	796	Natsho Fabrication Works	834	State Mining Corporation Ltd.
724	Norgay Bakery, Duksum	762	Loten Fabrication	797	Gyeltshen Drezim Incense Unit	835	ICE Beverages Private Limited
725	Norlha Indigenous Painting Handicraft	763	Chunder Bakery	798	Bhutan Ferro Alloys Limited	836	Tshering Stone and Aggregate Factory
726	Norzod Stone crushing plant	764	Dairy Milk Sale Counter	799	Jigdrel Woodworks	837	Kuenphen Wang Pharmacy
727	NT Sound & Vision	765	Bubu Bakery	800	Dechen Sawmill	838	Chheden Mill
728	Nyamro Fabrication	766	DMT Bricks	801	Sonam Lhaden Yatha Tshongkhams	839	Yangnor Beer Agency
729	Bhutan Polymers Corporation Ltd.	767	Laki Zangmo Handicraft	802	Samden Chuzing Furniture House	840	Rewas Enterprise
730	Samphel Furniture House	768	Dorji's Bakery	803	Sangay Dorji Tailoring	841	Sonam Enterprise (Distributor)
731	Palabi Furniture	769	Y.B.M (concrete products)	804	CDCL Mining and Quarry		
732	Kuenphen Norden Mining			805	Dorji Tailoring		
733	NGN Technologies Pvt. Ltd.			806	Roja Restaurant and Bar		
734	K Norphel Enterprise			807	Puensum Bakery		

